# Seninext DAY 2025

# Fueling the Next Generation of Energy Platforms



# Macro and Outlook





# WORLD RENEWABLE DIESEL/SAF DEMAND | Mton/y



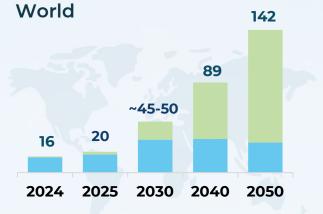
Asia-Pacific

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Europe



#### **KEY REGULATORY UPDATE**

#### **RED III Directive**

doubled 2030 target to 29% renewable fuels in transport

**ReFuelEU Aviation** 2% SAF from 2025, mostly from 2H 6% SAF in 2030

> **FuelEU Maritime** -2% GHG intensity in 2025 -6% GHG intensity in 2030

#### US

New RVO proposal for 2026-2027

new CARB LCFS targets in 2025-30 and extension to 2045 to be enforced in 2H25

#### **ASIA**

SAF targets at 2030 proposed in 9 countries

Japan recently approved a new 10% SAF mandate starting from 2030

**VOLUNTARY DEMAND** 10% SAF target by 2030 om leading international airling

and 30% from cargo companies

#### IMO

proposed new GHG targets for ships >5kG1

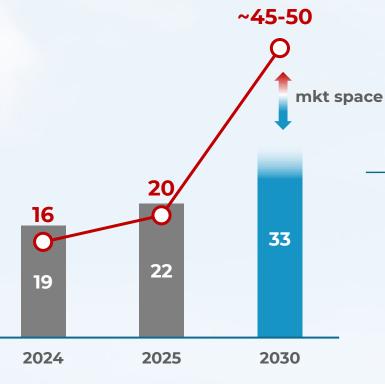
-4%/-17% in 2028 -8%/-21% in 2030

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WORLD RENEWABLE DIESEL/SAF 2024-30 Supply Vs Demand (Mton)\*



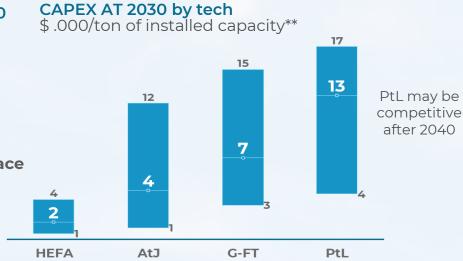
 Supply: operational, under construction & main announced

-O- RD/SAF demand

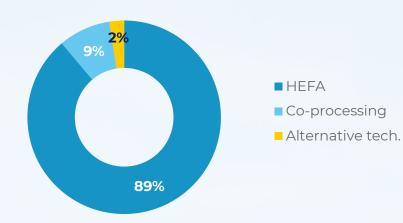
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Sources: \* Enilive elaboration on third parties data

\*\* World Economic Forum - Financing Sustainable Aviation Fuels: Case Studies and Implications for Investment



HEFA as leader tech in 2030 | % capacity operational, under construction and main announced initiatives\*



### ALTERNATIVE TECHNOLOGIES

Syngas from feedstocks, then FT synthesis to obtain **G-FT** liquid fuels Gasification/ **Fischer-Tropsch** Feedstocks: OFMSW, agri-(FT) residues, forestry residues Synthesis starting from captured CO<sub>2</sub> and green  $H_2$ PTL Power-to-Liquid Feedstocks: (or e-fuels) captured CO<sub>2</sub> and renewable electricity Conversion of bioalcohols into SAF ATJ Feedstocks: bio-Alcohol-to-Jet ethanol or iso-

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# Update on biorefining











Wide range of waste and by-products from oil and fats processing

Eni biorefineries Palm Oil free

Significant future role of waste & residue, rotational crops and crops cultivated in marginal lands

