

**ENI RETAIL
& RENEWABLES
CAPITAL MARKETS DAY**

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ENI RETAIL & RENEWABLES CAPITAL MARKETS DAY

ENI CEO INTRODUCTION

ENI DIVERSIFIED APPROACH

for the energy transition

**NEW BUSINESS
& FINANCIAL MODEL**
for value, growth
and decarbonization

R&R

Vår Energi

Business
Combinations

R&R

FAST TRACKING ENERGY TRANSITION

STAKEHOLDER VALUE CREATION

Through R&R listing



ENI RETAIL
& RENEWABLES
CAPITAL MARKETS DAY

ACCELERATING
GROWTH AND
DECARBONIZATION



INCREASING
BUSINESS
VISIBILITY AND
ACCOUNTABILITY



ATTRACTING ESG
FLOWS AND
TAILORED CAPITAL
ALLOCATION



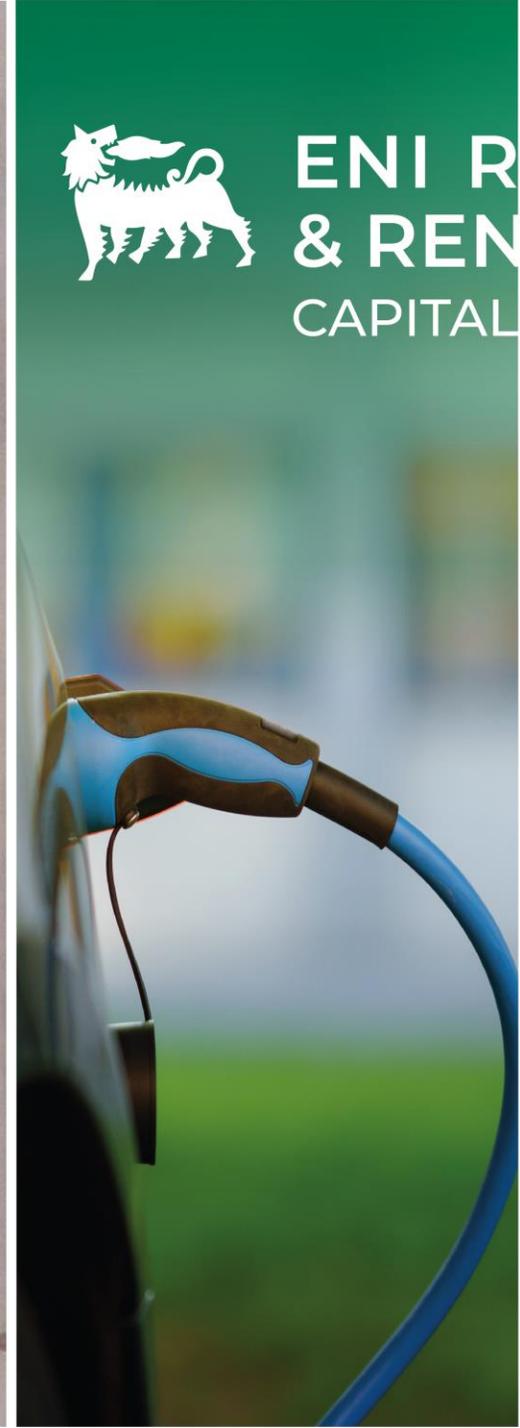
AGILE VEHICLE
WITH DEEPER
OPERATIONAL
FOCUS



STRATEGIC
AND FINANCIAL
FLEXIBILITY



UNLOCKING HIDDEN VALUE



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AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

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PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

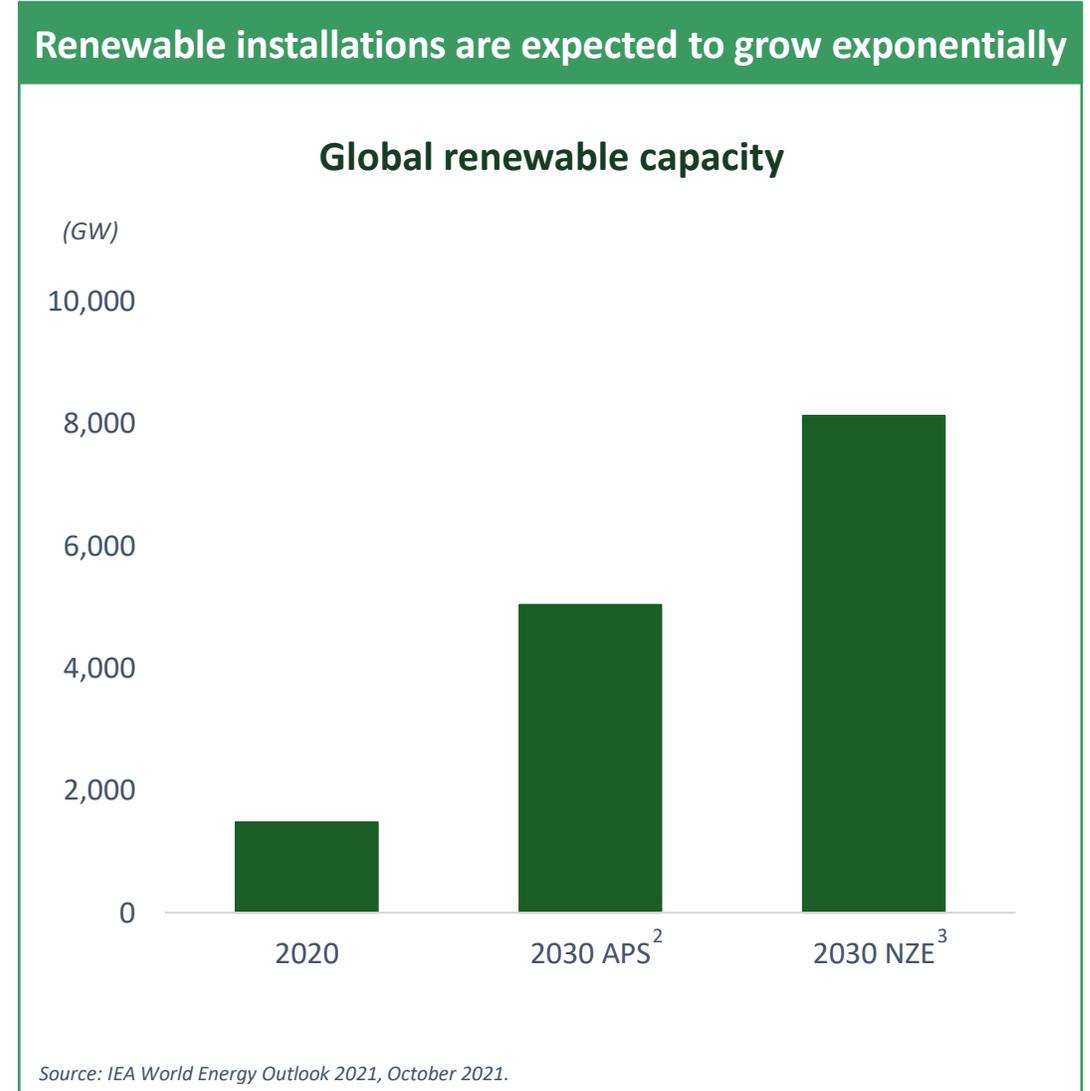
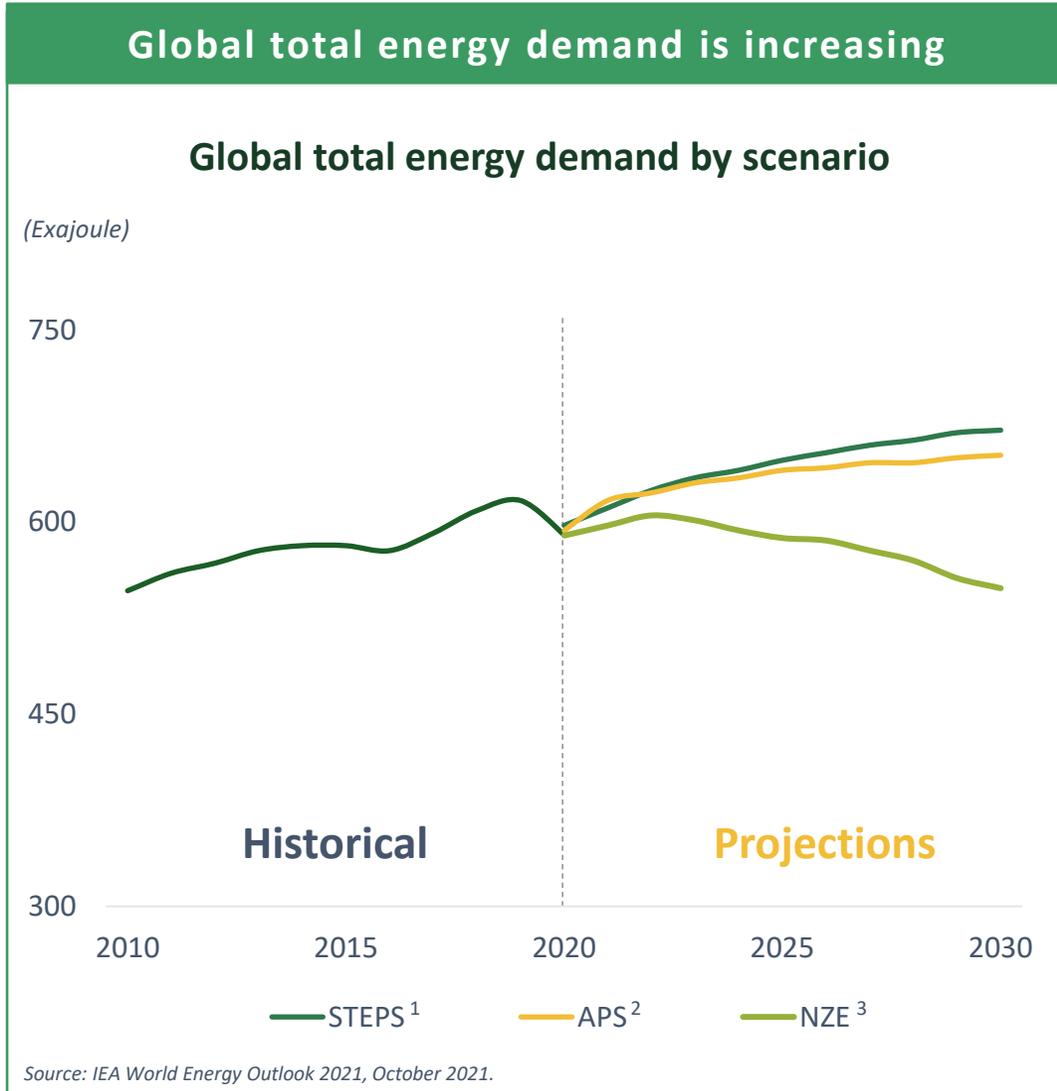
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A SUPPORTIVE INDUSTRY BACKDROP



¹ Stated Policies Scenario (STEPS), reflects current policy settings based on a sector-by-sector assessment of the specific policies that are in place, as well as those that have been announced by Governments around the world.

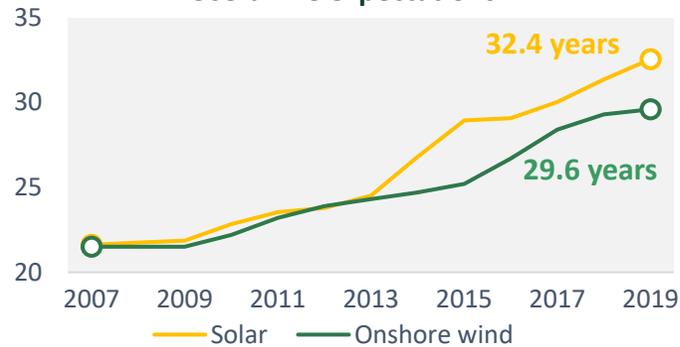
² Announced Pledges Scenario (APS), assumes that all climate commitments made by Governments around the world, including Nationally Determined Contributions (NDCs) and longer term net zero targets, will be met in full and on time.

³ Net Zero Emissions by 2050 Scenario (NZE), sets out a narrow but achievable pathway for the global energy sector to achieve net zero CO2 emissions by 2050.

