

1Q 2021 Results

April 30, 2021

NATURAL RESOURCES

OIL, GAS, LNG CCS/CCUS AND FORESTRY

- **PRODUCTION**: 1.7 MBOED IN LINE WITH YEARLY GUIDANCE
- DISCOVERED RESOURCES: 120 MBOE FROM INFRASTRACTURE LED EXP MAINLY IN NORWAY AND ANGOLA
- GAS & LNG: DAMIETTA RESTARTED, SYNERGIES WITH ZOHR

ENERGY EVOLUTION

TRADITIONAL TO BIO, BLUE, GREEN PRODUCTS

- RETAIL G&P + RENEWABLES: ENTRANCE IN THE SPANISH RETAIL AND RENEWABLES MARKET; COMPLETION OF DOGGER BANK ACQUISITION
- R&M: WEAK MARKET DUE TO LOCKDOWNS; GELA READY FOR 100% 2° GEN FEEDSTOCK; ENTERED THE BIO GAS MARKET
- VERSALIS: BEST RESULT SINCE 2018

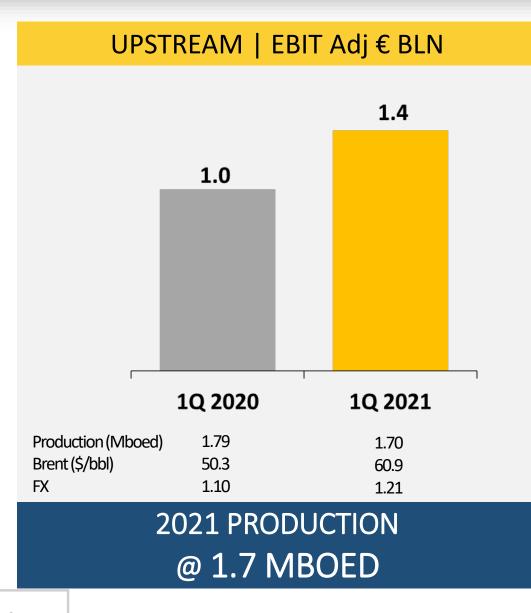
FINANCIALS

- **EBIT Adj:** 1.3 BLN, FLAT VERSUS LAST YEAR
- ✓ NET INCOME Adj: € 0.27 BLN, ~5 TIMES HIGHER YOY
- ORGANIC FCF: ~€ 0.6 BLN
- LEVERAGE: FLAT AT AROUND 0.3

FCF adjusted pre working capital at replacement cost Leverage: before IFRS 16 lease liabilities



NATURAL RESOURCES



GGP | DAMIETTA LNG PLANT (EGYPT)



First Cargo: February 2021 YtD Cargoes: 9 Full Year 2021 Cargoes: ~40

2021 GGP EBIT ALMOST @ BREAKEVEN 2021 GGP FCF @ € 0.2 BLN

FCF post working capital

MERAKES: STARTED UP



ENI WI: 65%

Hydrocarbon: Gas

Start up: April 2021

2021 Equity: ~ 30 kboed

2022 Equity: ~ 50 kboed

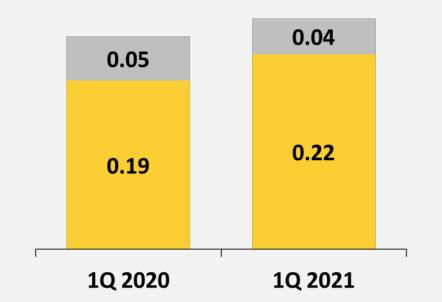
FAST AND LOW-COST TIE IN TO JANGKRIK HUB



ENERGY EVOLUTION

ENI GAS E LUCE, POWER & REN | EBITDA Adj €BIn

ENI GAS E LUCE & RENEWABLESPOWER



RETAIL & RENEWABLE EXCELLENT PERFORMANCE

R&M AND CHEMICALS



Gela Biomass Treatment Unit launched: enabled to receive up to 100% waste and residue feedstock

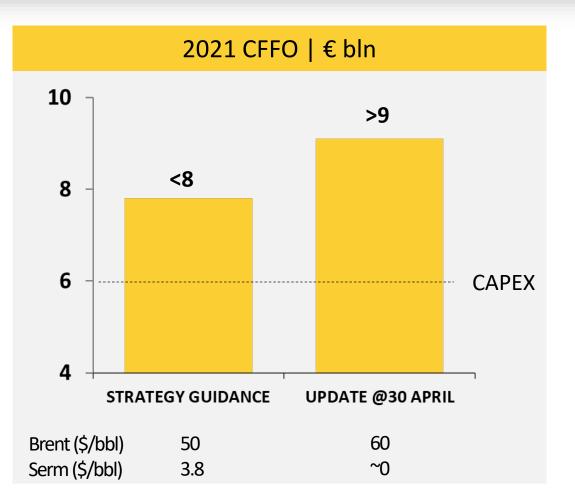
Versalis: positive EBIT capturing better scenario