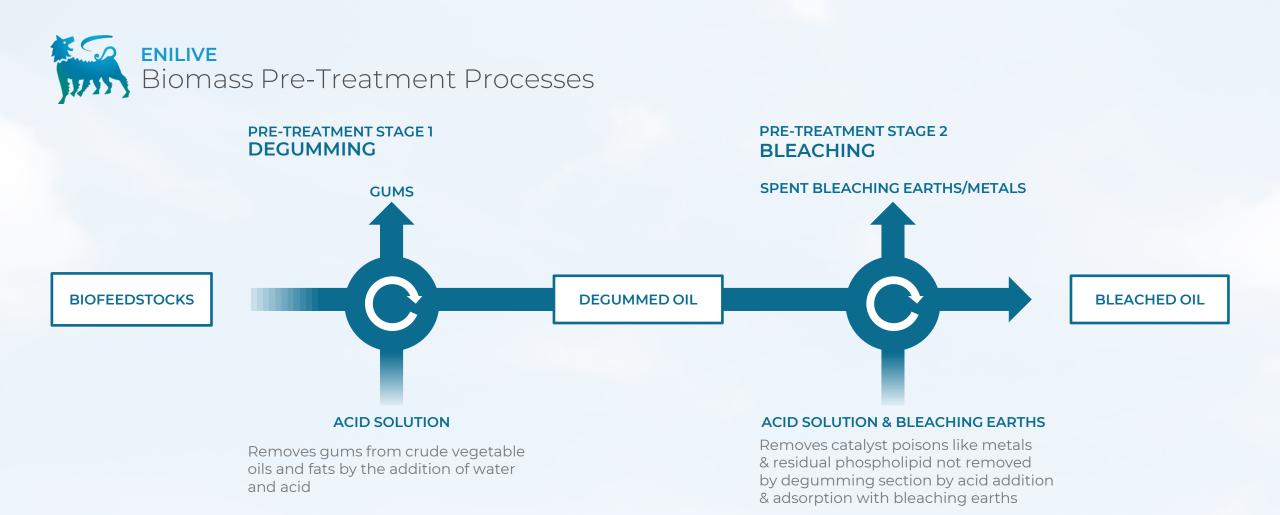
In house R&D competence center fully equipped for testing of new feedstocks and for process optimization and development In 2024 we processed around 4% vegoil and 96% of "waste and residue" in our biorefineries, with an average annual GHG saving of 80.5%\*

#### **UNRIVALLED R&D** Unique bio crude assay database with more than 400 characterized feedstocks

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\* Avarage Enilive GHG saving aggregated value (Venice + Gela). Based on quantities reported in the Mass Balances in the year 2024, as defined in the REDII framework and Voluntary Schemes

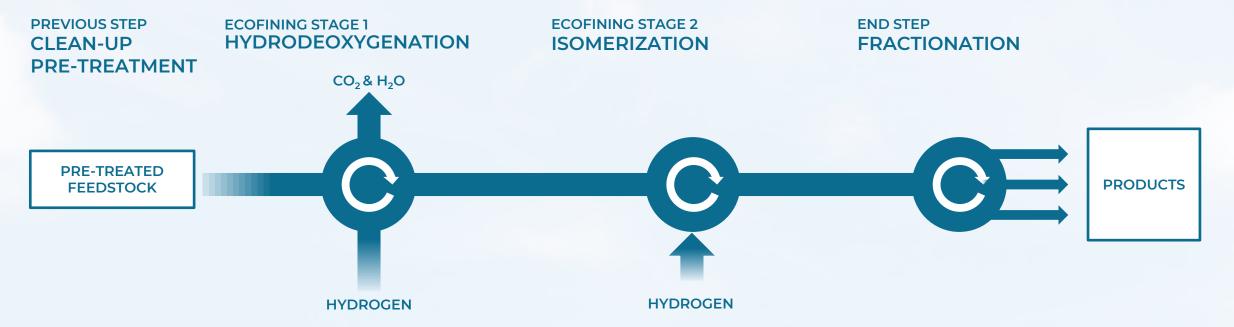




Developing advanced pre-treament to enable wider and more complex feedstock pool







Hydrodeoxygenation reaction saturates the double bonds and removes oxygen as water/carbon dioxide, producing Biopropane and linear paraffins having a high cetane number but poor cold flow properties.

> REMOVE OXYGEN (H<sub>2</sub>O AND CO<sub>2</sub> ) LINEAR PARAFFINS MAIN PRODUCTS BIOPROPANE PRODUCT

Hydroisomerization reaction is an effective approach that transforms linear paraffins into branched ones or isoparaffins, thereby improving cold flow properties.