A SUPPORTIVE INDUSTRY BACKDROP

Favourable renewables environment

Useful life expectations



LCOE¹ Solar photovoltaic



LCOE¹ Onshore wind

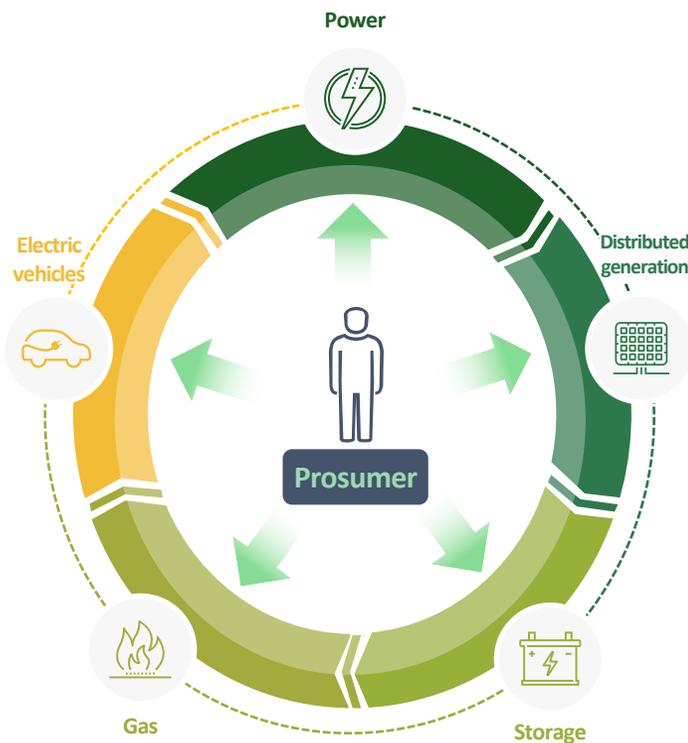


LCOE¹ Offshore wind



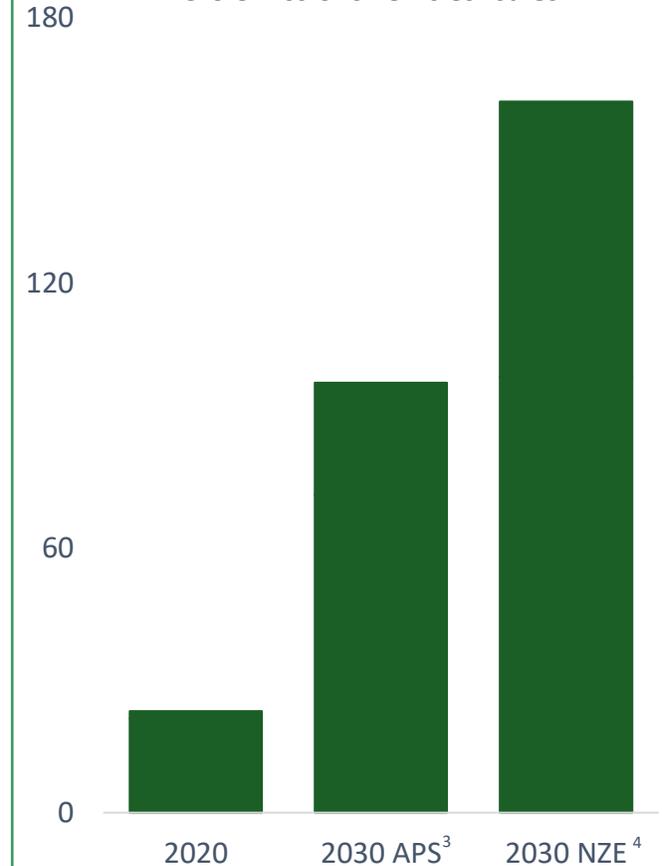
Source: Berkeley Lab, Survey of US Wind and Solar Industry Professionals, September 2019 and June 2020.
IRENA World Energy Transitions Outlook: 1.5°C Pathway, June 2021.

Customers are becoming Prosumers



Progressive electrification of consumption

Zero emissions vehicles² sales



Source: IEA World Energy Outlook 2021, October 2021.

¹ Levelized cost of energy.

² Includes battery electric vehicles, plug-in hybrid electric vehicles and fuel cell electric vehicles. Sales numbers include passenger vehicles, trucks, buses and two/three-wheelers.

³ Announced Pledges Scenario (APS), assumes that all climate commitments made by Governments around the world, including Nationally Determined Contributions (NDCs) and longer term net zero targets, will be met in full and on time.

⁴ Net Zero Emissions by 2050 Scenario (NZE), sets out a narrow but achievable pathway for the global energy sector to achieve net zero CO2 emissions by 2050.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

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A UNIQUE PROPOSITION

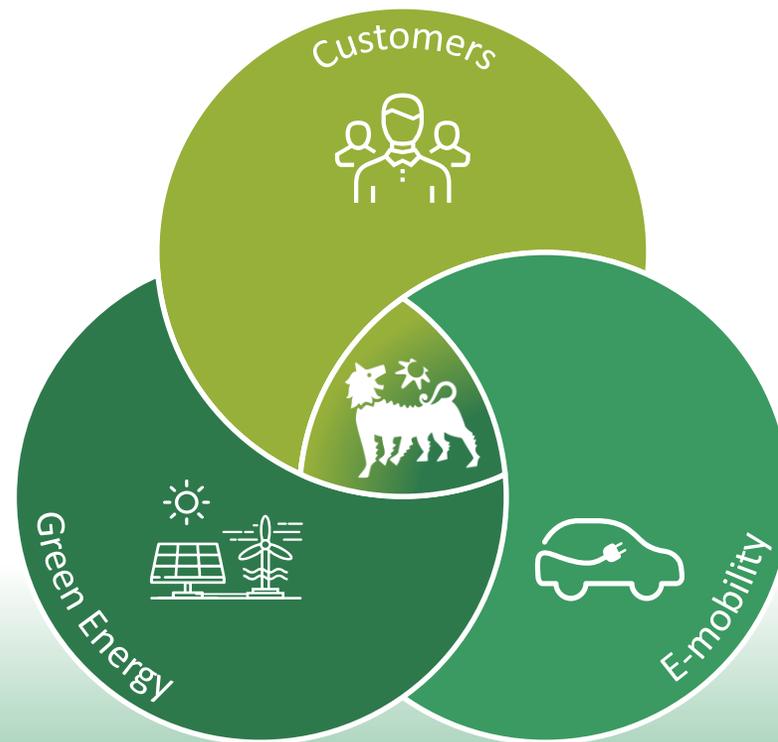
1 **SIZEABLE AND DIVERSIFIED**
Global presence



2 **GROWING**
Strong renewables pipeline and growing customer base



3 **INTEGRATED PLATFORM**
Combining generation and supply of green energy



4 **RESILIENT**
Cash flow visibility and integrated natural hedge



5 **FINANCIALLY STRONG**
Financially independent with investment grade profile



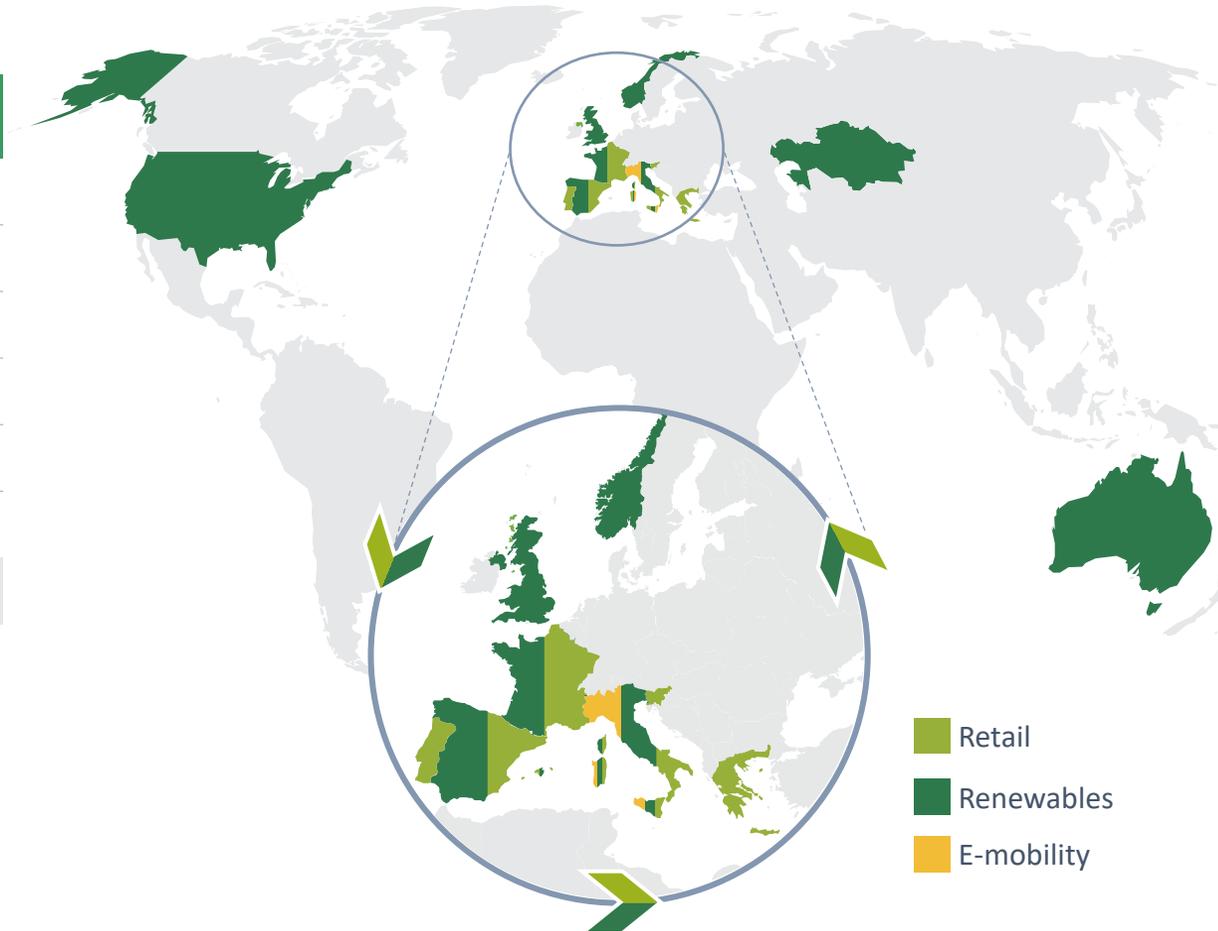
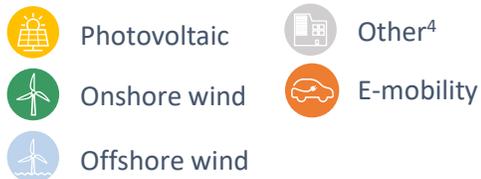
6 **CREDIBLE**
Established industrial footprint
Well developed organization
Reference shareholder



**TARGETING NET ZERO BY 2040
& BOOSTING STAKEHOLDER VALUE**

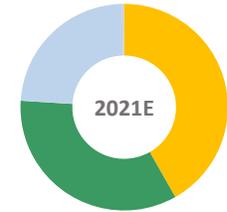
A UNIQUE PROPOSITION | 1 SIZEABLE AND DIVERSIFIED plenitude

Country	GW ¹	Technology	Clients (MLN)	# CPs ²
Italy	0.5	Photovoltaic, Onshore wind, E-mobility	7.8	6,500
France	0.1	Photovoltaic	1.3	-
Spain	0.2	Onshore wind	0.3	-
U.S.A.	0.5	Photovoltaic, Onshore wind, Other ⁴	-	-
UK	0.5	Offshore wind	-	-
Other ³	0.2	Photovoltaic, Onshore wind, Other ⁴	0.5	-
Total	>2		10.0	6,500



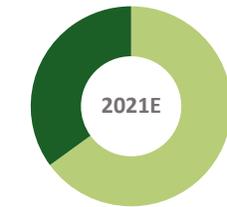
Renewables

(Installed and U/C capacity¹)



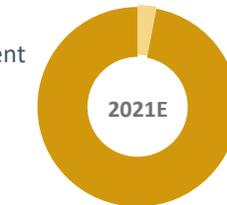
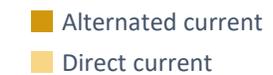
Retail

(Customers)



E-mobility

(Charging points)



A GLOBAL, SIZEABLE AND DIVERSIFIED PORTFOLIO FROM DAY ONE

Note: as of 2021E.

