

# PLENITUDE

## FY25 Results overview

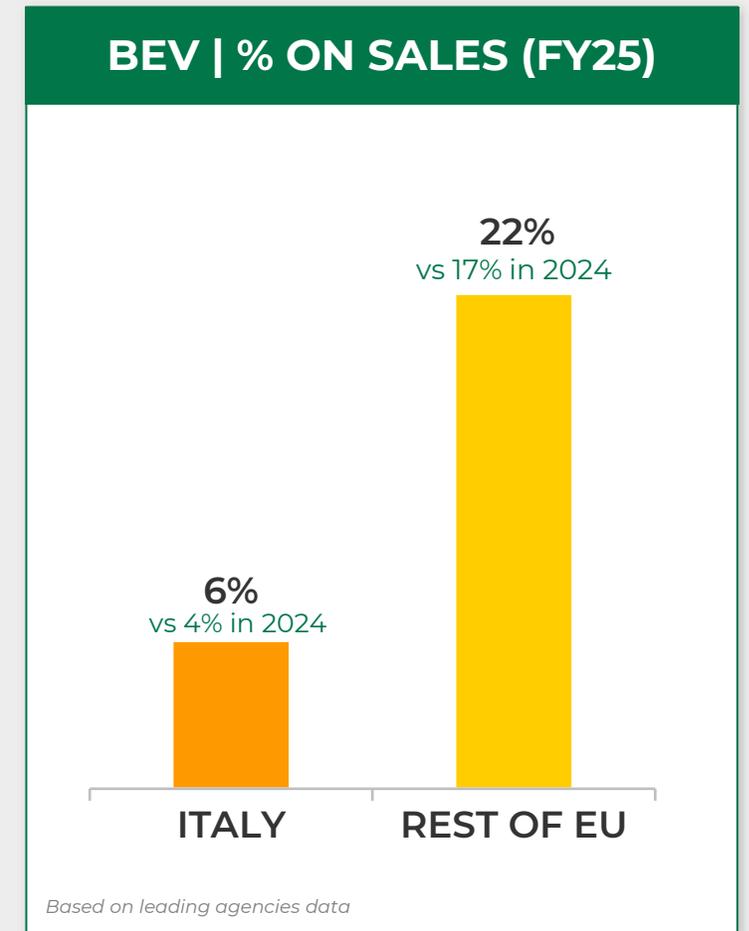
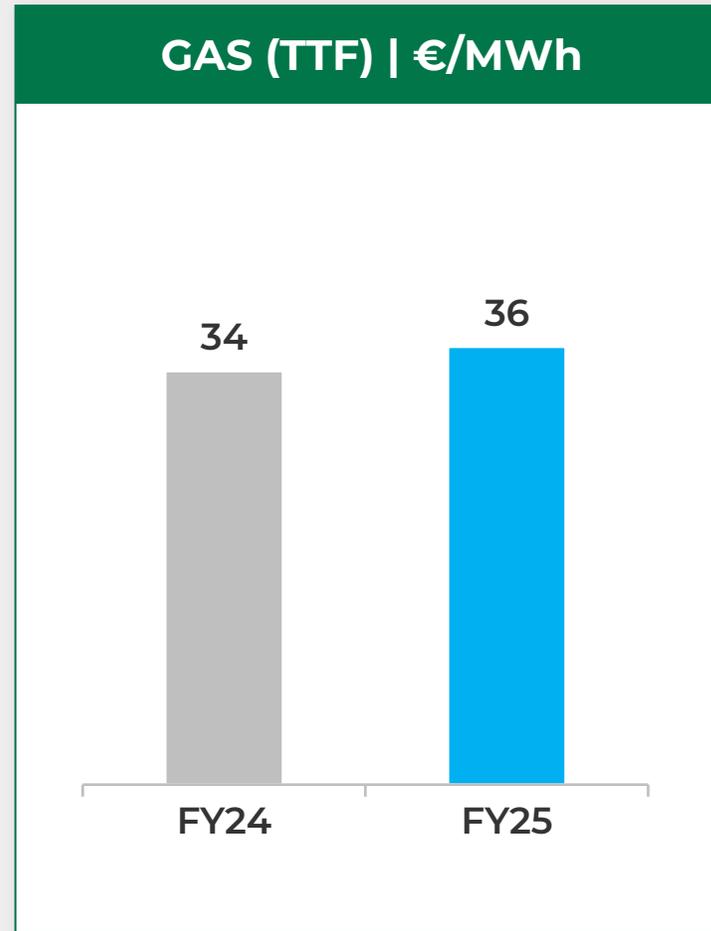
26<sup>th</sup> February 2026



