

Plenitude

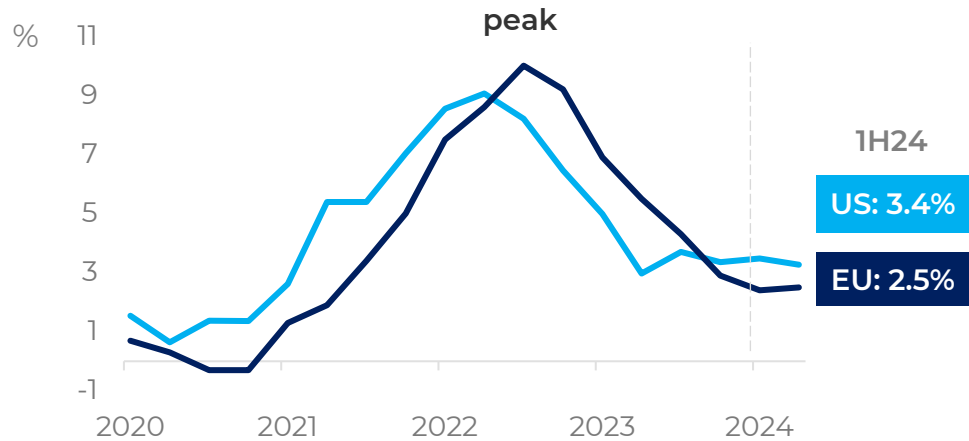
1H 2024 results overview



26TH JULY 2024

MARKET ENVIRONMENT

INFLATION – US & EU



Data source: national statistical institutes

INTEREST RATES – US & EU



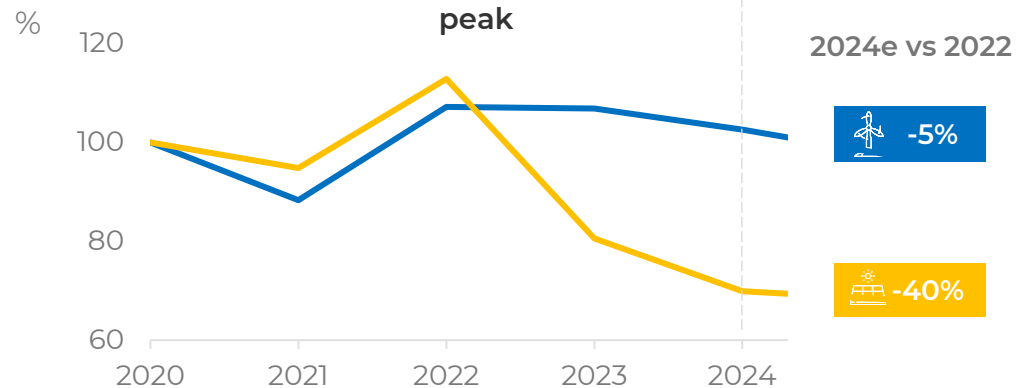
-25 bps in June 2024
next cut expected in 2H24