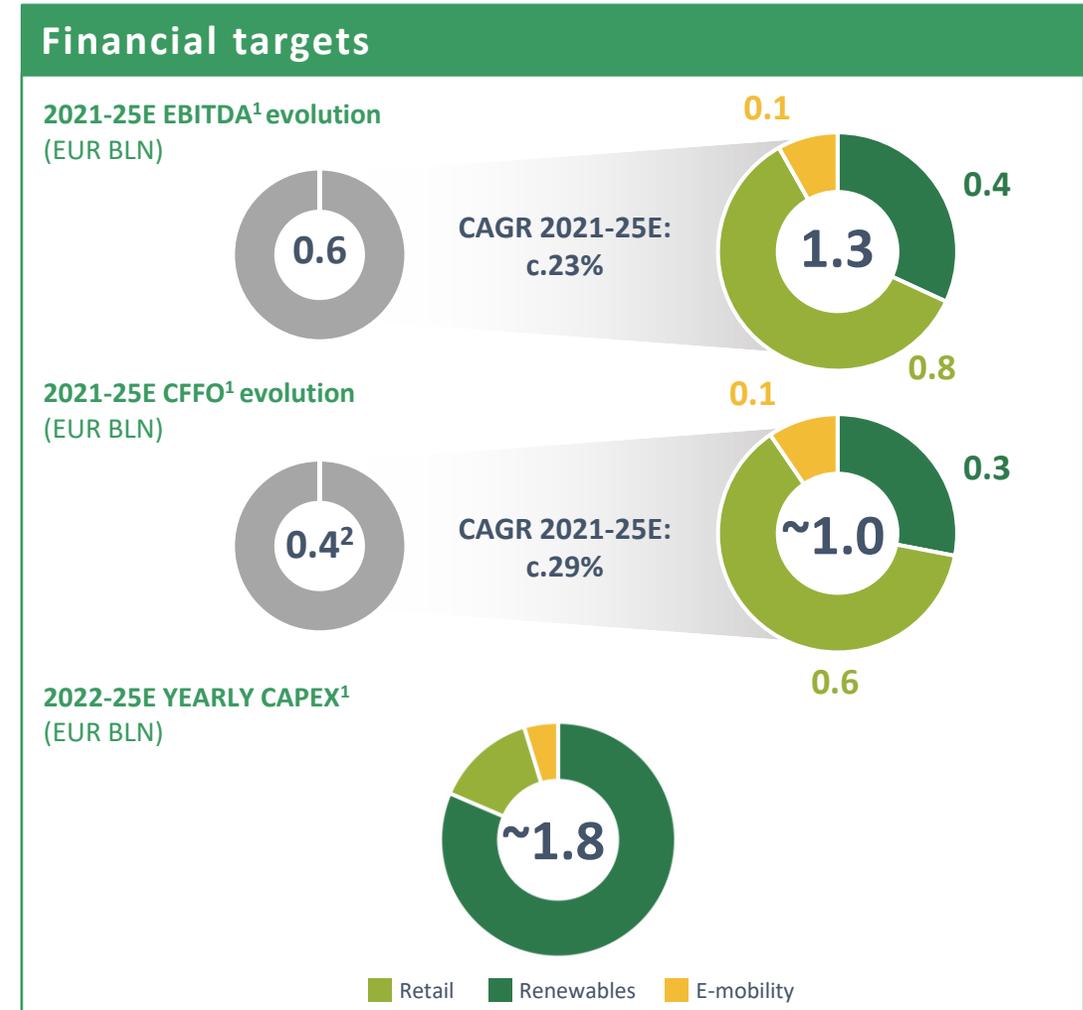
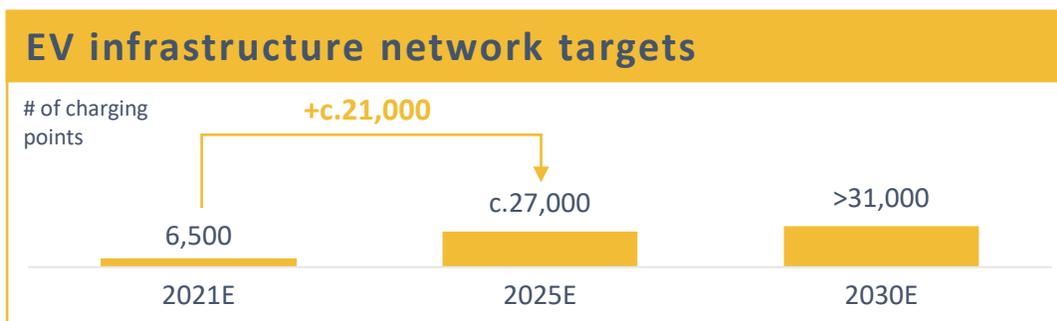
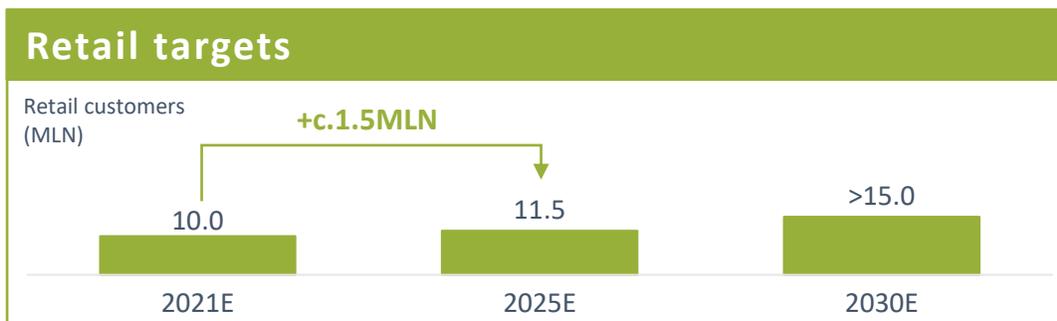
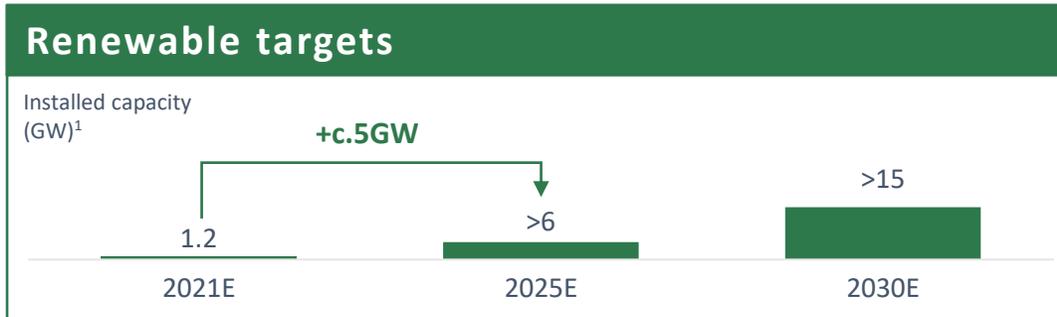
¹ Refers to operating installed capacity and under construction assets. Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Charging points.

³ Includes Greece, Slovenia, Kazakhstan and Australia.

⁴ Includes storage and other technologies.

A UNIQUE PROPOSITION | 2 GROWING

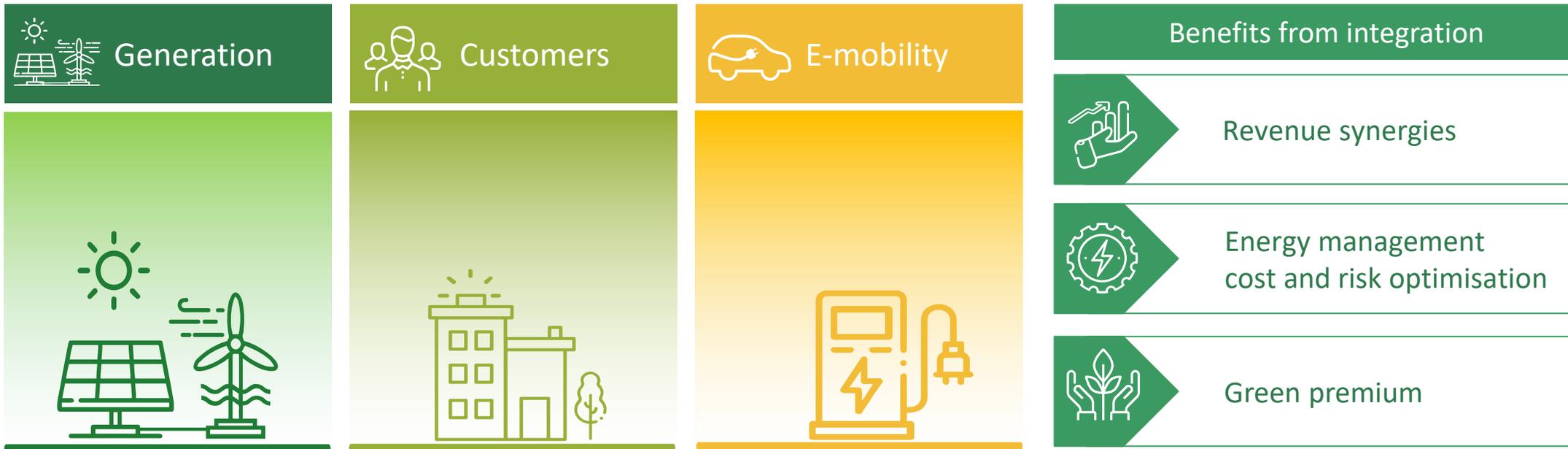


A ROBUST GROWTH PROFILE

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

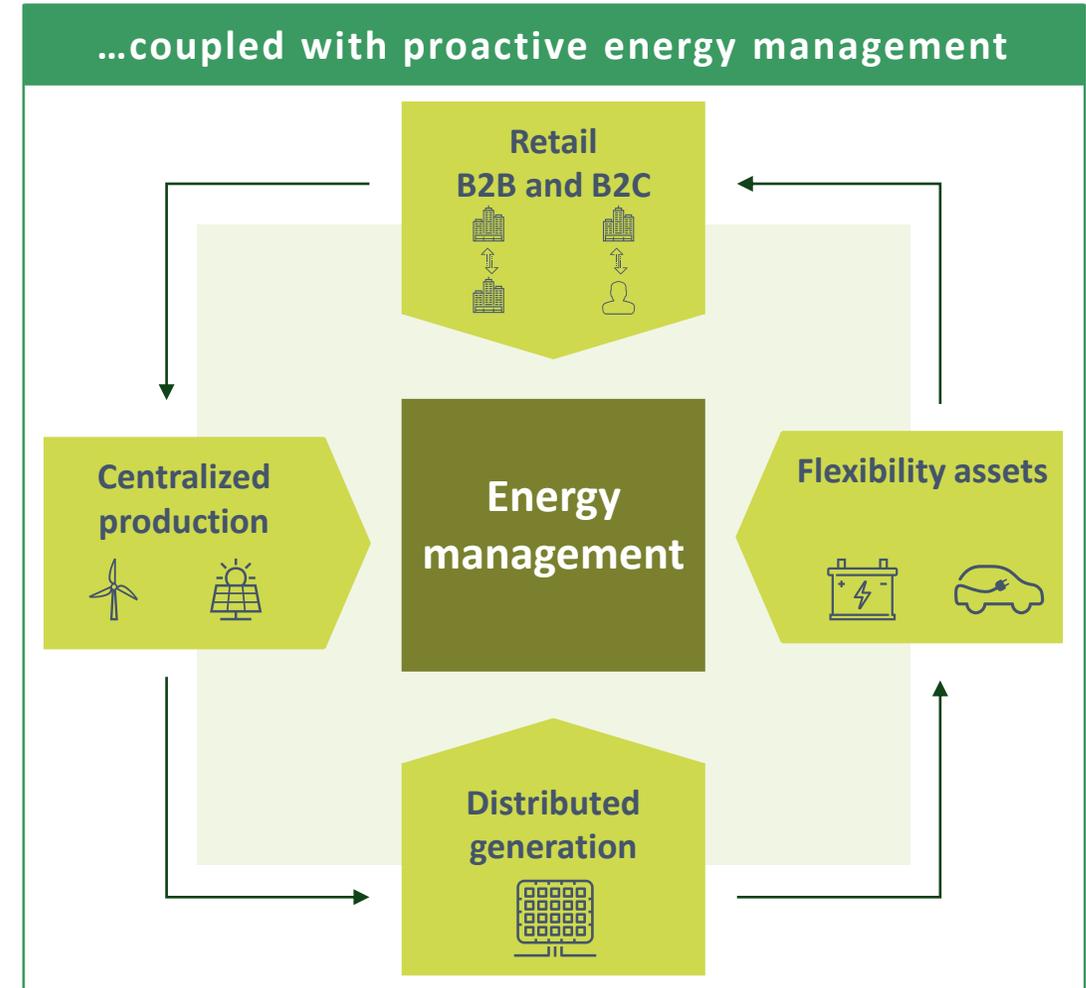
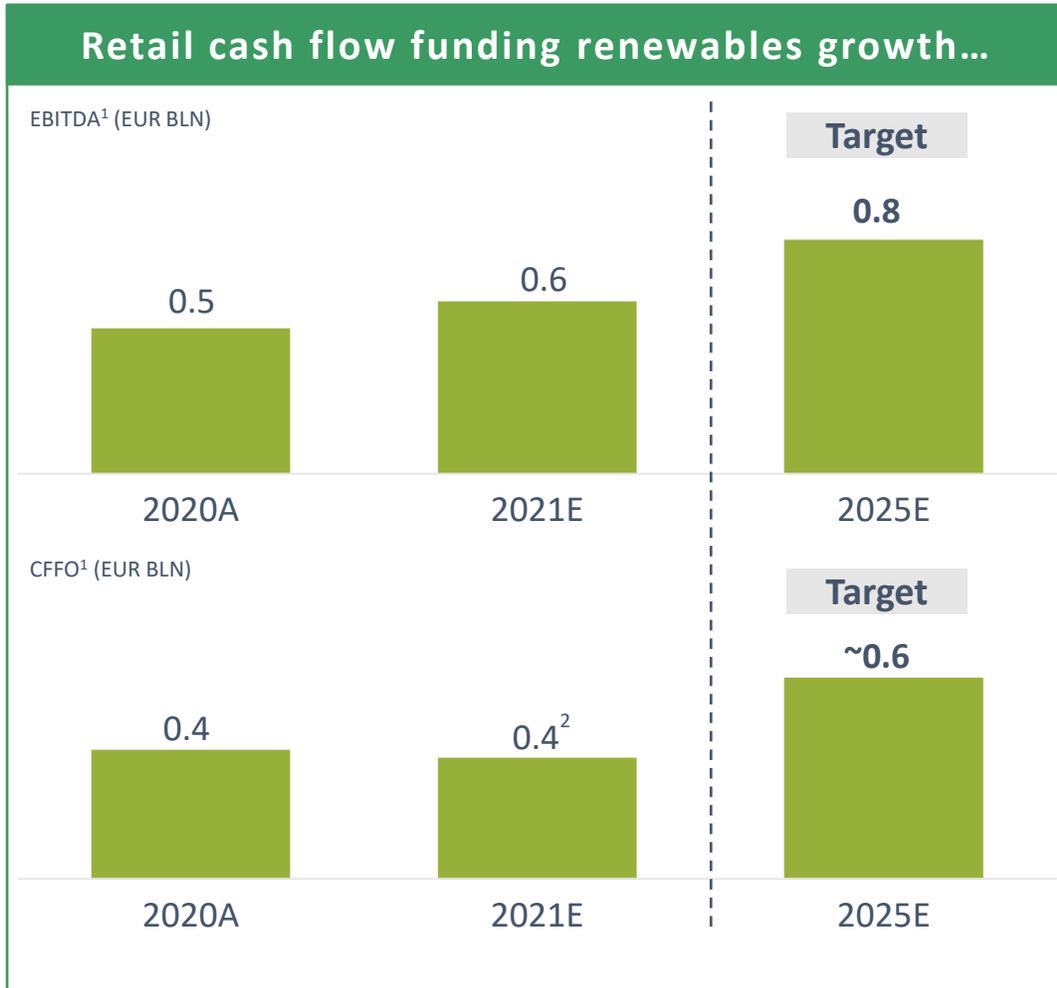
² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

A UNIQUE PROPOSITION | 3 INTEGRATED PLATFORM



SYNERGIC BUSINESSES WITH MULTIPLE GROWTH OPPORTUNITIES

A UNIQUE PROPOSITION | 4 RESILIENT



CASH FLOW VISIBILITY AND INTEGRATED NATURAL HEDGE ENHANCE RESILIENCE

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

A UNIQUE PROPOSITION | 5 FINANCIALLY STRONG

Financial framework



Net debt zero at 1st January 2022



Investment grade capital structure targeting Net debt/EBITDA of 3-4x



Dividend policy that will allow distributions while retaining flexibility to invest in growth projects