plenitude

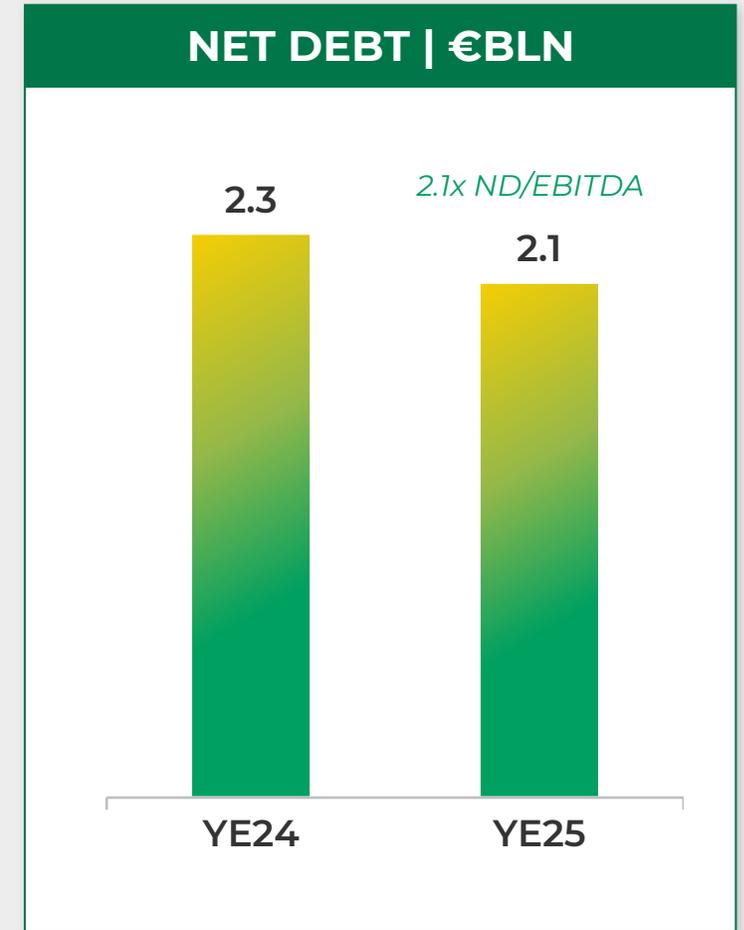
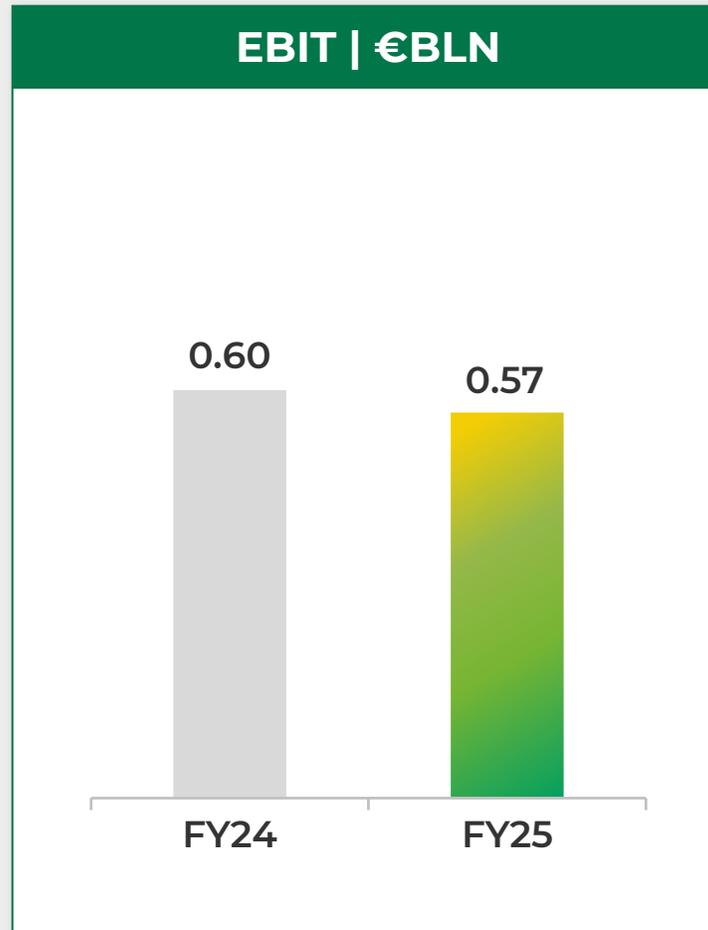
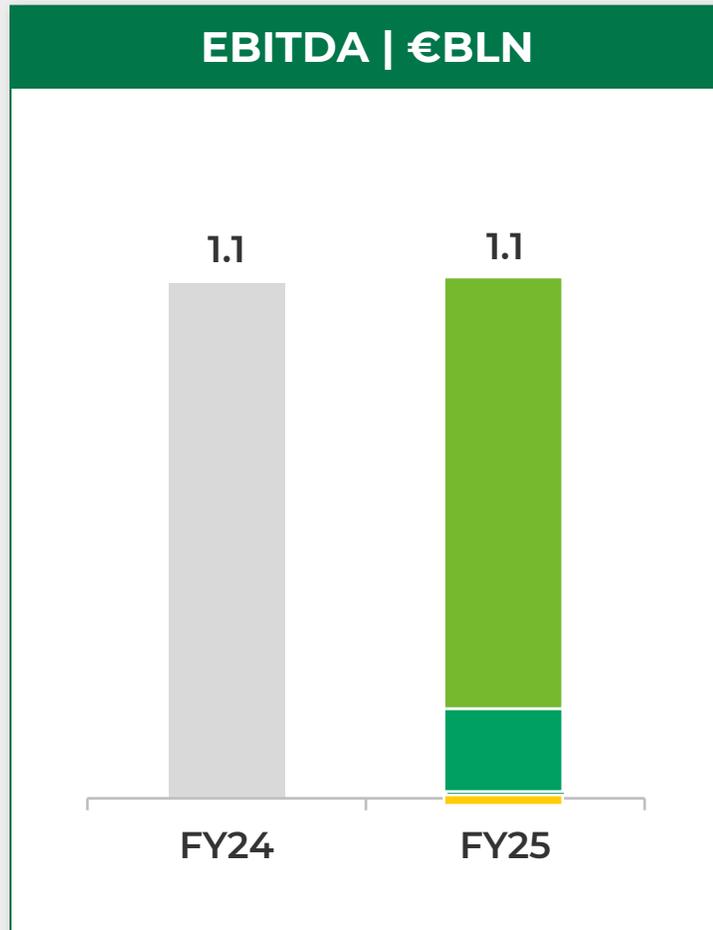
Caparacena, Spagna (150 MW)