first cut expected
in 2H24

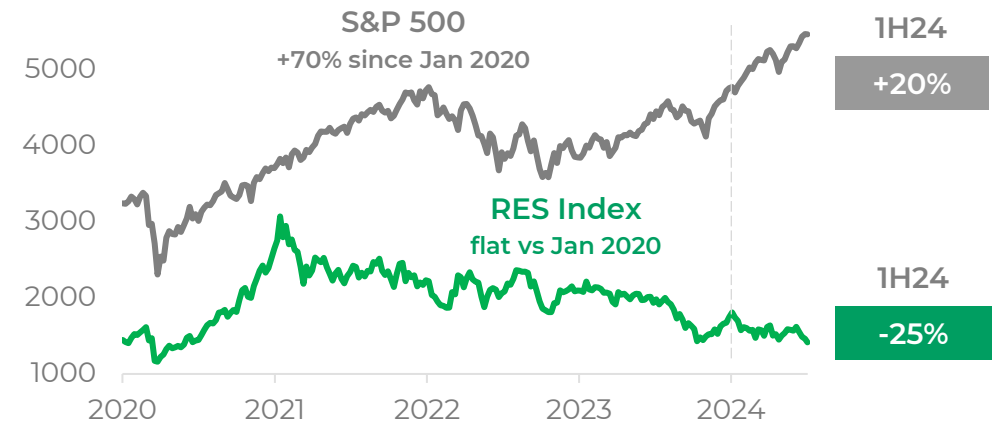
Based on majority of market consensus

LCOE – SOLAR & WIND



Based on leading consultants estimates

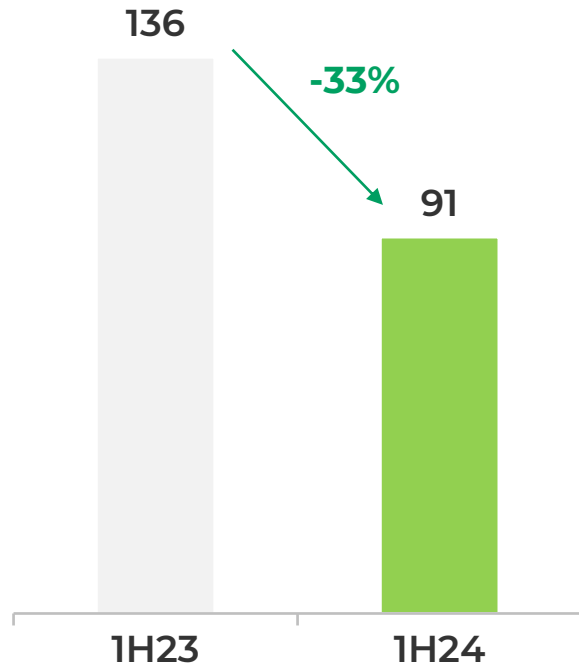
FINANCIAL MARKETS



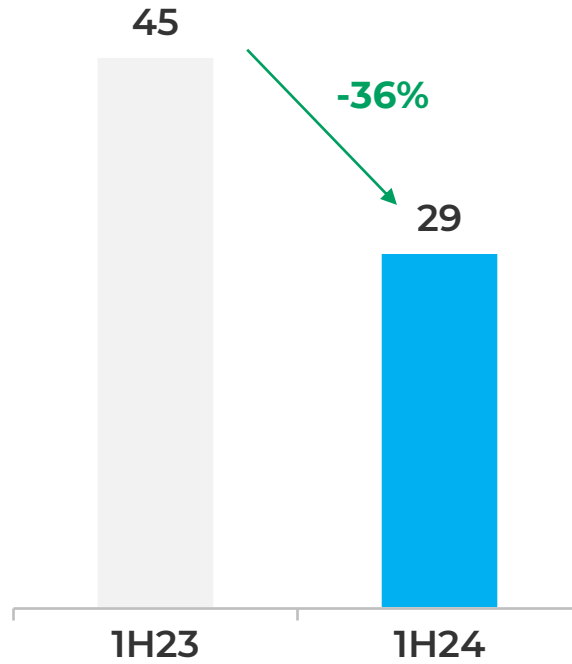
RES index: ERIXP - European Renewable Energy Price Index