Embedded hedging from integration coupled with active energy management

2022 – 2025 illustrative cumulative sources and uses of cash



CASH ALLOCATION TO ACCELERATE GROWTH INVESTMENTS AND ALLOW SHAREHOLDER DISTRIBUTION

A UNIQUE PROPOSITION | 6 CREDIBLE

A long journey of growth



Plenitude team

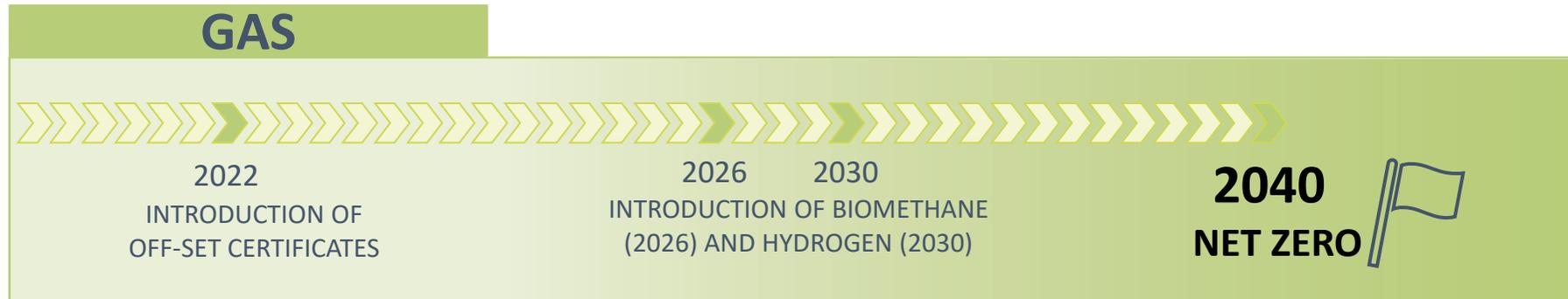
2,000
EMPLOYEES

Deals and partnerships

Falck Renewables, cdp, Dhamma Energy, X-ELI+, AZORA, vgrønn, GLENNMONT PARTNERS, aldro, evolvere, bepower

**OUR TRACK RECORD AND OUR PEOPLE TO DELIVER ON OUR TARGETS
ENI ACTING AS A REFERENCE SHAREHOLDER, CONTINUING TO SUPPORT PLENITUDE GROWTH**

GROWING WHILE DECARBONISING OUR CUSTOMER BASE



TARGETING NET ZERO SCOPE 1-2-3 BY 2040

OUR ESG MODEL



CLIMATE AND EMISSIONS 	COMMUNITIES 	GOVERNANCE 	PEOPLE 	BUSINESS SUSTAINABILITY 
<ul style="list-style-type: none"> ■ Growing renewables capacity ■ Green B2C and B2B offering ■ Energy efficiency for enterprise customers ■ E-mobility 	<ul style="list-style-type: none"> ■ Supporting communities, charities and NGOs ■ Accountability and transparency on social impact as KPIs (<i>Benefit Company</i>) 	<ul style="list-style-type: none"> ■ ESG KPIs for top management ■ Sustainability Officer ■ Best-in-class HSE track-record ■ Sustainable Procurement Program 	<ul style="list-style-type: none"> ■ HR pledge to attract, upskill and retain talents (e.g., partnerships with top universities and innovation hubs) ■ D&I policy across the organization 	<ul style="list-style-type: none"> ■ Digitalization of business processes (waste and emission reductions), increase of protection ■ Sustainable Premises & Operations

SDG'S AT THE FOUNDATION OF PLENITUDE STAKEHOLDER VALUE CREATION

PLENITUDE LEADERSHIP TEAM



Stefano Goberti
CEO



Alessandro Della Zoppa
Head of Renewables



Mauro Fanfoni
Head of International Markets and Business Development



Nicola Giorgi
CFO



Giorgia Molajoni
Head of Sustainability, Identity and Digitalization



Pasquale Cuzzola
Head of Italian Retail Market



PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

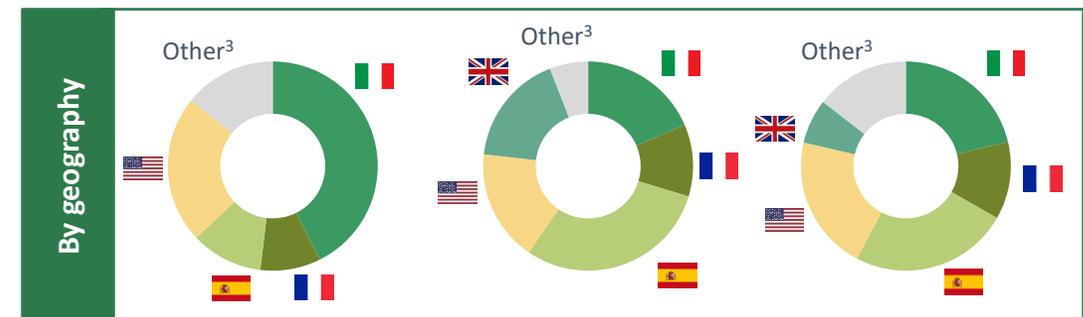
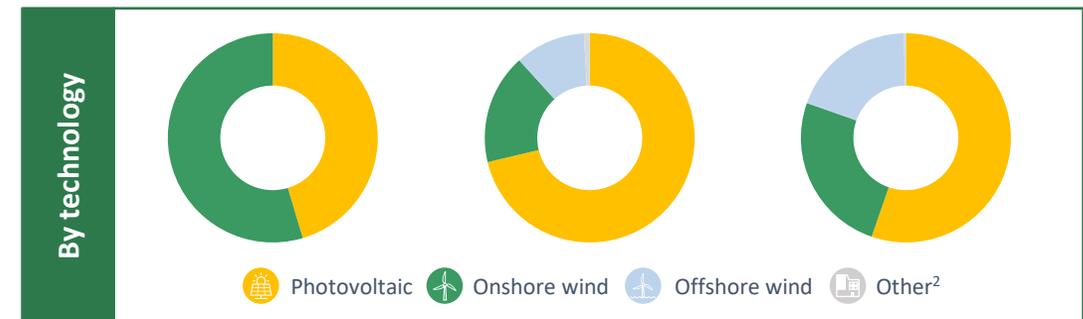
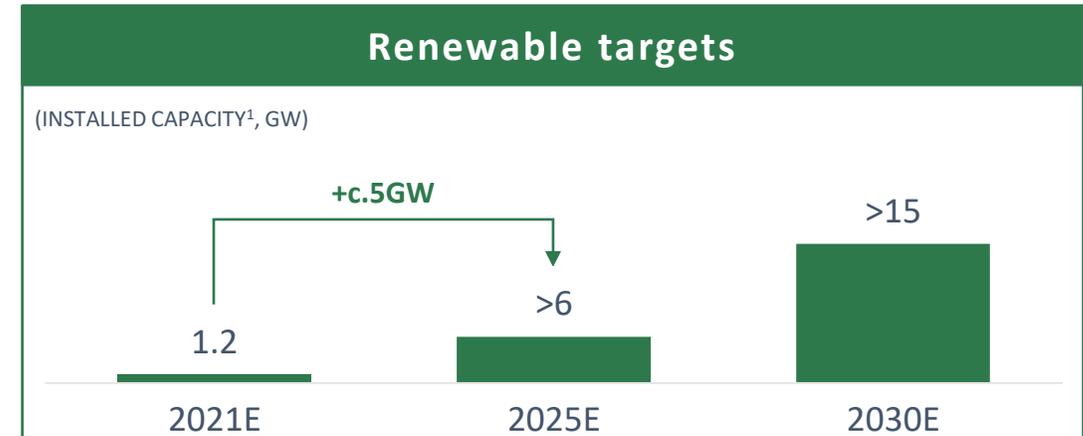
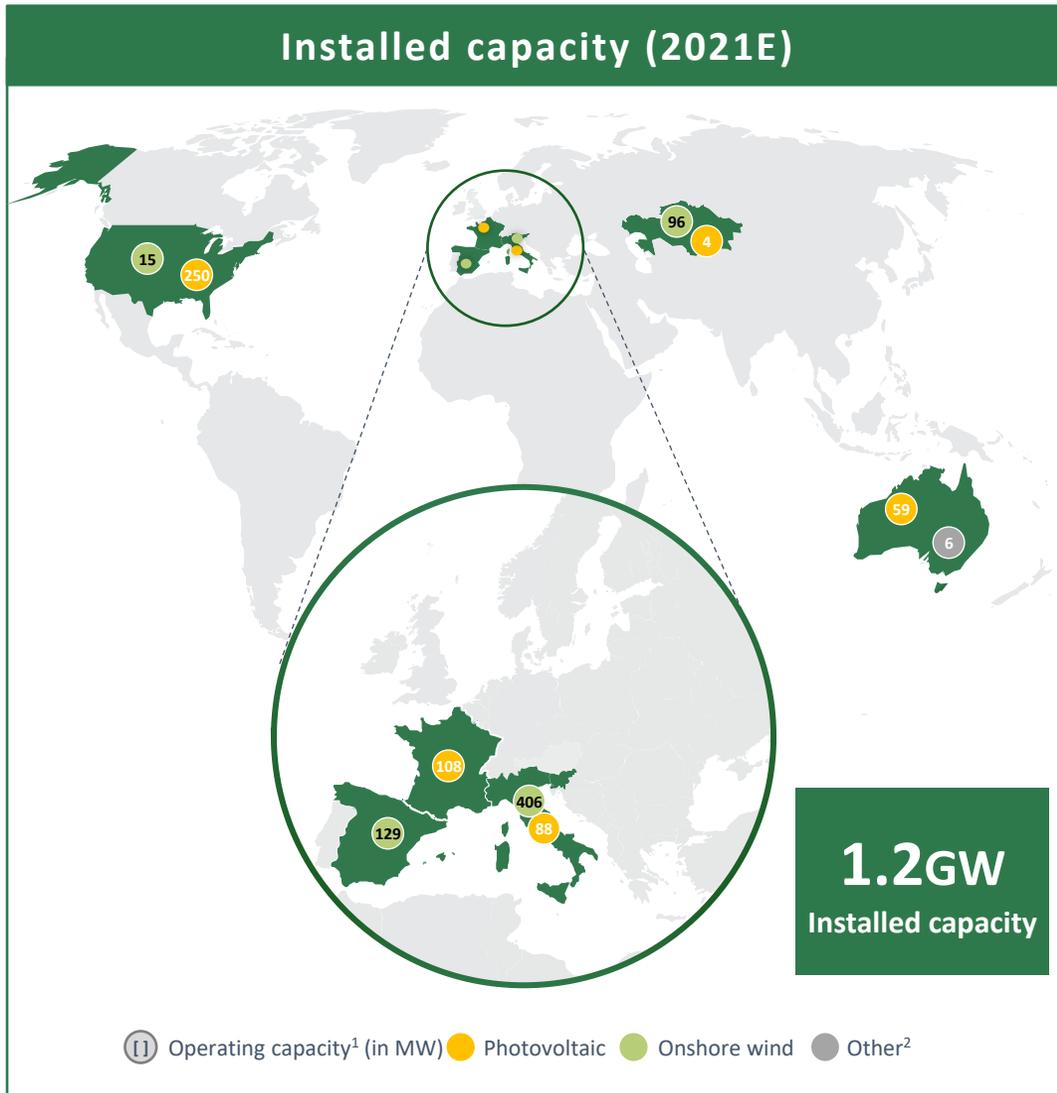
A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

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A SOLID FINANCIAL FRAMEWORK

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RENEWABLES | SNAPSHOT

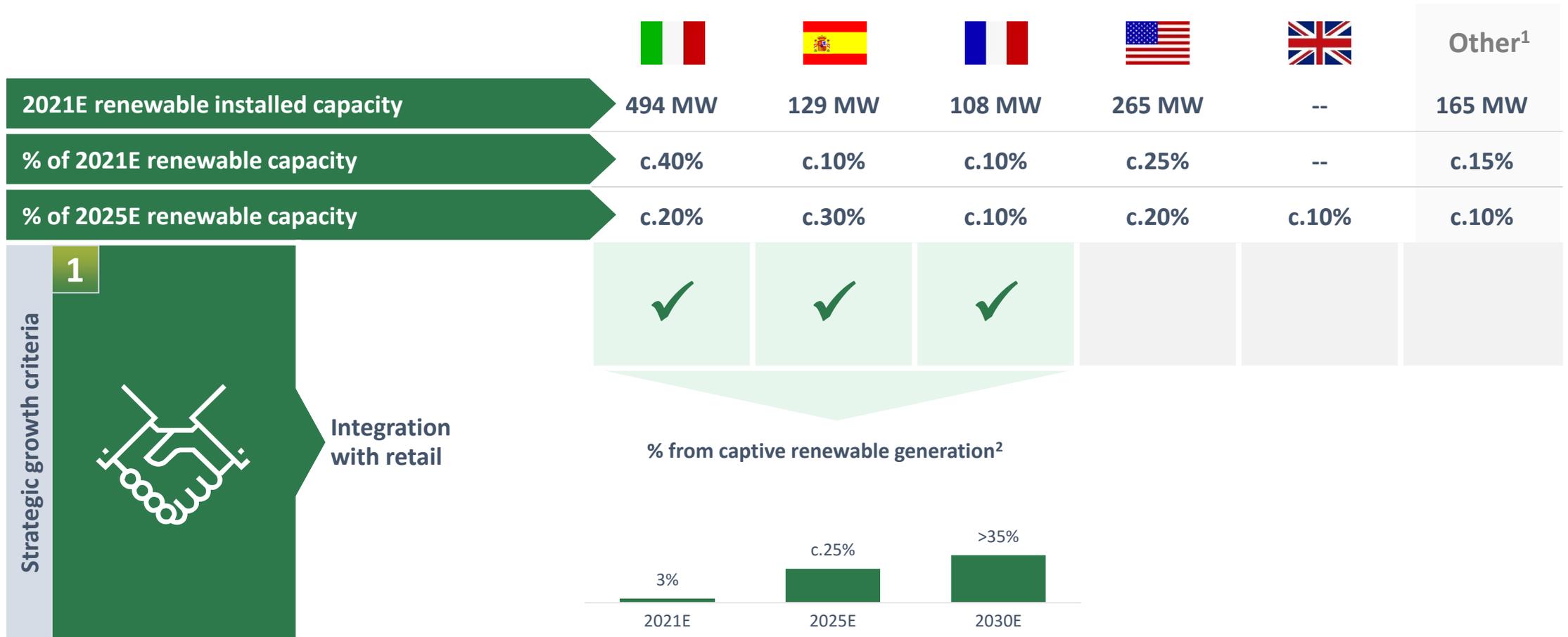


¹ Includes 100% capacity of the consolidated companies and the pro-quota of the non-consolidated companies.

