MAIN CATEGORIES OF STAKEHOLDERS INVOLVED AND METHODS OF ENGAGEMENT

CATEGORY	ENGAGEMENT GOAL	ENGAGEMENT OUTCOME	ENGAGEMENT MODE	2024 ACTIVITIES	MAIN TOPICS ¹
ENI'S PEOPLE AND NATIONAL AND INTERNATIONAL UNIONS	Establishing a relationship of trust between society, workers and trade unions Supporting workers' social protection and respect for HR (Human Rights) Sharing changes and skills development Promoting work-life balance	Achievement of strategic objectives Up/reskilling skills Information and consultation of workers' representatives in strategic and operational processes Updating internal policies Participation in global initiatives and campaigns for people's well-being	 Encounters Workshop Collaborations Training and awareness-raising initiatives Meetings of worker/company representative Committees. 	 Awareness of diversity and Zero tolerance policies Share of the Golden Principles and Rules of Safety Team building and youth enhancement The results of the survey for the ~5,000 under 36 resources were analyzed and shared with management and specific initiatives were launched 	Human capital Occupational and process health and safety Circular economy and waste management
FINANCIAL COMMUNITY	Ensure adequate understanding of: I. strategic choices, value drivers and operating context II. economic-financial performance and ESG	Prepare communications and presentations aligned with the expectations of the financial community Consider feedback from the financial community for policy development and improvement of ESG ratings	Continuous dialogue, also with top management, through the participation/organization of: events, road-shows, conference calls, thematic conferences Collaboration with ESG ratings	 Quarterly presentations and Capital Markets Day Participation in road shows and specialized conferences One-on-one meetings with investors Engagement with investors and proxy advisors on shareholders' meeting issues Engagement with ESG rating agencies for rating issuance ~850 funds contacted 	Economic and financial performance Climate change Occupational and process health and safety Biodiversity and ecosystems Value chain workers
LOCAL COMMUNITIES, COMMUNITY BASED ORGANIZATION AND ORGANIZATIONS FOR COOPERATION DEVELOPMENT	Consider local expectations and needs and implement development projects Identify potential negative impacts, prevention and mitigation measures, ensuring compliance with HR Promote and support dialogue and active cooperation, including by involving the authorities Establish strong and lasting relationships and partnerships with all the players in the area	Dissemination of transparent information on Eni's activities Promotion and implementation of Local Development Programs in line with local needs and the strategic frameworks of the United Nations, sharing know-how and promoting synergies with the main actors of Cooperation Evaluation and measurement of local development through the use of tools and methodologies	Consultations Grievance Mechanism Awareness campaigns Workshop Questionnaires and data collection Institutional meetings Initiatives and events in the area Cooperation agreements with development cooperation organisations	 Periodic communications on project progress Request and grievance management Monitoring activities Baseline studies, feasibility studies, project evaluations Presentation of objectives and results Collaborations with United Nations Agencies (UNIDO, UNESCO, ILO, IOM) and civil society organizations (IRC, E4Impact, AVSI, Oikos Institute, Doctors with Africa CUAMM and AISPO) and National Cooperation Agencies (AICS and USAID) 17 agreements signed for socio-economic development initiatives and 4 for community health initiatives 	Local development and access to energy Climate change Equal treatment Community Health
CONTRACTORS, SUPPLIERS AND COMMERCIAL PARTNERS	Supporting suppliers in managing impacts on people and the environment, ensuring compliance with HR Promoting safety at work throughout the supply chain, ensuring safe and dignified working conditions Guiding suppliers on the energy transition path Optimization of compliance with a view to anti-corruption and HR due diligence on potential third parties at risk Foster supply chain competitiveness through the adoption of sustainable practices that strengthen the resilience of suppliers in global markets	 Identifying, preventing and mitigating risks at every stage of the procurement process Building a safe, responsible, innovative and international supply chain for a fair and sustainable energy transition Promotion of training and awareness on ESG and HR issues 	 Training programs and discussion of suppliers on specific ESG issues Survey, assessment and monitoring of supplier performance Awareness-raising activities on ESG issues through the initiatives of the Open-es Community Enhancement of best practices 	 Expansion of the Open-es community: >28,000 member companies Extension of the application of the HR due diligence model "Sustainable Supply Chain Finance" Programme Safety & Sustainability Award"Open-es ESG Skills" training program aimed at the entire supply chain 	Occupational and process health and safety Climate change Human rights Responsible management of supply chains Anti-corruption