# SCENARIO – KEY VARIABLES



# KEY FINANCIALS

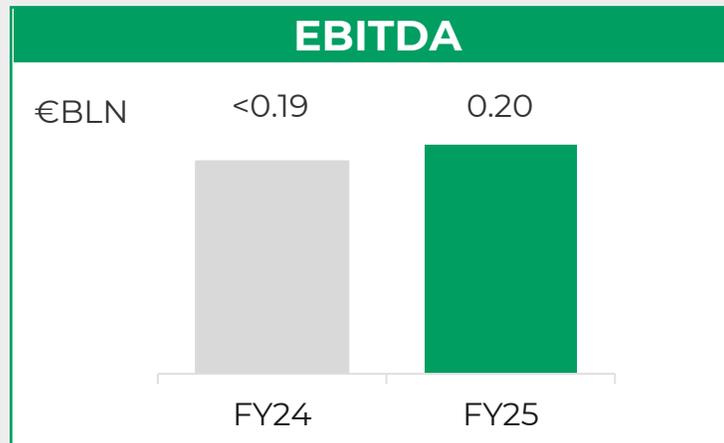
■ RETAIL ■ RENEWABLES ■ E-MOBILITY



3 EBITDA and EBIT include 100% of consolidated and pro-quota of non-consolidated companies, while EBITDA in the ND/EBITDA ratio is statutory.