² Includes storage and other technologies.

³ Includes Greece, Australia, Kazakhstan and others.

RENEWABLES | DRIVERS FOR INTERNATIONAL GROWTH



ROOM TO GROW IN SYNERGY WITH RETAIL

¹ Includes Greece, Australia, Kazakhstan and others.

² Includes Italy, France, Spain and other.

RENEWABLES | DRIVERS FOR INTERNATIONAL GROWTH

							Other ¹
2021E renewable installed capacity		494 MW	129 MW	108 MW	265 MW	--	165 MW
% of 2021E renewable capacity		c.40%	c.10%	c.10%	c.25%	--	c.15%
% of 2025E renewable capacity		c.20%	c.30%	c.10%	c.20%	c.10%	c.10%
Strategic growth criteria	2 Government support for the renewable industry	✓	✓	✓	✓	✓	✓
	3 Attractive renewable country	✓	✓	✓	✓	✓	
	Market peculiarities	Markets with established Eni presence and strong growth dynamics			Large market with strong growth dynamics	Offshore wind champion	
	4 Strong partnerships	✓	✓		✓	✓	
	5 Existing presence of Eni	✓	✓	✓	✓	✓	✓

¹ Includes Greece, Australia, Kazakhstan and others.

RENEWABLES | LEVERAGING EXISTING CORE CAPABILITIES



A RENEWABLES TEAM OF c.200 EXPERIENCED FTEs IN 2021, WHICH WILL GROW TO c.300 BY 2025

¹ Total Recordable Injury Rate, including Enipower, as of 31 December 2020.

RENEWABLES | OFFSHORE WIND IS A GOOD EXAMPLE OF HOW ENI'S CAPABILITIES CAN COME TO FRUITION plenitude



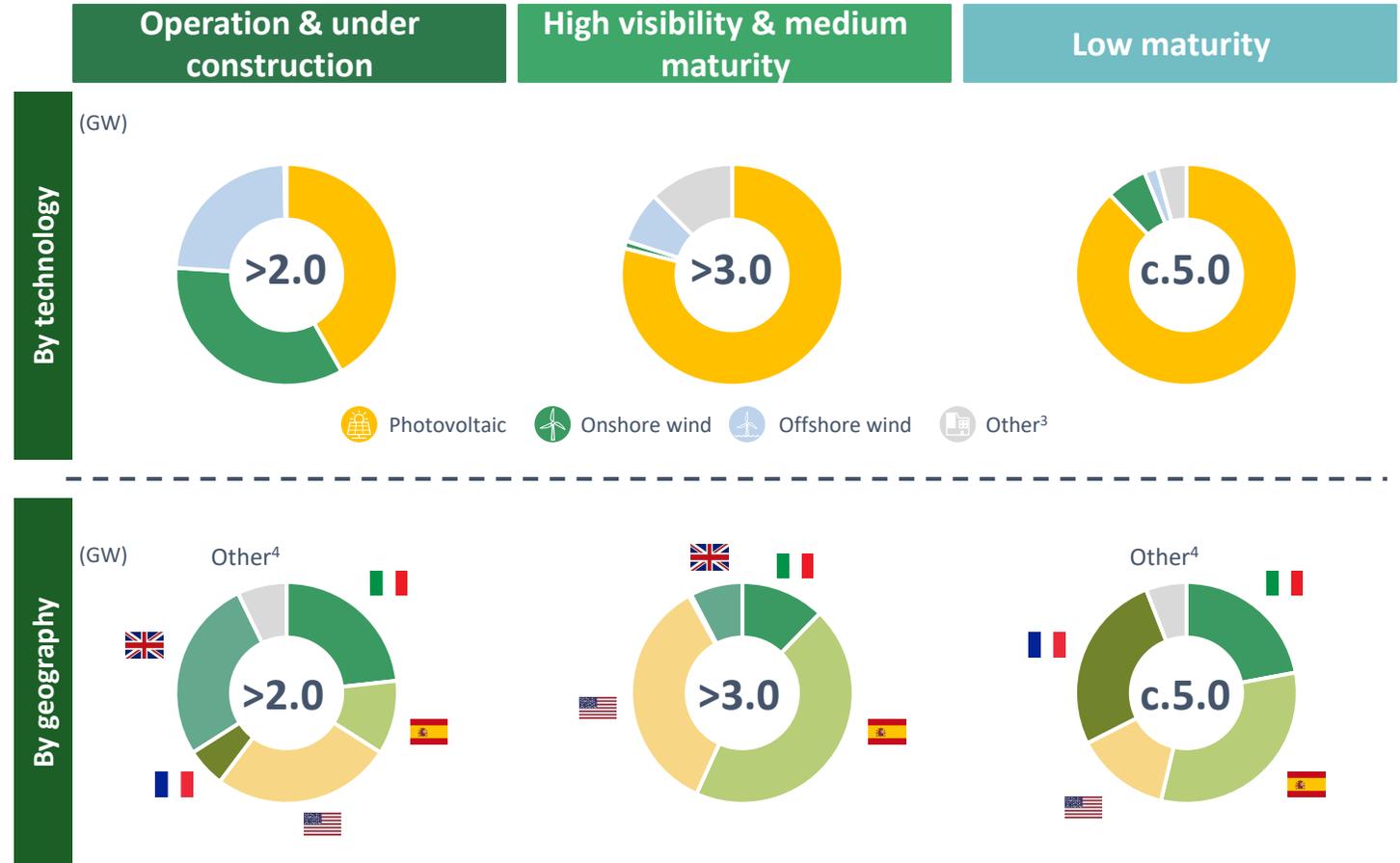
Skills required



Offshore operations	✓
Relationship with key suppliers	✓
Deployment of new technologies	✓
Partnerships with leading market players	✓
Financial strengths	✓

¹ The IRENA 1.5°C Scenario has been developed as a part of the World Energy Transition Outlook and constitutes a pathway for the world to achieve the Paris Agreement goals – including limiting global temperature rise to 1.5°C above pre-industrial levels - and halt the pace of climate change by transforming the global energy landscape.

RENEWABLES | A HIGHLY VISIBLE PIPELINE...



EXPANDING AND DE-RISKING OUR PIPELINE

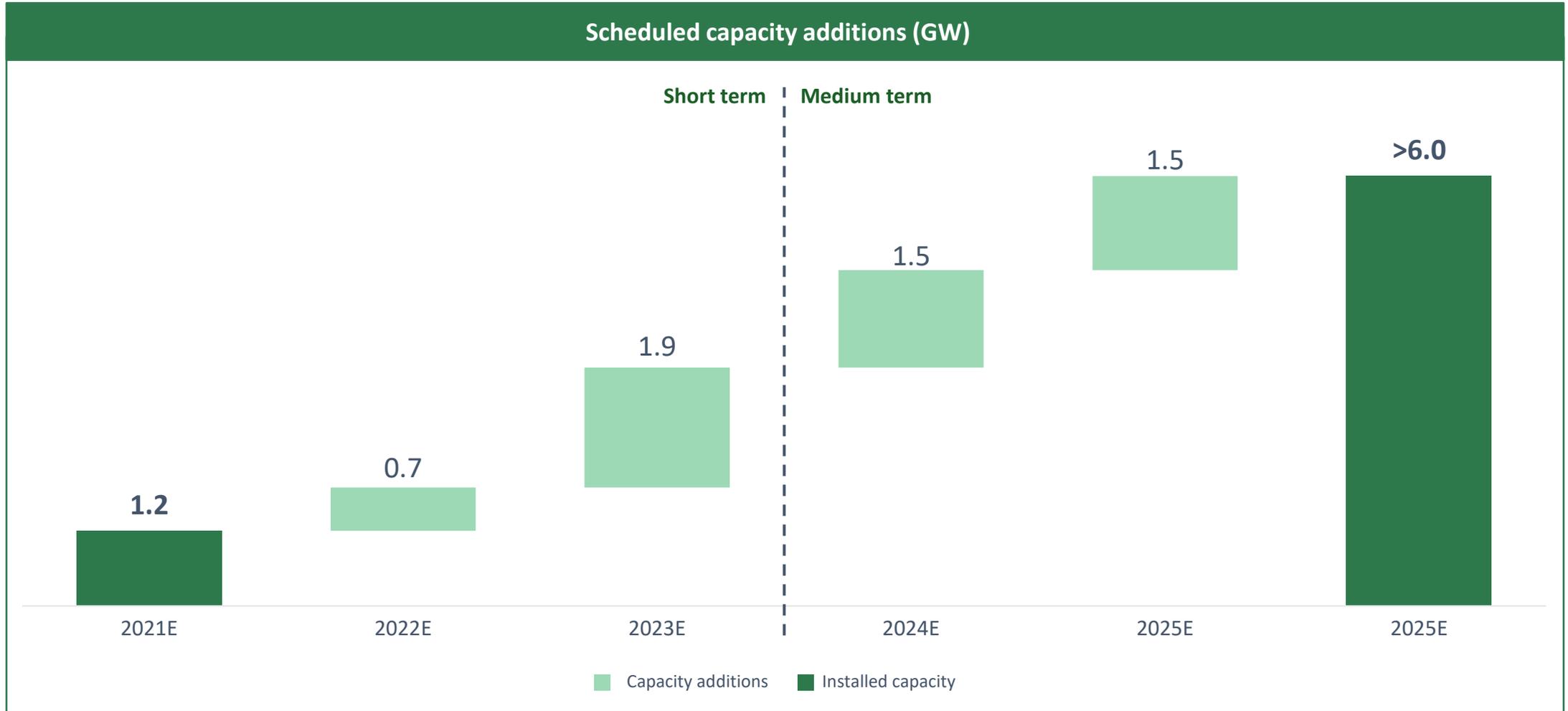
¹ High visibility and medium maturity pipeline contains projects that have already secured land rights, demonstrated feasibility and have connection rights and/or permitting process already completed or in an advanced stage.

² The majority of projects in this category have land already secured or about to be secured and the feasibility confirmed.

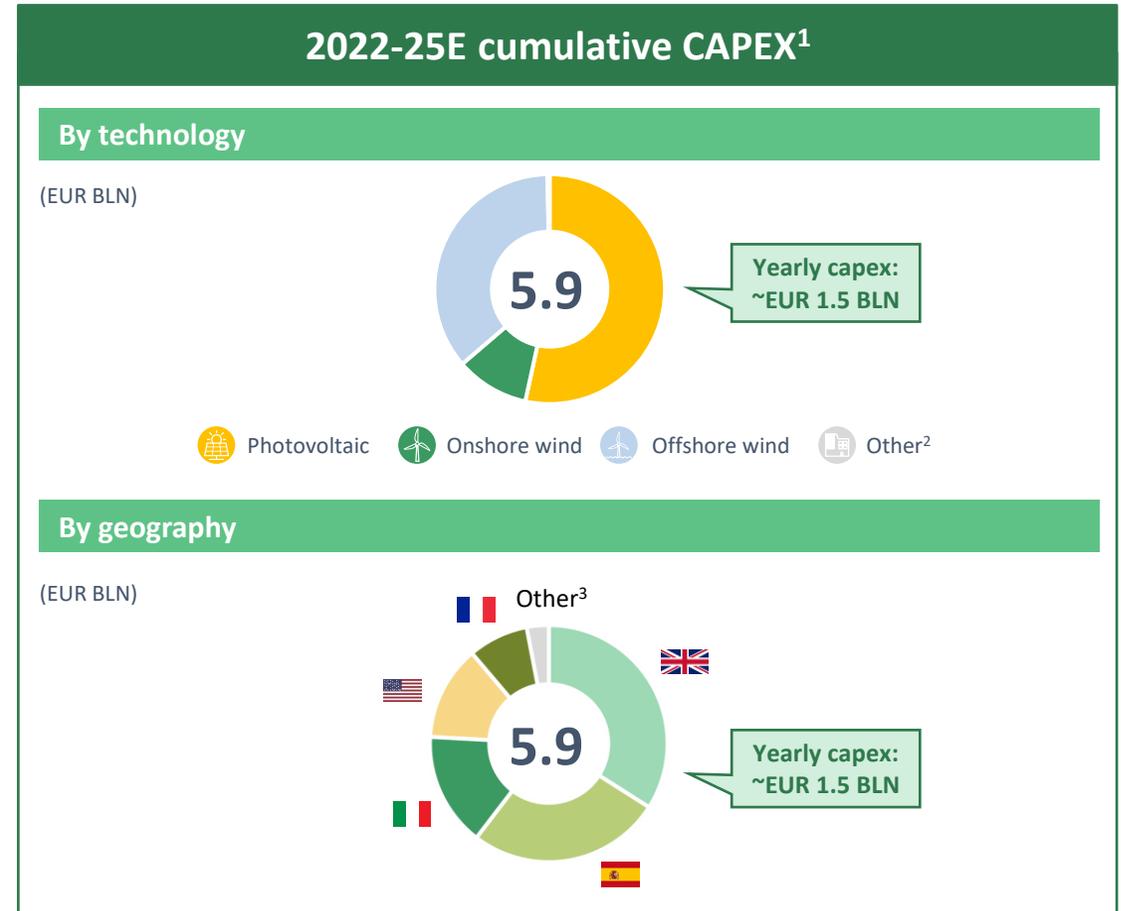
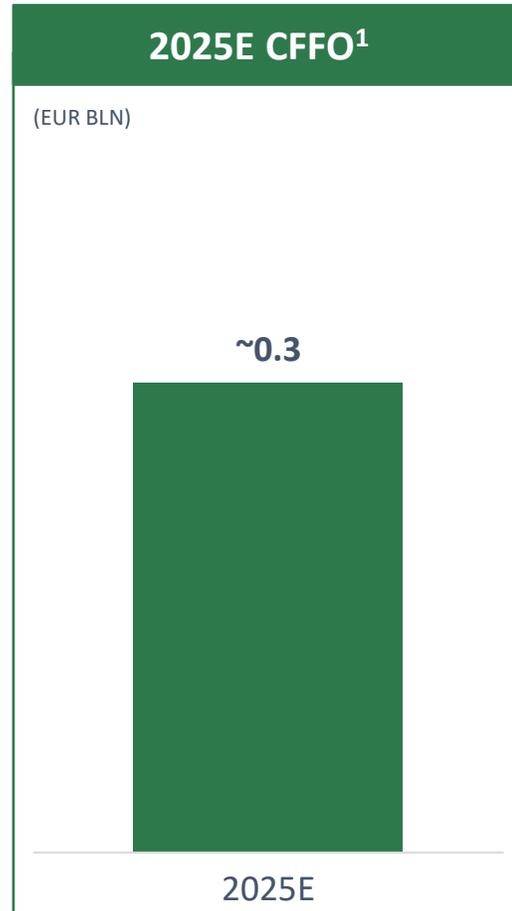
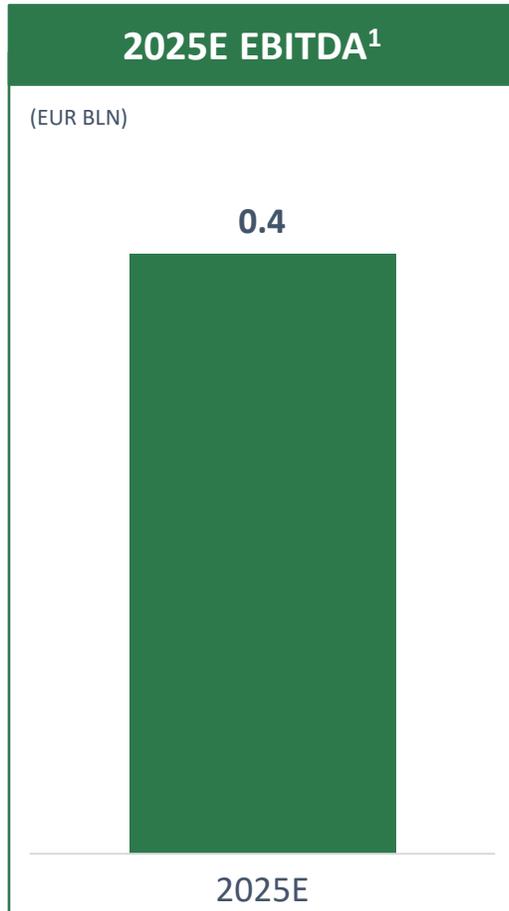
³ Includes storage and other technologies.