CUSTOMERS AND CONSUMERS	Supporting and promoting actions in favour of the just energy transition Create and spread the culture of sustainable energy usage, for conscious and efficient consumption	Promotion of business relationships focused on customer needs Providing quality products and services in line with specific needs Supporting financially vulnerable clients, especially young people	With customers: information activities through dedicated channels; focus groups; initiatives and events in the area With Consumer Associations: initiatives and events in the area; dedicated channels	Maintaining customer satisfaction and service quality 20 periodic meetings with Consumer Associations (~500 representatives in Italy)	Climate change Customers and consumers
NATIONAL, EUROPEAN AND INTERNATIONAL INSTITUTIONS	Contribute to the public debate on topics of interest, including the energy transition, by representing the company's position Creation of partnerships and memberships that promote Eni's business and/or corporate positioning Creation of partnerships for projects aimed at contributing to the socio-economic and health development of the Countries in which Eni is present Supporting transparent dialogue	 Representation of Eni's interests at the various institutions for the assessment of the impacts of policies and regulations Help improve policy effects and effectiveness Participation in consultations on policy proposals 	Meetings, working groups, think tank initiatives Institutional dialogue Participation in events, visits and economic promotion initiatives Partnership Communication with dedicated channels In-depth analysis of geopolitical and energy scenarios, sustainable development and new technologies	 Eni's positioning on issues of interest to policymakers and in public events Presentation of projects, visits of associations, institutional and political delegations to industrial plants, operational sites and research centers Collaboration agreements Elaboration of rankings and responses to public consultations 	Climate change, energy transition and decarbonization of industry and transport Sector discipline Strategic industrial projects Innovation, digitalization and cyber security Sustainable development Community health
UNIVERSITIES, INSTITUTES, RESEARCH CENTERS AND INNOVATION HUB	Promote the development of skills and technological know-how to ensure the sustainable transition Activating an innovative ecosystem for the transition and new energy supply chains Assess and monitor the risks related to business activities on the health of workers	Development of innovative solutions, such as magnetic confinement fusion Promotion of scientific research activities Supporting dialogue and skills for the transition	CollaborationsProjectsHubAgreementsStartups	New four-year agreement with MIT Participation in the main national and international innovation hubs (e.g. National PNRR Centers and Innovation Ecosystems and National Technology Clusters) First International Network on African Energy Transition launched 8 business development hubs active in Italy and 2 abroad (Kenya and Congo) >100 innovative startup incubated/accelerated Research activities in the health sector	Human rights Climate change Local development and access to energy Health
ADVOCACY ORGANIZATION, TRADE/CATEGORY/ CONFINDUSTRIA ASSOCIATIONS	Supporting the business in the path of energy transformation and transition Sharing knowledge and experience in the energy transition path Promote discussion on solutions for energy production, research and development	Definition of strategies to support the energy transition Support for global policies and regulations in the fight against climate change Promotion of sustainable mobility with alternative fuels and car sharing Promotion of new technologies in the blue economy Implementation of the Open-es platform Promotion of sustainable supply chain strategy	 Conferences and events Debates Training initiatives Annual meetings and workshops Participation in projects 	 >200 companies involved in a sustainable growth path Membership of ~10 territorial associations and 3 categories to Open-es; Events and workshops to promote the use of biofuels (HVO), accelerate the decarbonization of the maritime and landbased sector Support together with trade associations for activities in the field of green and blue economy 	Energy transition Sustainable mobility Sustainability for companies Local development and access to energy Climate change