SCENARIO – KEY VARIABLES

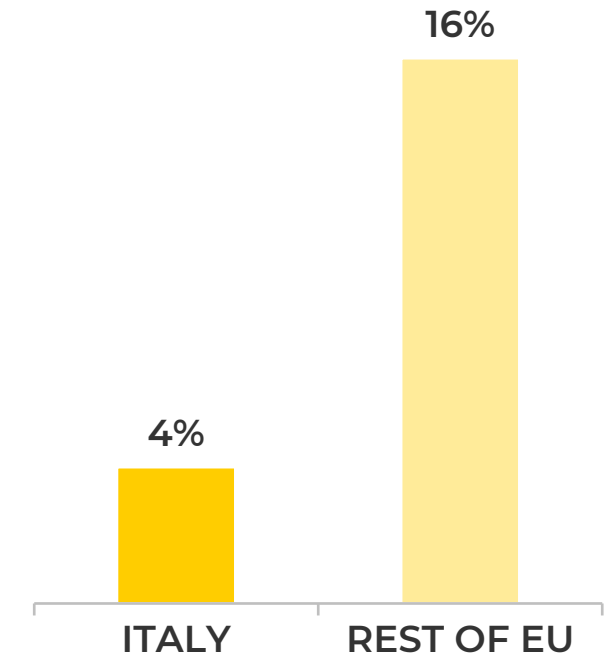
POWER (PUN-ITALY) | €/MWh



GAS (TTF) | €/MWh