⁴ Includes Greece, Australia and Kazakhstan.

RENEWABLES | ...THAT GIVES SUPPORT TO OUR TARGETS



RENEWABLES | KEY FINANCIAL TARGETS



A BALANCED INVESTMENT PROGRAMME TO DELIVER STRONG GROWTH

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Includes storage and other technologies.

³ Includes Greece, Australia, Kazakhstan and others.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

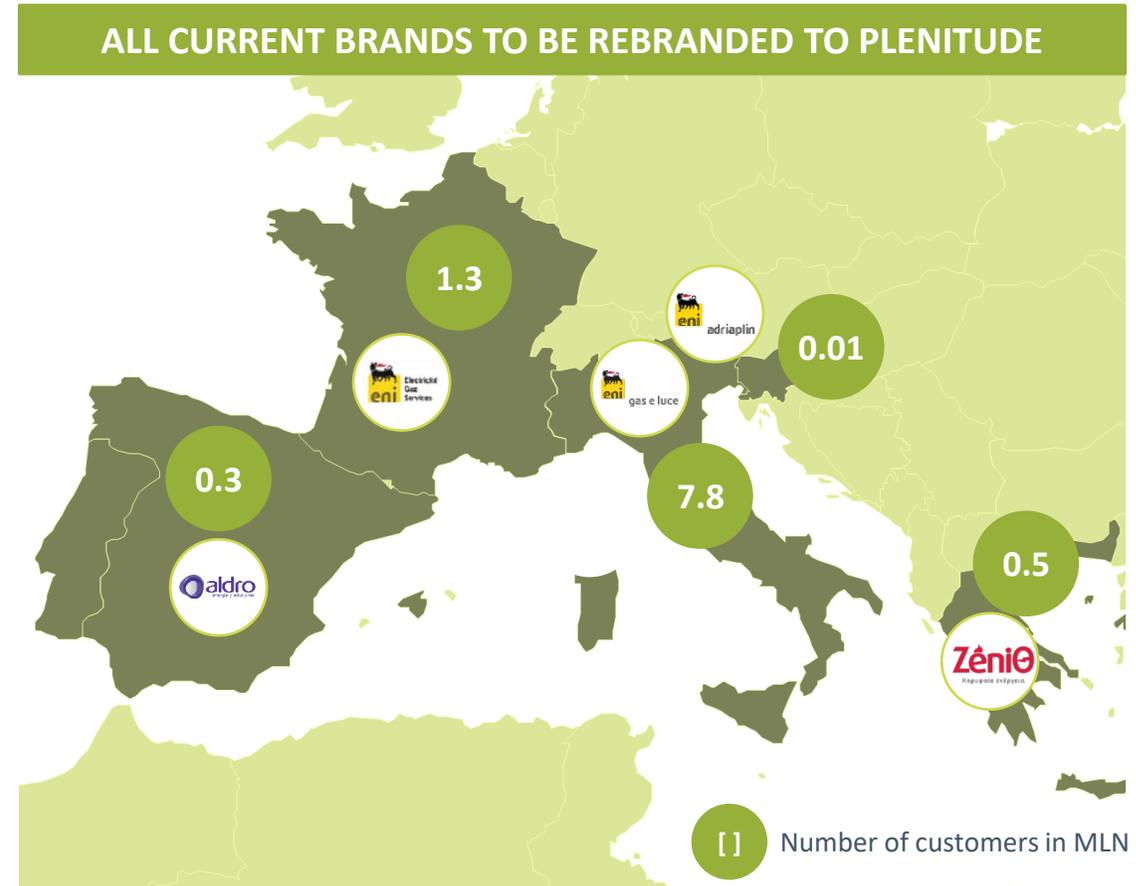
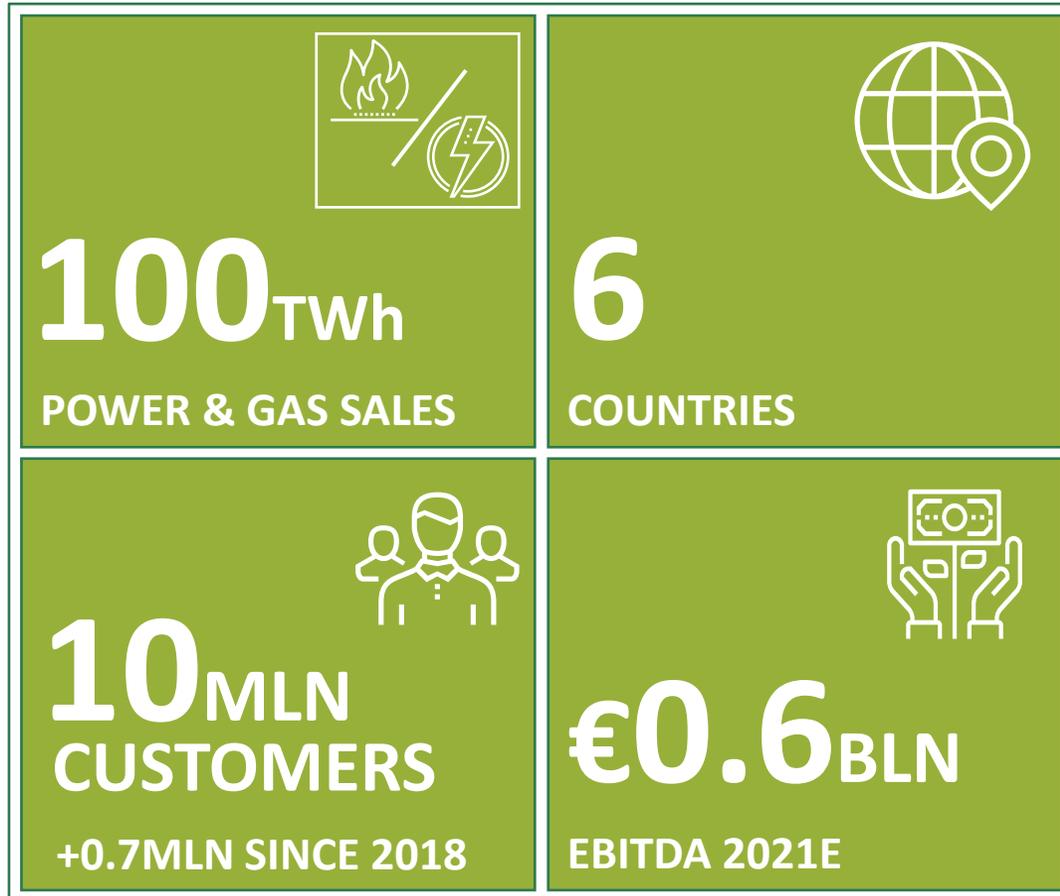
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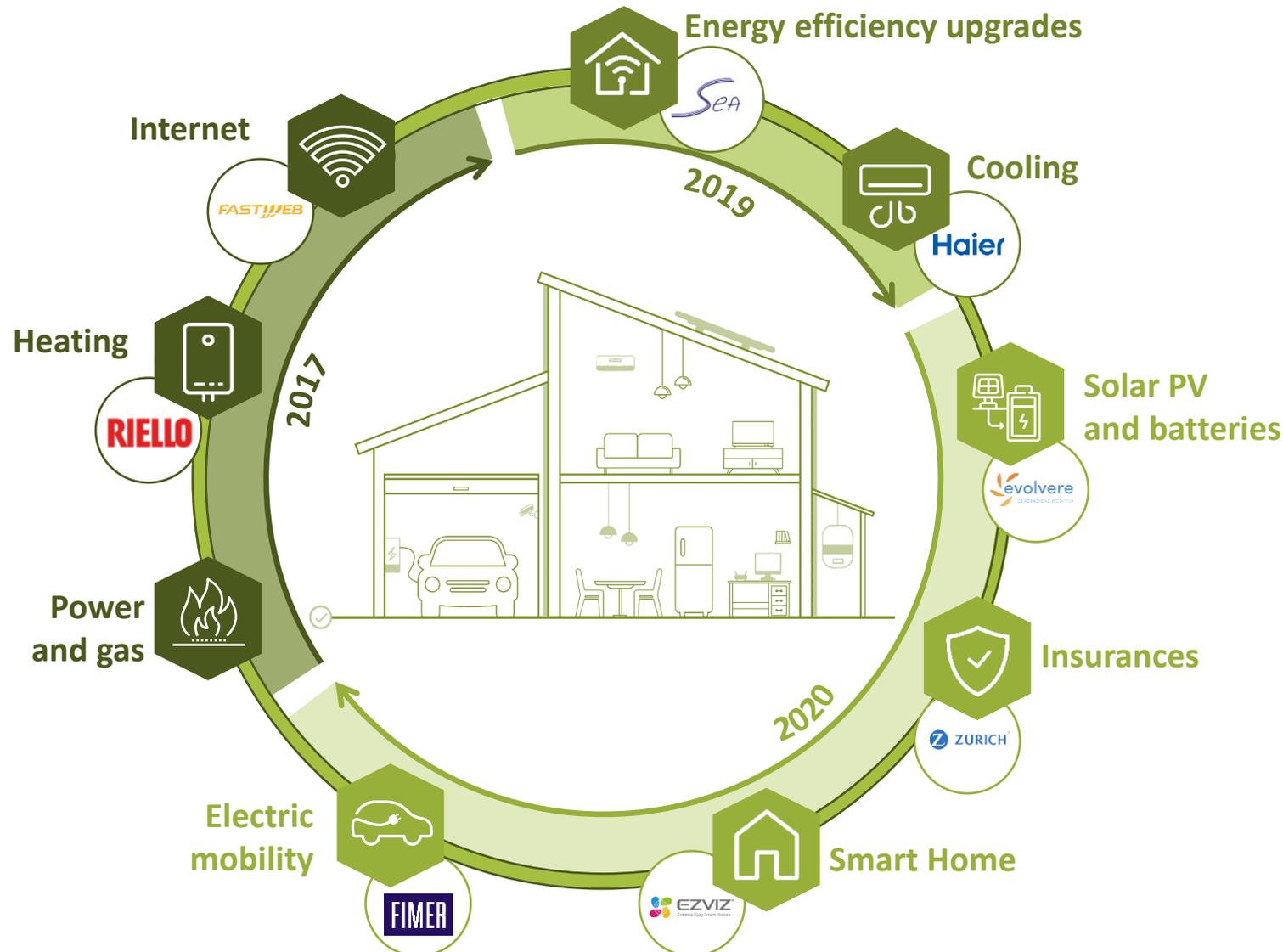
ANNEX

RETAIL | ACCOMPLISHMENTS TO DATE



Note: as of 2021E.

