October 2025

# **Company Presentation**



# LEGAL DISCLAIMER

This document contains forward-looking statements regarding future events and the future results of Plenitude that are based on current expectations, estimates, forecasts, and projections about the industries in which Plenitude operates and the beliefs and assumptions of the management of Plenitude. In addition, Plenitude's management may make forward-looking statements orally to analysts, investors, representatives of the media and others. In particular, among other statements, certain statements with regard to management objectives, trends in results of operations, margins, costs, return on capital, risk management and competition are forward looking in nature. Words such as 'expects', 'anticipates', 'targets', 'goals', 'projects', 'intends', 'plans', 'believes', 'seeks', 'estimates', variations of such words, and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, and assumptions that are difficult to predict because they relate to events and depend on circumstances that will occur in the future. Therefore, Plenitude's actual results may differ materially and adversely from those expressed or implied in any forward-looking statements. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in Eni's Annual Reports on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") under the section entitled "Risk factors" and in other sections. These factors include but are not limited to:

- Strong competition worldwide to supply energy to the industrial, commercial and residential energy markets;
- Safety, security, environmental and other operational risks, and the costs and risks associated with the requirement to comply with related regulation, including regulation on GHG emissions;
- Material disruptions arising from political, social and economic instability, particularly in light of the areas in which Plenitude operates;
- Risks associated with the trading environment, competition, and demand and supply dynamics in the natural gas market;
- Laws and regulations related to climate change;
- Risks related to legal proceedings and compliance with anti-corruption legislation;
- Risks arising from potential future acquisitions; and
- Exposure to exchange rate, interest rate and credit risks.

Any forward-looking statements made by or on behalf of Plenitude speak only as of the date they are made. Plenitude does not undertake to update forward-looking statements to reflect any changes in Plenitude's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any further disclosures Eni or Plenitude may make in documents it files with or furnishes to the SEC and Consob.



# **INVESTMENT CASE**

### A LEADING EMERGING PLAYER IN THE ENERGY TRANSITION





### **INTERNATIONAL**

Mature organization with global presence



### **GROWING**

Leading KPIs with solid financial structure



### **OUTPERFORMING**

Steady track record of growth



### **INTEGRATED**

Multi-asset, naturally hedged and data driven



### **PIONEER**

Across key innovative themes



# **INDUSTRIAL FOOTPRINT**





### **RENEWABLES**

- 4.8 GW NET CAPACITY
- 5 TWh POWER SOLD IN 2024



### **RETAIL**

- 10 MLN CUSTOMERS
- ENERGY SERVICES 20% OF FY24 EBITDA



### **E-MOBILITY**

- 22k PUBLIC CPs NETWORK
- >10 COUNTRIES EXPANSION IN EU

**GLOBAL PRESENCE WITH MATURE ORGANIZATION** 



# **RESULTS TRACK RECORD**

# EBITDA | € BLN



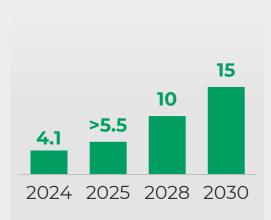
# MARKET GUIDANCE MET OR BEAT IN 2018-2024 PERIOD