# RENEWABLES

OPERATING DATA		
	FY24	FY25
<b>INSTALLED</b> GW	4.1	<b>5.8</b>
<b>PRODUCTION</b> TWh	4.7	<b>5.6</b>



### KEY HIGHLIGHTS

- **Capacity YE25:** +1.7 GW YoY (+40% YoY); surpassed FY25 target (>5.5 GW)
- **Production FY25:** +1 TWh (+20% YoY)
- **Projects in execution: 1.2 GW**, mainly in:
  - 🇪🇸 **Spain:** 0.3 GW
  - 🇬🇧 **UK:** 0.3 GW
  - 🇺🇸 **US:** 0.3 GW
  - 🇮🇹 **Italy:** 0.2 GW



Badamsha, Kazakhstan (96 MW)

# RETAIL

## OPERATING DATA

	FY24	<b>FY25</b>
<b>CUSTOMERS</b> MLN	10	<b>10</b>
<b>POWER</b> SHARE	42%	<b>45%</b>

## EBITDA



## KEY HIGHLIGHTS

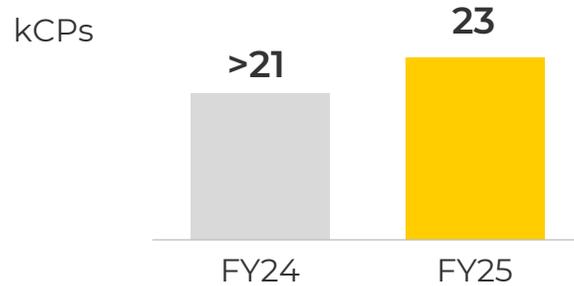
- **EBITDA FY25:** resilient YoY performance across all countries of presence, lower Energy Solutions contribution in Italy (incentives expiration)
- **Customers FY25:** stable portfolio base with ongoing shift toward power



# E-MOBILITY

## CHARGING POINTS (CPs)

Proprietary network installed on ground



## NETWORK DETAILS

	YE24	YE25
<b>CPs IN OPERATION SHARE</b>	>75%	>80%
<b>CPs FAST DC SHARE</b>	~15%	~20%

## KEY HIGHLIGHTS

- **CPs installed YE25:** ~1.5k new CPs YoY (Europe excl. Italy: +50% YoY)
- **% network in operation YE25:** >80% CPs in operation (vs >75% @YE24)
- **Fast DC YE25:** +25% YoY, ongoing expansion across Europe
- **Energy delivered FY25:** +30% YoY power sold through our network

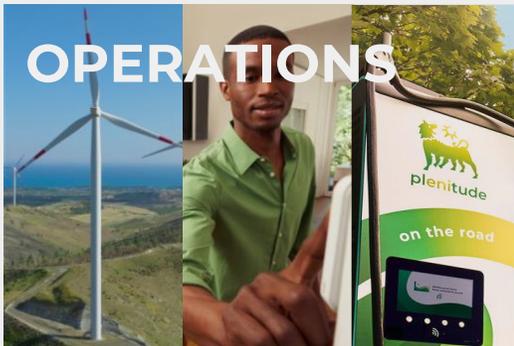


# 2025 – CONCLUSIONS



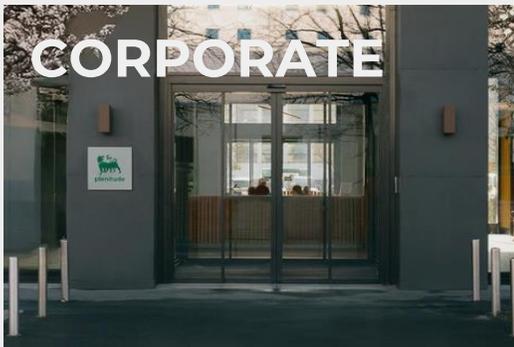
## 2025 key figures:

- **EBITDA:** FY €1.1 BLN ✓
- **ND/EBITDA:** 2.1x @YE25 ✓



## Relevant progress in all businesses (@YE25):

- **RENEWABLES:** 5.8 GW NET CAPACITY (+40% YoY) ✓
- **RETAIL:** 10 MLN CUSTOMERS (45% POWER) ✓
- **E-MOBILITY:** 23k CPs (>80% IN OPERATION) ✓



## Strategic transformation continues:

- **Retail:** signed the deal for the acquisition of ACEA Energia ✓
- **RES France:** added ca 800 MW, strengthening integration ✓