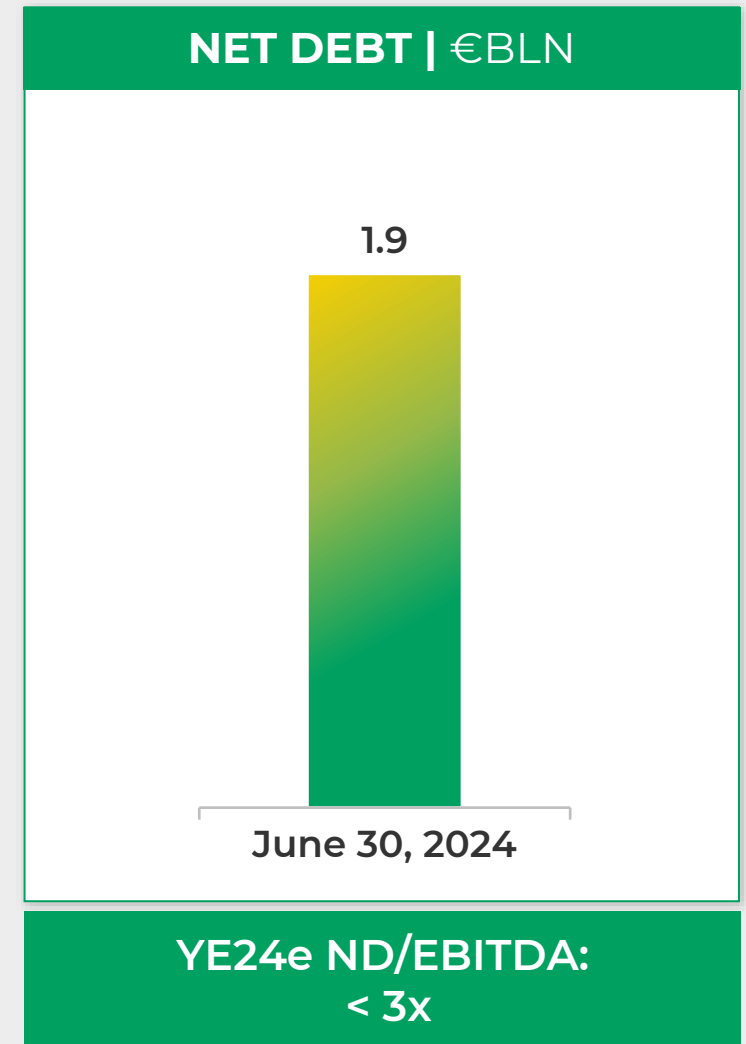
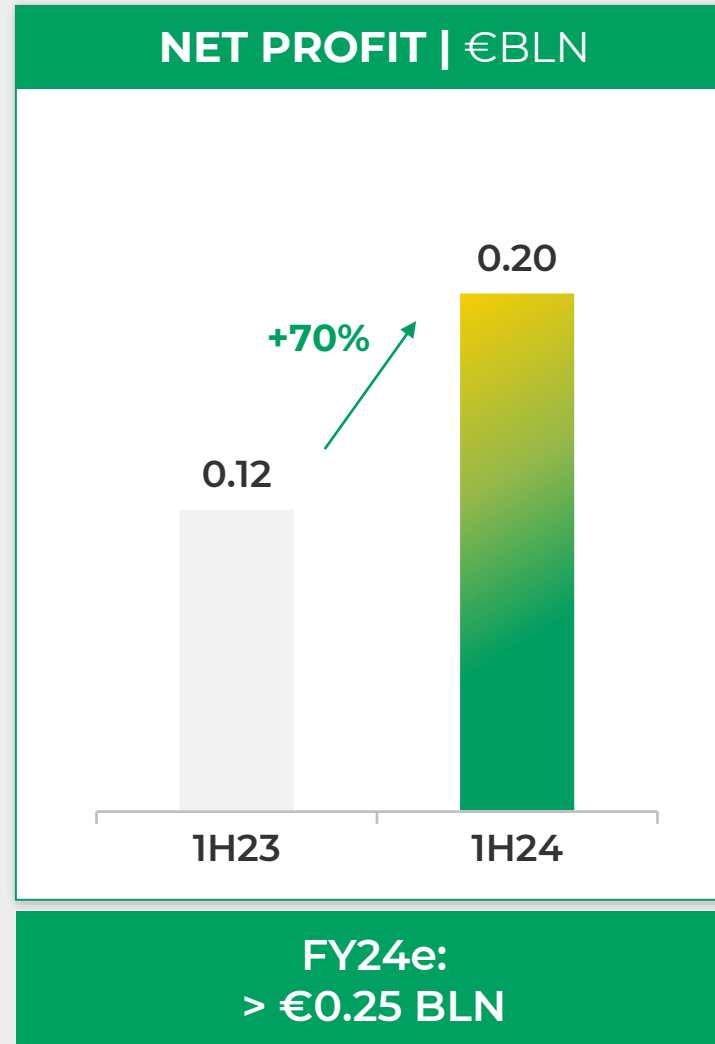
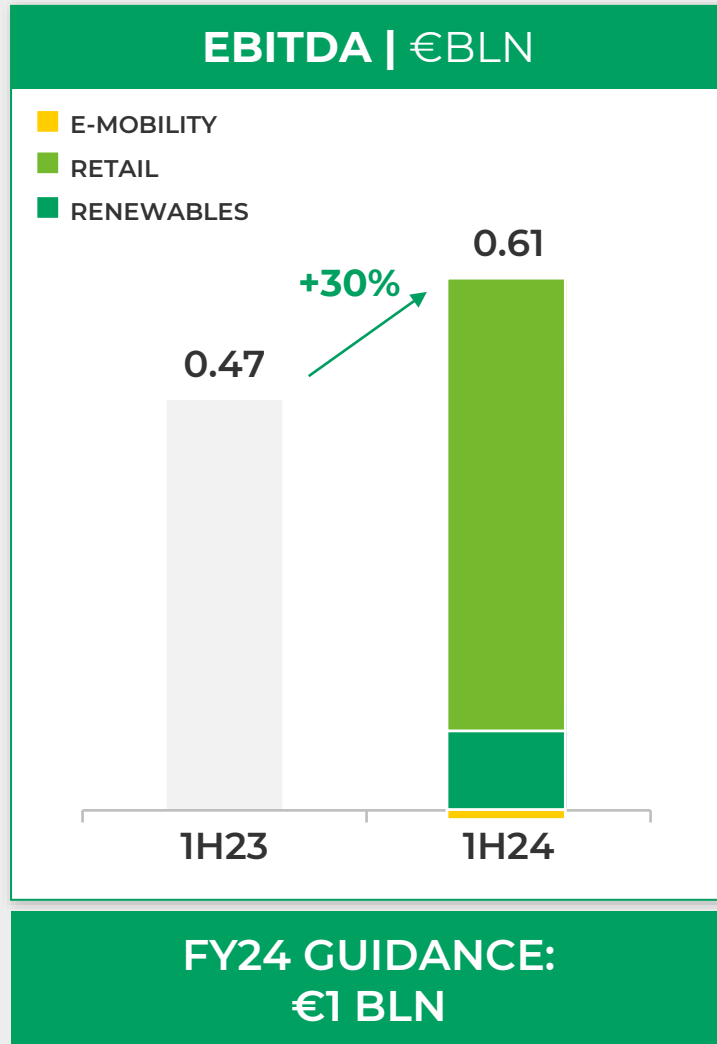