# **GROWTH TO 2030**

### **RENEWABLES**

INSTALLED CAPACITY | GW



**ORGANIC VISIBLE** 

**PIPELINE** 

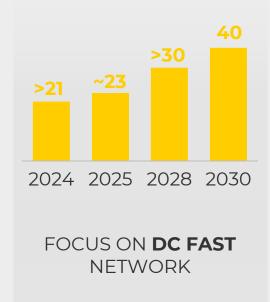
### RETAIL

CUSTOMERS | #MLN



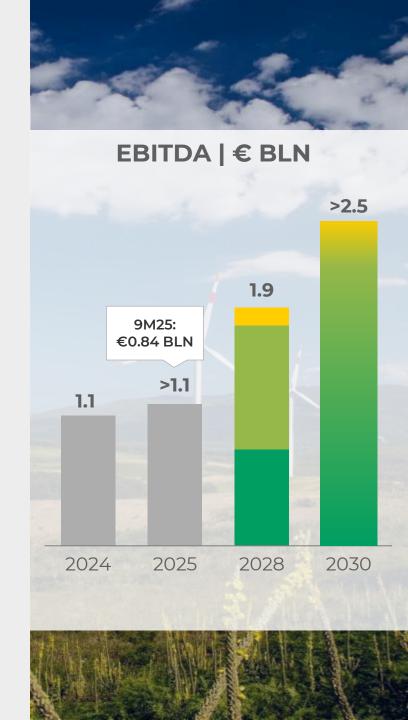
### **E-MOBILITY**

OWNED PUBLIC CPs | #k

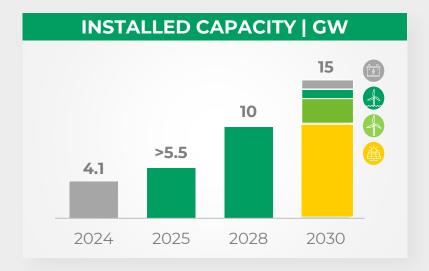


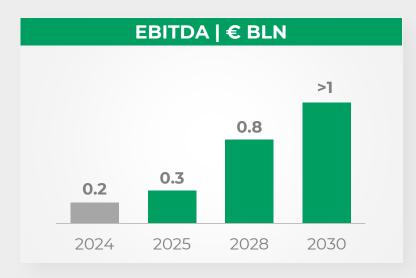
### **LEADING OPERATIONAL KPIS**

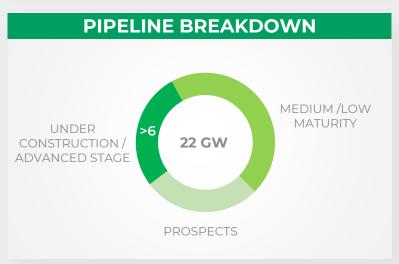
EBITDA GROWTH WITH SOLID FINANCIAL STRUCTURE

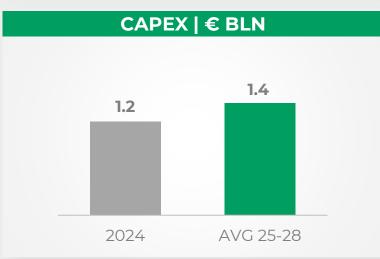


# **RENEWABLES**









- o Focus on profitability: growth driven by organic pipeline and integration with retail o Geographical diversification in **OECD** countries Strengthening technology mix: offshore wind and BESS JVs development acceleration Badamsha, Kazakhstan (96 MW)
- Installed capacity and pipeline figures are in Plenitude share.
  EBITDA is adjusted and both EBITDA and CAPEX include 100% of the consolidated companies and the pro-quota of the non-consolidated companies.
  CAPEX include M&A.

# **RENEWABLES KEY PROJECTS**



### **GUAJILLO, SANDRINI BESS**



WORKING INTEREST: 100%/80% **EQUITY CAPACITY: 245 MW** COMPLETION: 2024-2025 YEARLY PRODUCTION: 215 GWh



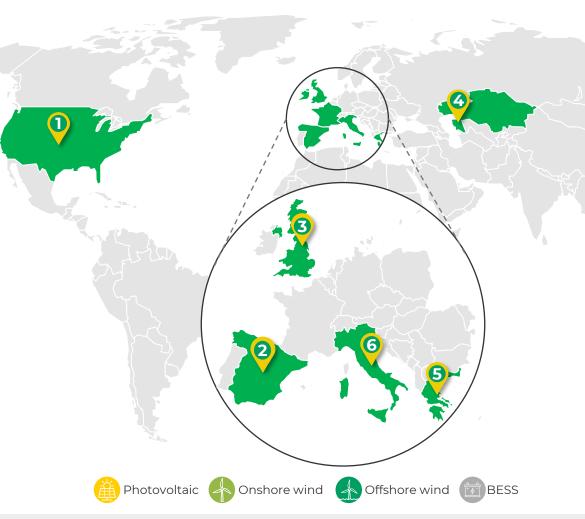
**WORKING INTEREST: 100% EQUITY CAPACITY: 1,430 MW** COMPLETION: 2024-2028 YEARLY PRODUCTION: 2.950 GWh