**ISOMERIZATION IMPROVES PRODUCTS** 

COLD PROPERTIES

Lastly, a dedicated separation section to split reaction products into biofuel fractions:

HVO LPG, HVO Naphtha, HVO Jet & HVO Diesel

FINAL STAGE TO SPLIT PRODUCTS



Biorefinery products - a premium, sustainable portfolio

BIOFUELS: HVO LPG	

# BIOJET

**BIOFUELS IN COMPARISON** 

#### HVOLUTION: CHARACTERISTICS OF ENI'S HVO<sup>1</sup> MADE FROM OUR ECOFINING TECHNOLOGY

#### 100% of renewable component

a mixture of stable non-hygroscopic paraffins and free of aromatics & polyaromatics (compounds with environmental impact)

#### Mixable with fossil diesel fuel in till 100%

Instead, max 7% allowed by EU standards for the traditional biodiesel (FAME<sup>2</sup>)

#### Usable as a drop-in fuel

as it is compatible with existing engines & infrastructure (no extra investments required)

#### **Excellent engine qualities of the product**

due to the high cetane number & the absence of aromatics

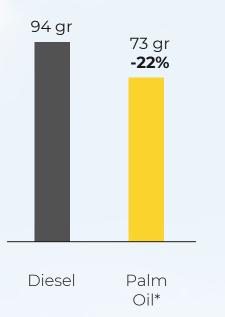
DIOFOELS IN COMPARISON			
HVO	FAME		
High stability & total absence of deposits $O_2$ replaced by $H_2$	<b>High fouling power</b> formation of deposits due to presence of O <sub>2</sub>		
<b>High energy content</b> (similar to fossil fuel)	Low energy content		
Higher cetane number & lower density vs fossil fuel	Low cetane number		
Usable in purity with no mixing limits	<b>Usable only if mixed</b> (7% blending wall)		
<b>Excellent cold weather performance</b> (cloud point up to -30°C)	<b>Cold performance depending on</b> <b>raw materials used</b> (cloud point from -5 to +15°C)		
Excellent oxidation stability	Poor oxidation stability		
0% polyaromatics			
Sulphur ppm <1			



1) <sup>1</sup> Hydrotreated Vegetable Oil <sup>2</sup> Fatty Acid Methyl Esters Biofuels carbon intensity - Targeting lowest emissions

#### Carbon Intensity & GHG Saving

MARKET BENCHMARK CO<sub>2eq</sub> / MJ HVO



#### AGGREGATED VALUE (Venice + Gela) 25 gr 16 gr -73% -80.5% -83% Castor cultivated 2024 Avarage W&R (UCO)\* on degraded **Enilive GHG** saving\*\*\* land in Kenya\*\*

**ENILIVE DISTINGUISHING MODEL** 

GHG SAVING

Life Cycle Analysis according to 2009/28/EC Directive - i.e. RED II, Renewable Energy Directive



Menir

Farm, Forest, First Processing Tr Plantation, Gathering or Unit (with Point of Collectiong

Marke )

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\*\* HVO reference carbon saving certified by ISCC EU

\*\*\* Based on quantities reported in the Mass Balances in the year 2024, as defined in the REDII framework and Voluntary Schemes

# ENILIVE Developing technology platforms to drive higher returns

#### SCALE EXPANSION

**Increase biorefining capacity** to unlock economies of scale across larger throughput

Increase throughput via targeted debottlenecking

**Global footprint** on three continents of presence captures local market opportunities related to feedstocks and products



#### **PRE-TREATMENT ENHANCEMENT**

**Processing more challenging feedstocks** adds flexibility

Feedstock flexibility captures spot opportunities of lower input costs in dynamic markets



SOUTH KOREA

MALAYSIA

Enilive

#### **PROCESS OPTIMIZATION**

**Synergies across operations** for longer and optimized asset lifecycle

Maximize utilization rates for higher asset productivity Costs management (operations, maintenance, logistics, overhead)



#### **PREMIUM PRODUCTS & IMPROVEMENTS**

Add higher-value products to portfolio for premium markets

**Increase product specs** supporting increased offer and margins

**Retaining optionality and products flexibility** to shift to different product streams

#### **R&D AND INNOVATION-LED APPROACH**

Strategic enablers for increased profitability





# VENEZIA | From 400 to 650 kton/y



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Identification and mapping of optimization initiatives