BEV | % ON SALES (1H24)



Based on leading agencies data

KEY FINANCIALS



4 EBITDA includes 100% of consolidated and pro-quota of non-consolidated companies. Net Profit is adjusted.

RENEWABLES

KEY HIGHLIGHTS

1H24 EBITDA: +15% YoY production almost compensated lower scenario

1H24 NEW CAPACITY: installed ca 80 MW, in Italy and UK (Dogger Bank)

MAIN CAPACITY IN EXECUTION

 **Spain:** 1.3 GW (7 projects)

 **UK:** 440 MW (Dogger Bank)

 **USA:** 200 MW (1 storage)

 **Greece:** 160 MW (2 projects)

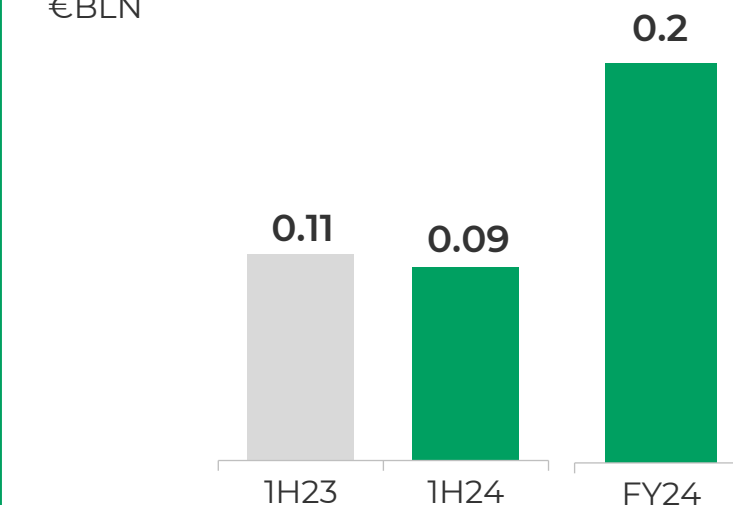
>21 GW PIPELINE

>2 GW IN EXECUTION @30 June 24

2024 HSE: zero injuries

EBITDA

€BLN



| | | | |
|---------------------|-----|-----|-----|
| GW INSTALLED | 2.5 | 3.1 | 4.0 |
|---------------------|-----|-----|-----|

| | | | |
|-----------------------|-----|-----|----|
| TWh PRODUCTION | 2.0 | 2.3 | >5 |
|-----------------------|-----|-----|----|



Borgia, Calabria (39 MW)

RETAIL

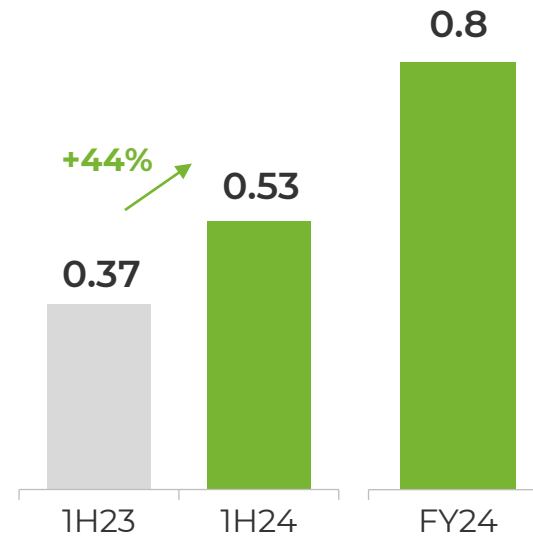
KEY HIGHLIGHTS

- **Italy:** liberalization dynamics, mitigated through customer base management
- **Rest of Europe:** performance improvement in international markets
- **Energy solutions:** ~20% of 1H24 EBITDA.

GROWING AND RESILIENT

EBITDA

€BLN



MLN
CUSTOMERS

| Period | MLN CUSTOMERS |
|--------|---------------|
| 1H23 | 10 |
| 1H24 | 10 |
| FY24 | 10 |



E-MOBILITY

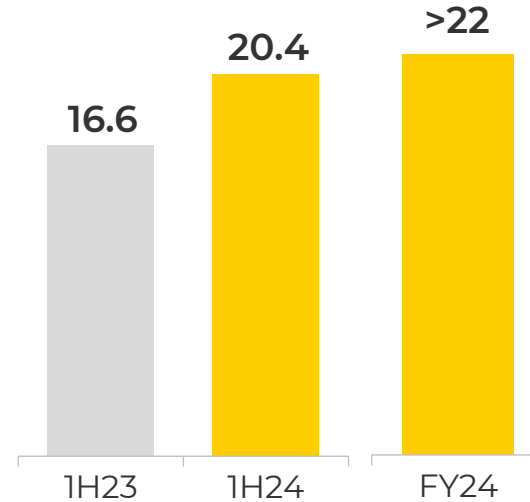
KEY HIGHLIGHTS

- **Installed fast CPs @1H24:** >3k
- **1H24 DC utilization rate:** 30 mins reflecting EV penetration in Italy
- **BEV incentives** introduced in Italy
- **New partnerships** in Italy, France, Germany, Slovenia and Switzerland

14 GWh POWER SOLD IN 1H24
+30% vs 1H23

CHARGING POINTS

**k CPs
INSTALLED**



**% CPs
IN OPERATION**

| Period | % CPs IN OPERATION |
|--------|--------------------|
| 1H23 | 60% |
| 1H24 | ~70% |
| FY24 | >70% |



NEXT MONTHS



RETAIL

- **Italy:** active customer base management with focus on value
- Growing performance improvement in **international markets**



RENEWABLES

- Focus on delivering the **organic growth** projects
- Selective **M&A**



E-MOBILITY

- Growth in fast **DC in Europe**
- Improvement in **# of CPs in operation**