### **DOGGER BANK**



**WORKING INTEREST: 13% EQUITY CAPACITY: 470 MW** COMPLETION: 2023-2027 YEARLY PRODUCTION: 2,250 GWh





### **MANGYSTAU**



**WORKING INTEREST: 51% EQUITY CAPACITY: 65 MW** COMPLETION: 2025-2027

YEARLY PRODUCTION: 200 GWh



### **TOUMBA & MANDRIA**



**WORKING INTEREST: 100% EQUITY CAPACITY: 160 MW** COMPLETION: 2025-2026

YEARLY PRODUCTION: 250 GWh



### TARSIA, ASSEMINI AREE INTERNE, FERRANDINA & OTHERS

**WORKING INTEREST: 100/65%/51% EQUITY CAPACITY: 84 MW** COMPLETION: 2025-2026

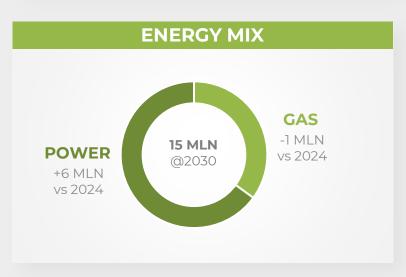
YEARLY PRODUCTION: 150 GWh





# **RETAIL**







# EBITDA FROM SOLUTIONS

20%

avg on 25-28 EBITDA retail

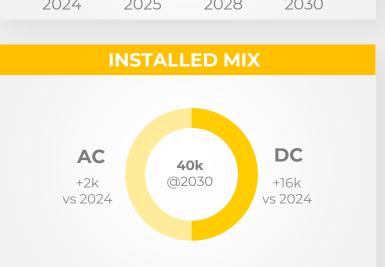
20k PLANTS @YE2024
IN DISTRIBUTED GENERATION,
EQUIVALENT TO 150 MW

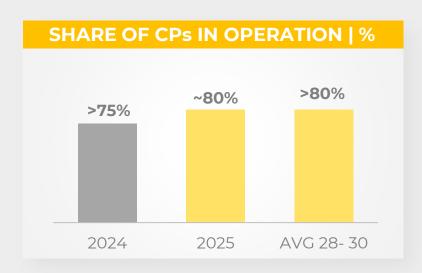


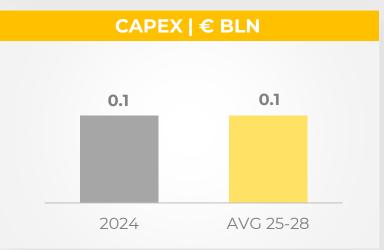
- Focus on valuable customersvs volume
- o Lean and effective operations
- Different market positioning across countries: incumbent vs challenger | power vs gas
- Dynamic commercial approach, adapting to the changing environment

# **E-MOBILITY**





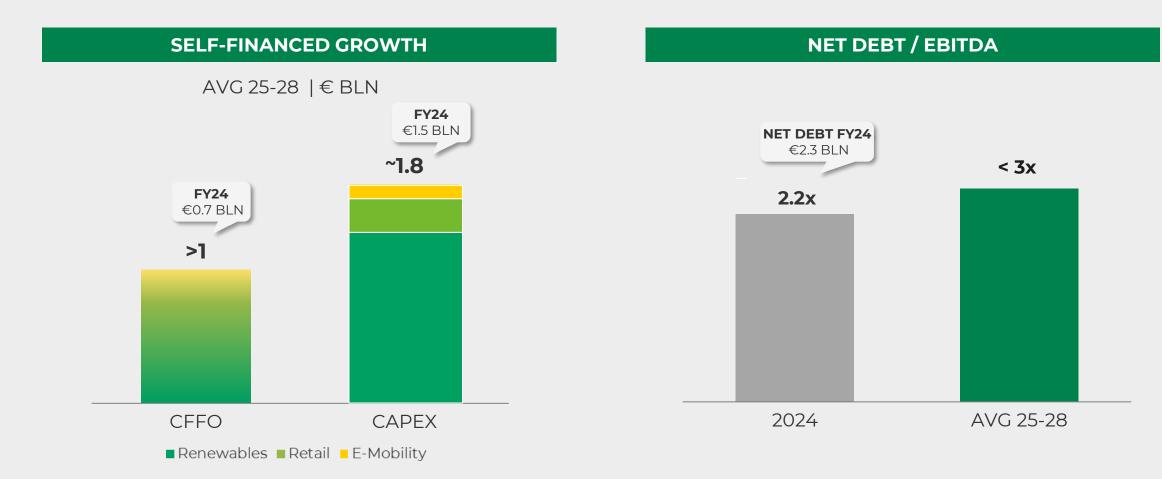




### UTILIZATION RATE FOR DC CAPEX BREAKEVEN: 1.5h FOR 3 YEARS



# **KEY CONSOLIDATED DATA**



**SOLID FINANCIAL STRUCTURE: 60% CAPEX COVERED BY CFFO IN 4YP** 



# **ESG MODEL AND RATINGS**



### **PLENITUDE ESG RATINGS**



**A1 SCORE** - 2022



**GOLD MEDAL** – 2025



**ABOVE INDUSTRY AVG** – 2025