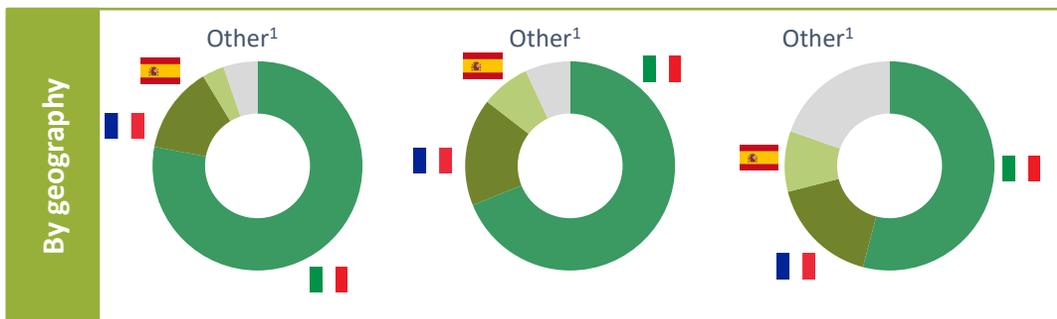
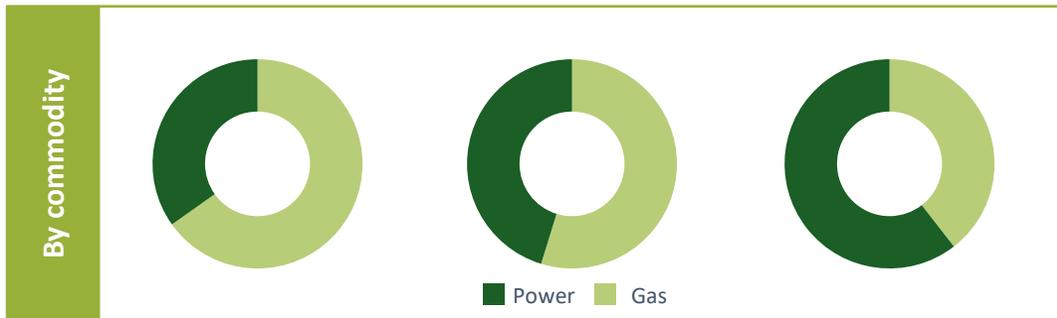
RETAIL | A COMPLETE AND EVOLVING SUITE OF PRODUCTS



HIGHLIGHTS

- Long-term partnerships with key equipment and device manufacturers (heating, cooling, etc.)
- Near-industry partnerships to build bundled offers (broadband, insurance)
- Acquisitions to incorporate know-how and enter new markets (solar PV, energy efficiency)

RETAIL | MULTIPLE GROWTH LEVERS



¹ Includes Greece, Slovenia and others.

Growth levers

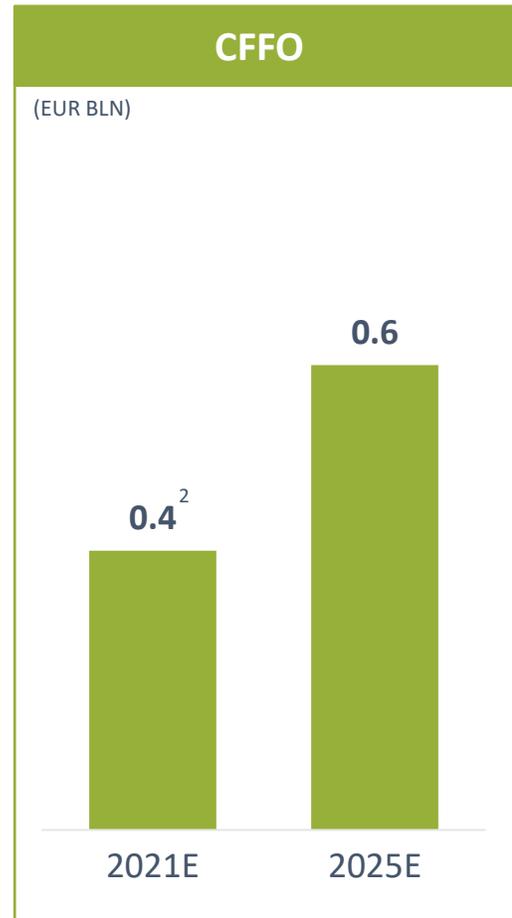
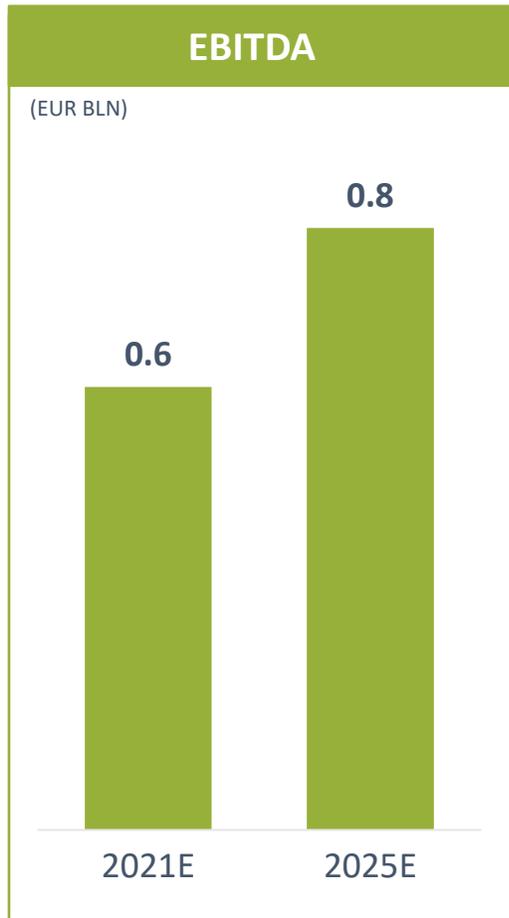
- 1 International expansion
- 2 Green power offer to gas customers
- 3 Green power market share capture
- 4 Energy efficiency offering
- 5 Distributed generation market
- 6 Customer-side energy management

RETAIL | MULTIPLE GROWTH LEVERS

Growth levers	Target	Enablers						
1 International expansion	<p>International customers</p>  <p>A bar chart with two bars representing the years 2021E and 2025E. The 2025E bar is significantly taller than the 2021E bar. An arrow points from the 2021E bar to the 2025E bar with the text '+60%' written above it.</p> <table border="1"><thead><tr><th>Year</th><th>International customers</th></tr></thead><tbody><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+60%</td></tr></tbody></table>	Year	International customers	2021E	Baseline	2025E	+60%	<ul style="list-style-type: none">■ Global brand and distinctive positioning■ Shared platforms and core capabilities
Year	International customers							
2021E	Baseline							
2025E	+60%							
2 Green power offer to gas customers	<p>Power customers</p>  <p>A bar chart with two bars representing the years 2021E and 2025E. The 2025E bar is significantly taller than the 2021E bar. An arrow points from the 2021E bar to the 2025E bar with the text '+50%' written above it.</p> <table border="1"><thead><tr><th>Year</th><th>Power customers</th></tr></thead><tbody><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+50%</td></tr></tbody></table>	Year	Power customers	2021E	Baseline	2025E	+50%	<ul style="list-style-type: none">■ Dual-fuel proposition to >6MLN gas customers
Year	Power customers							
2021E	Baseline							
2025E	+50%							
3 Green power market share capture		<ul style="list-style-type: none">■ Green offer from own renewable generation assets (PPA and premium consumer offers)						

Growth levers	Target	Enablers						
4 Energy efficiency offering	<p>Full services range in all countries</p> <p>Revenues from services</p> <table border="1"><caption>Revenues from services</caption><thead><tr><th>Year</th><th>Revenue</th></tr></thead><tbody><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+30%</td></tr></tbody></table>	Year	Revenue	2021E	Baseline	2025E	+30%	<ul style="list-style-type: none">■ Wide range of energy efficiency solutions■ Full range of products addressing prosumers (solar PV, storage, heat-pumps, wall-box)■ Energy communities■ Flexibility monetization of customers' resources (demand response)
Year		Revenue						
2021E		Baseline						
2025E	+30%							
5 Distributed generation market								
6 Customer-side energy management								

RETAIL | KEY FINANCIAL TARGETS



A RELIABLE AND GROWING CASH FLOW GENERATIVE PROFILE

¹ Includes Greece, Slovenia and others.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

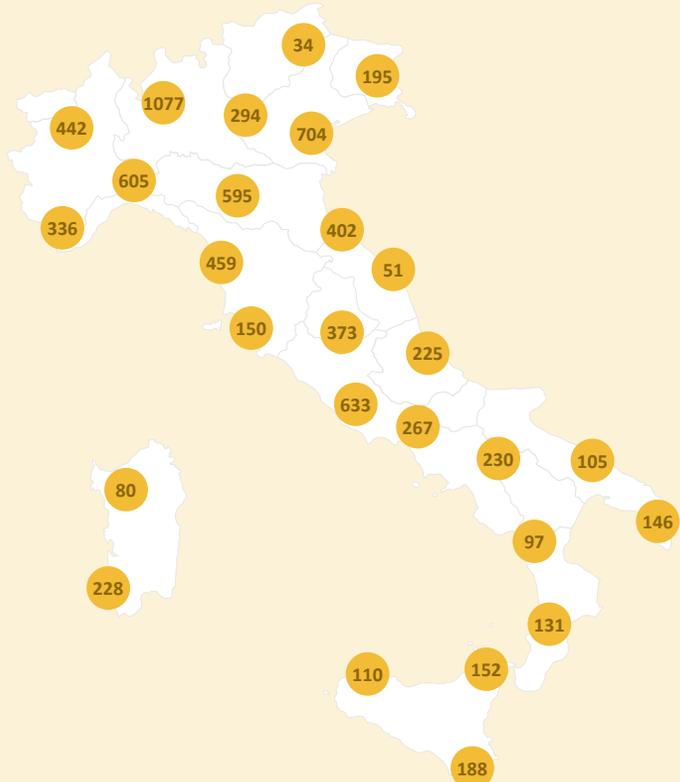
A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

ANNEX

A leading electric e-mobility operator in Italy...



c.6,500
Charging points installed



c.6,500
Charging points pipeline¹



c.12 years
Average concessions length

...with partnerships in place to expand internationally

- Retailers, car manufactures, fleets and car sharing, financial institutions and infrastructure players

¹ Includes secured locations and under construction charging points.

E-MOBILITY | ABLE TO CAPTURE MARGIN ACROSS THE VALUE CHAIN THROUGH AN INTEGRATED BUSINESS MODEL

	Engineering Procurement Construction	Charging Station Owner	Charge Point Operator	Mobility Service Provider	Scope	Revenue stream
Business models	PREFERRED MODEL					
Full ownership and operatorship 	✓	✓	✓	✓	<ul style="list-style-type: none"> Focus on normal, fast and ultra fast charging stations in Italy and Europe 	<ul style="list-style-type: none"> Recharge services
Construction and operatorship 	✓	✗	✓	✓	<ul style="list-style-type: none"> Mainly tailored to B2B customers 	<ul style="list-style-type: none"> One-off sale Recurrent fees
Operatorship 	✗	✗	✓	✓	<ul style="list-style-type: none"> Fully-scalable model leveraging proprietary digital platforms 	<ul style="list-style-type: none"> Recurrent fees
Mobility Services 	✗	✗	✗	✓	<ul style="list-style-type: none"> Interoperability with third-party and seamless mobility across Europe 	<ul style="list-style-type: none"> Pay-per-use Subscriptions

E-MOBILITY | SYNERGIC BUSINESS WITH RETAIL & RENEWABLES **plenitude**

Selected opportunities

Benefits

E-mobility for Retail & Renewables

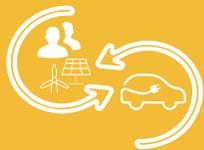


- Increased visibility of retail brand and repeated purchases
- Preferential access to flexible resources (car batteries)
- Price inelastic offtake of power



- Higher number, lower cost to acquire and increased loyalty of retail customers
- More efficient aggregation of flexible resources
- Perfect natural hedging of own renewables

Retail & Renewables for e-mobility



- Multiple touch-points to push retail customers to own charging stations
- Access to B2B commodity customer base



- Increase in public charging stations utilization
- Increase of sales of private charging stations to B2B customers

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

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A SOLID FINANCIAL FRAMEWORK

ANNEX

A SOLID FINANCIAL FRAMEWORK



Ambitious but credible renewables growth targets supported by positive cash flow from retail with strict return thresholds and targets



Net debt zero as of 1st January 2022



Investment grade capital structure targeting Net debt/EBITDA of 3-4x

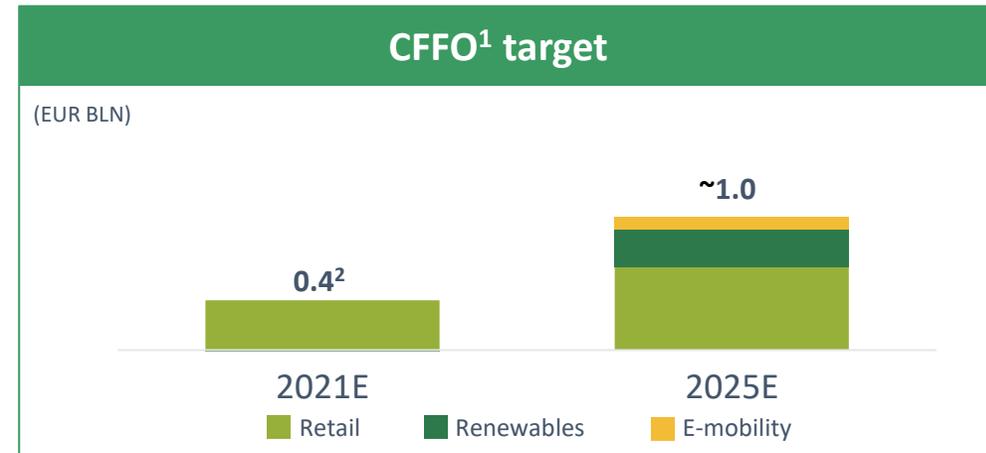
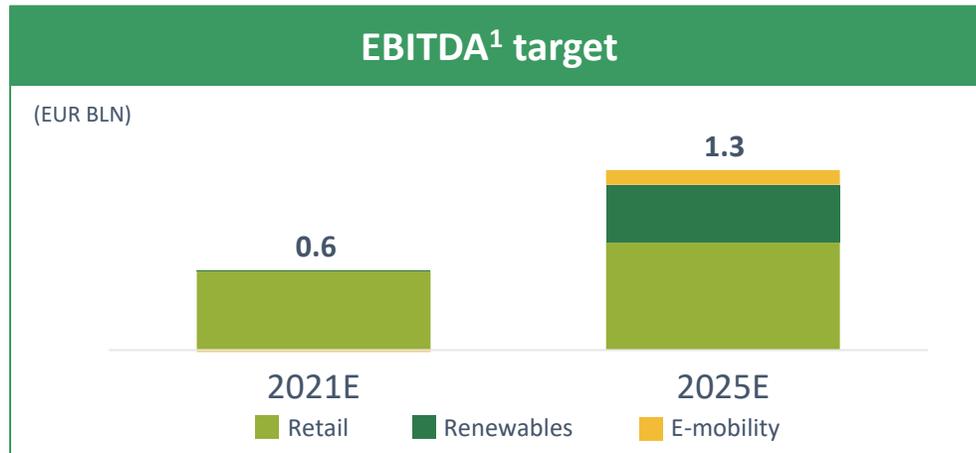