DOWNSTREAM RESULTS IMPROVING THROUGH THE REST OF THE YEAR



CASH RESULTS

1Q CASHFLOW | € bln 1.4 2.0 0.6 CAPEX CFFO FCF



2021 LEVERAGE

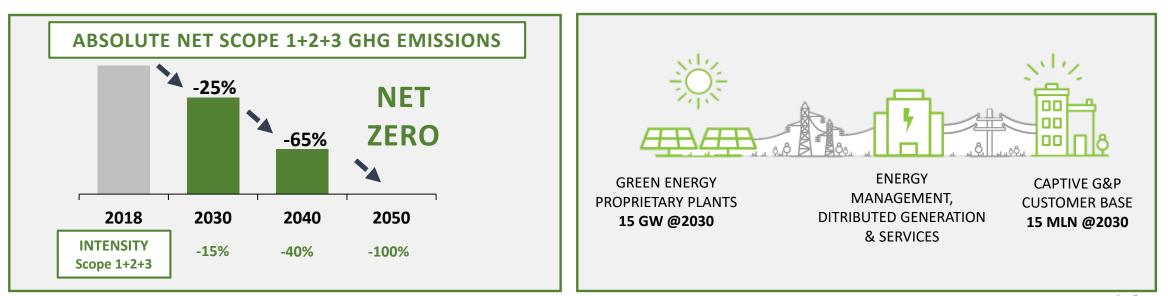
<0.3

CFFO & FCF are adjusted and pre working capital at replacement cost Leverage: before IFRS 16 lease liabilities