Continuous monitoring plan and economic benefit analysis

Proposals for new optimization initiatives (e.g., new investment proposals, business developments)

# OPERATIONAL EXCELLENCE PROGRAM

## **REVENUES/MARGINS**

- Increased plant reliability
- Product quality improvement
- Logistic optimizations

# **VARIABLE COSTS**

- Reducing of utility costs
- Reducing chemicals costs
- Reducing disposal costs

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## **FIXED COSTS**

- Right-sizing
- Cost reduction
- Services optimization







LIVORNO

FID taken in Jan 2024

Start-up in 2026

~500 kton total capacity

100% Enilive



PENGERANG

FID taken in July 2024 & EPC awarded

Start-up in 2028

650 kton total capacity

JV with Petronas & Euglena



DAESAN/ **SEOSAN** 

Start-up

400 kton

total capacity

in 2027

JV with

I G Chem

FID taken in July 2024 & FPC awarded

550 kton total capacity

100% Enilive

SANNAZZARO

**FID** expected

Start-up in

December 2027

in 2025

PRIOLO

**FID** expected in 2025

Start-up in December 2028

500 kton total capacity

#### **PROCESS OPTIMIZATION**

New biorefineries will be developed on experience gained in other Enilive projects

#### **PREMIUM PRODUCTS** & **IMPROVEMENTS**

SAF optionality and products flexibility available for new biorefineries

## **ECOFINING TECHNOLOGY & ADVANCED PRETREATMENT**



# PIONEERING AND CONTINUOUSLY IMPROVING TECHNOLOGY TO REINFORCE COMPETITIVE ADVANTAGE

ADAPTING PROCESSES TO MARKET CHALLENGES AND OPPORTUNITIES

TRIPLING CAPACITY WITH WORLD-CLASS NEW PROJECTS AND ENHANCING EXISTING ASSETS

DELIVERING ON RETURNS TARGETS FOCUSING ON ASSET COST MANAGEMENT AND PRODUCT QUALITY



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DRIVING DECARBONISATION WITH RENEWABLE FUELS

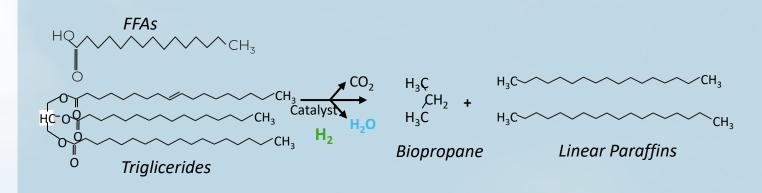
JUN SAFETA



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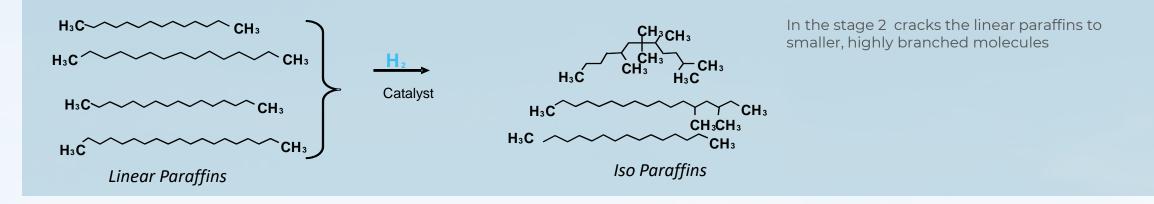
# Ecofining stage 1- Hydrotreating Stage: deoxygenation and decarboxylation



Vegetable oils mainly consist of triglycerides with typically 1-2% free fatty acid content

In the stage 1 Deoxygenation and Decarboxylation reactions of vegetable oil involves, producing linear paraffins but also gaseous byproducts including biopropane (C3H8), carbon dioxide (CO2), in varying degrees depending on the source feedstock

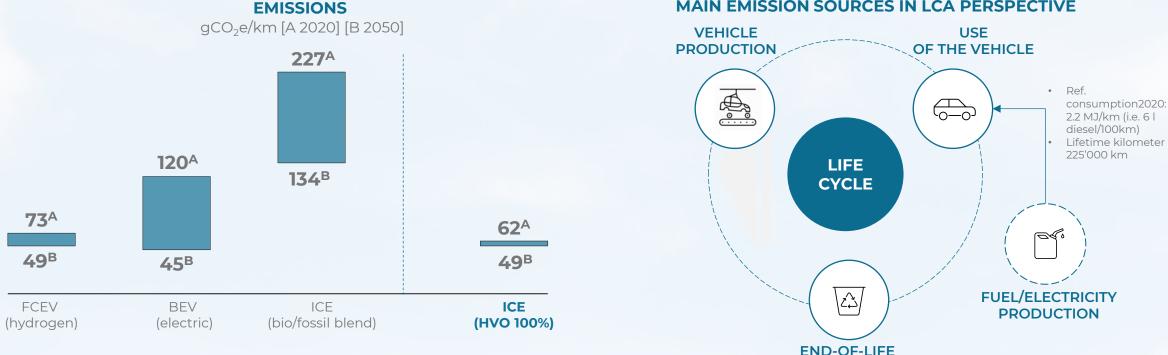
**Ecofining stage 2- Isomerization/ Cracking Stage** 







The calculation of emissions over the entire life cycle shows that even in the long term, a 100% HVO vehicle is comparable to an electric or hydrogen car.



On the basis of the Ricardo study, the Commission stated that the ICE engine is more polluting than the BEV/FCEV engines; this evaluation assumes the use of a blend of fossil diesel and alternative fuels with low 'GHG savings'

#### Using the same evaluation framework as Ricardo, but considering an ICE car powered by 100% HVO the emissivity values would be in line with BEV / FCEV engines, both in the short and long term

SOURCE: Ricardo Energy&Environment, Determining the environmental impacts of conventional and alternatively fueled vehicles through LCA, Final Report for the European Commission, DG 19 Climate Action (2020) FCEV = Fuel Cell Engine Vehicle; BEV = Battery Electric Vehicle; ICE = Internal Combustion Engine.; LCA = Life Cycle Assessment; HVO estimate based on ENI's elaboration on Ricardo's data.

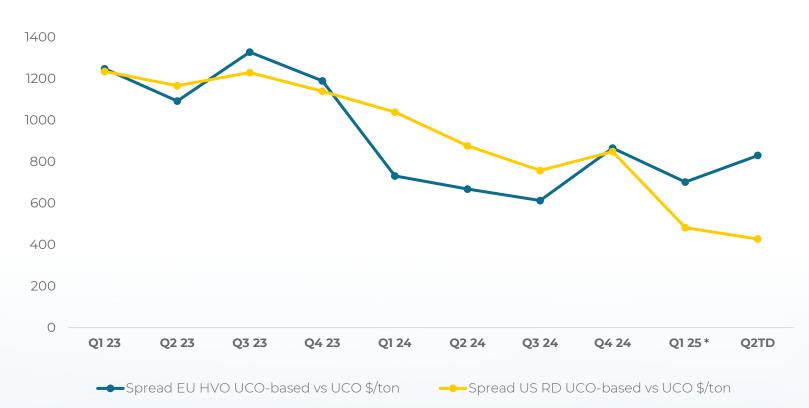
#### MAIN EMISSION SOURCES IN LCA PERSPECTIVE





#### SPREAD VS UCO

#### EU HVO & US RD (UCO-based)\* \$/ton



Source: Argus. 2Q to date as per 10 June 2025.

As of 2025, US West Coast RD prices do not include the Blender Tax Credit (BTC) which expired at the end of 2024. BTC was eligible irrespective of type of feedstock and granted also to the blenders, equivalent to 1\$/gal (or >300 \$/ton). The new PTC (Production Tax Credit or 45Z) is eligible only to producers and its value varies according to feedstock type. According to the guidelines issued in January, UCO PTC is equal to 0.68 \$/gal (or >200 \$/ton). Currently the values underlying PTC are being reviewed by the US Administration and a decision has not been finalized yet. Argus pricing assessment *does not* include PTC.

Biofuel markets hit a low in 2024 due to an oversupplied market

Q2TD EU spread at the highest level since end of 2023

A gradual rebalance is expected both in Europe and US from 2H2025

In EU more stringent targets under RED III should boost prices

In US, despite the uncertainty in policy, prices are set to increase buoyed by an expected rise in the RVO and new LCFS targets by the EPA lending support to RINS D4

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