RETAIL+RENEWABLES: DISTINCTIVE GROWTH PATH

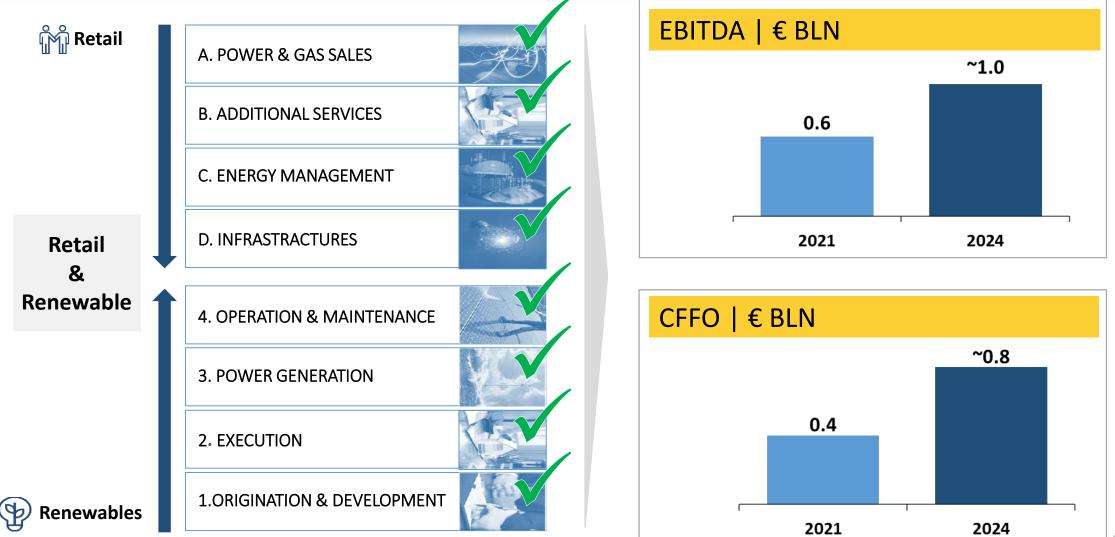








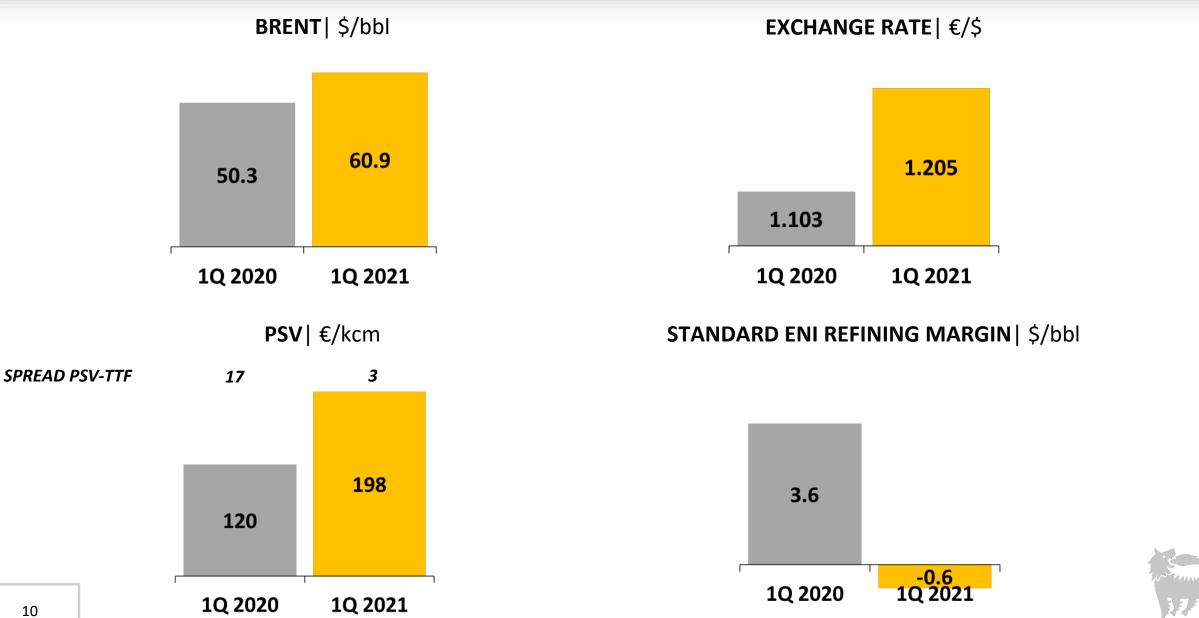
RETAIL+RENEWABLES: A UNIQUE PROPOSITION







MARKET SCENARIO



2021 GUIDANCE

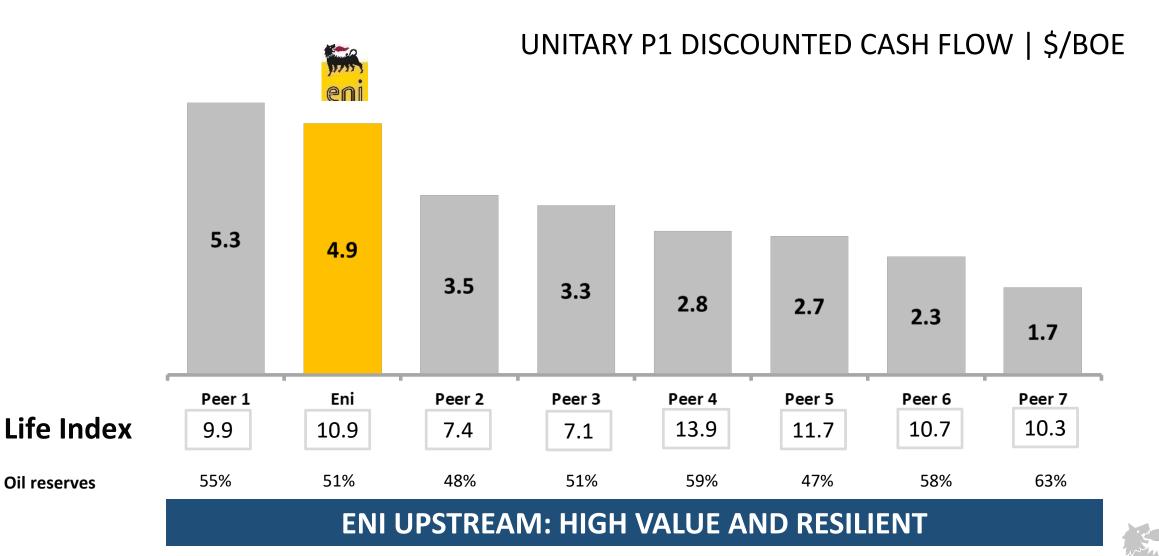
PRODUCTION	1.7 MBOED
EXPLORATION DISCOVERIES	500 MLN BOE
GGP	EBIT ALMOST AT BREAKEVEN FCF € 0.2 BLN
RETAIL + RENEWABLES EBIT	€ 0.35 BLN
R&M + VERSALIS EBIT	€ 0.4 BLN
CAPEX	€ 6 BLN
LEVERAGE	<0.3





R&M: SERM refining margin @ 1.9 \$/bbl Leverage: before IFRS 16 lease liabilities

UPSTREAM PORTFOLIO QUALITY



Peers: BP, CVX, COP, EQUINOR, RDS, TOT, XOM.

RENEWABLE PIPELINE