Dividend policy will allow distribution of capital to investors while retaining flexibility to invest in growth projects



Embedded hedging from integration coupled with active energy management

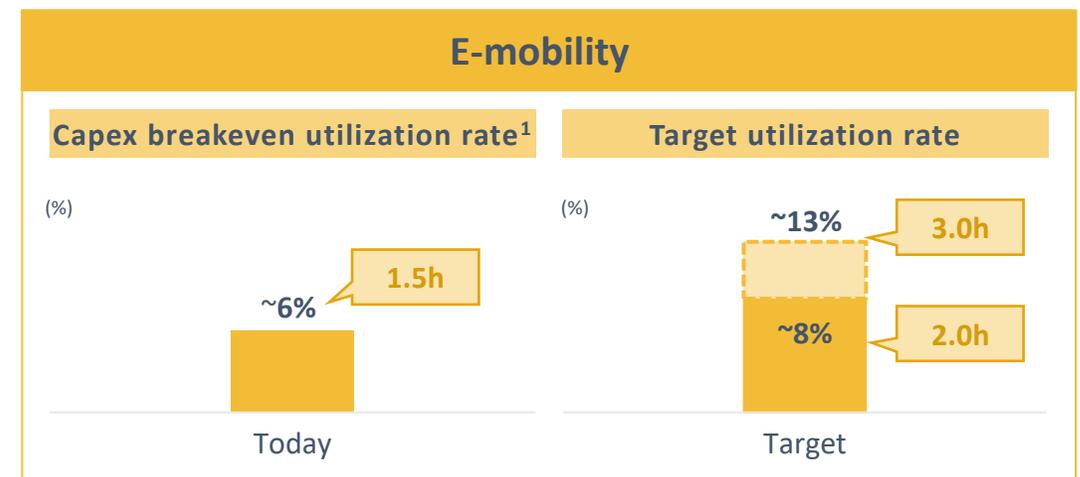
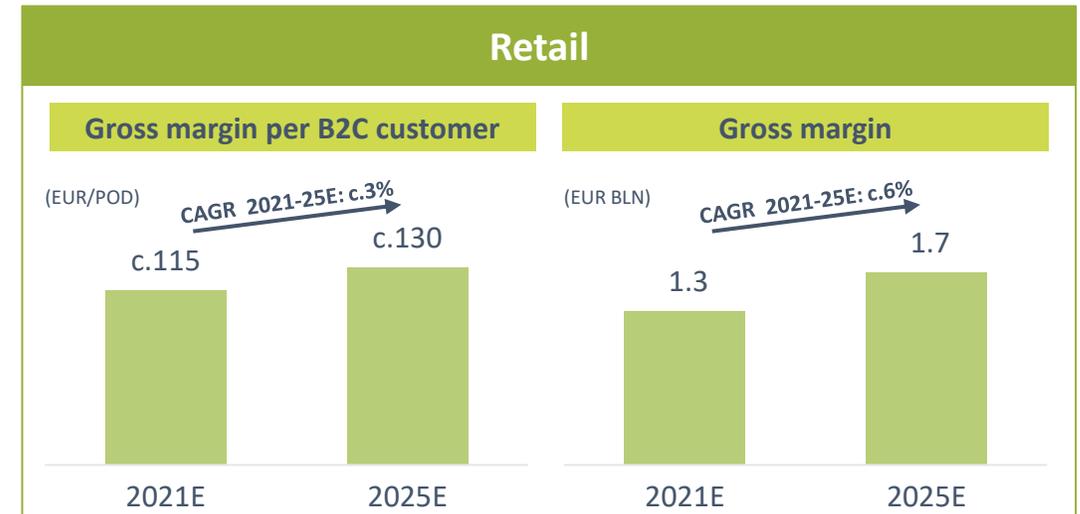
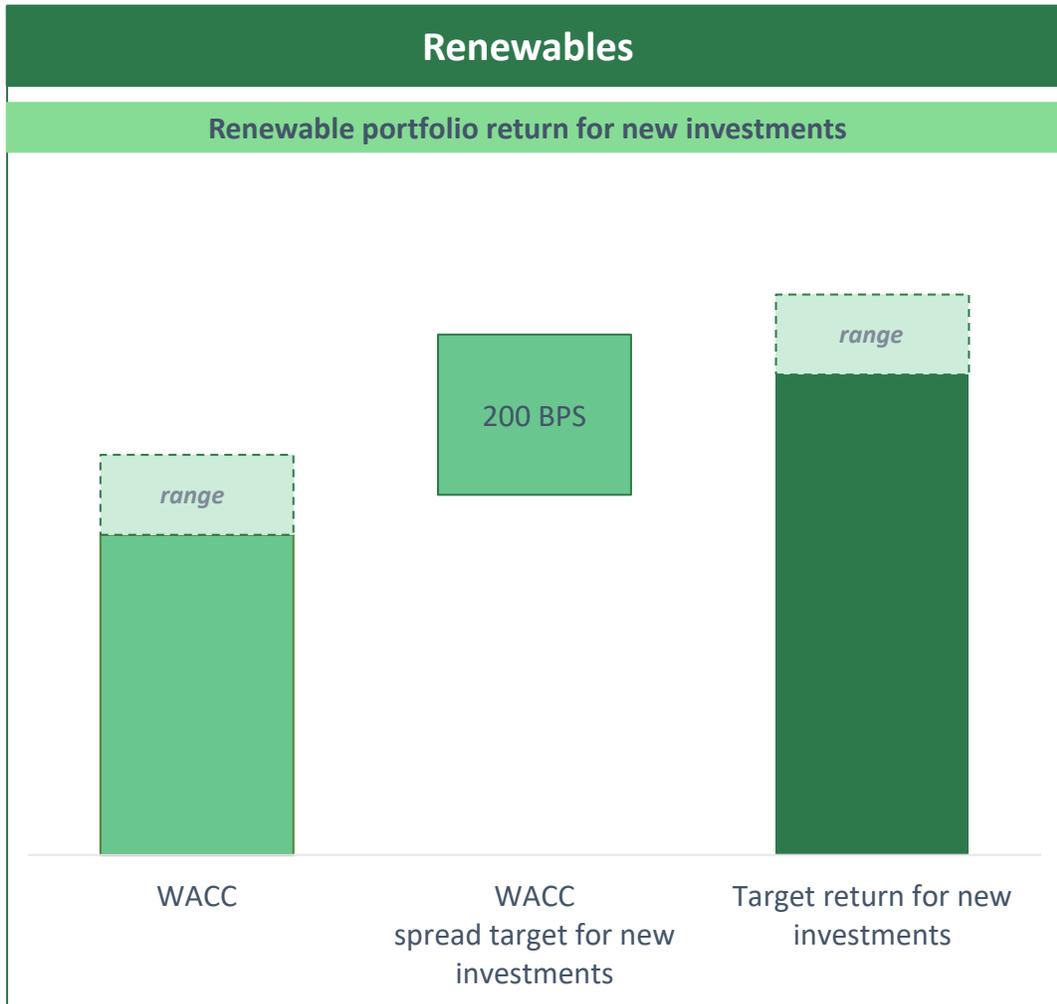
AMBITIOUS BUT CREDIBLE RENEWABLES GROWTH TARGETS...



¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

...WITH STRICT RETURN THRESHOLDS AND TARGETS



¹ 3 years capex repayment period for each charging station assuming it runs for 1.5h every day.

PLENITUDE: A UNIQUE PROPOSITION

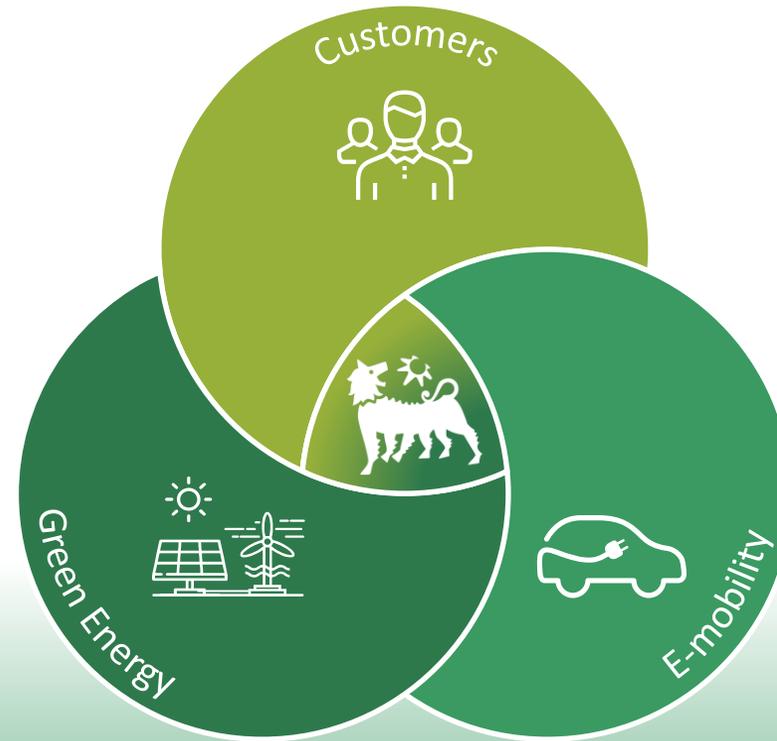
1 **SIZEABLE AND DIVERSIFIED**
Global presence



2 **GROWING**
Strong renewables pipeline and growing customer base



3 **INTEGRATED PLATFORM**
Combining generation and supply of green energy



4 **RESILIENT**
Cash flow visibility and integrated natural hedge



5 **FINANCIALLY STRONG**
Financially independent with investment grade profile



6 **CREDIBLE**
Established industrial footprint
Well developed organization
Reference shareholder



**TARGETING NET ZERO BY 2040
& BOOSTING STAKEHOLDER VALUE**

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

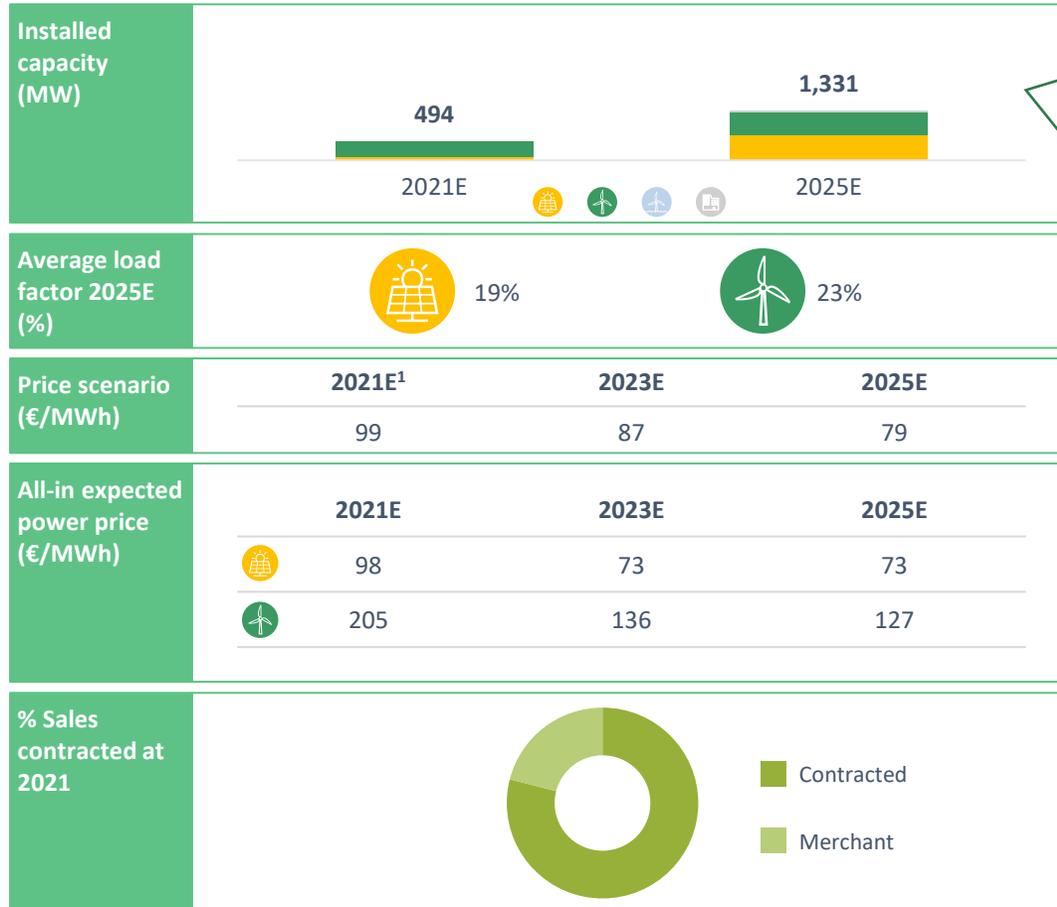
ANNEX

ANNEX – RENEWABLES

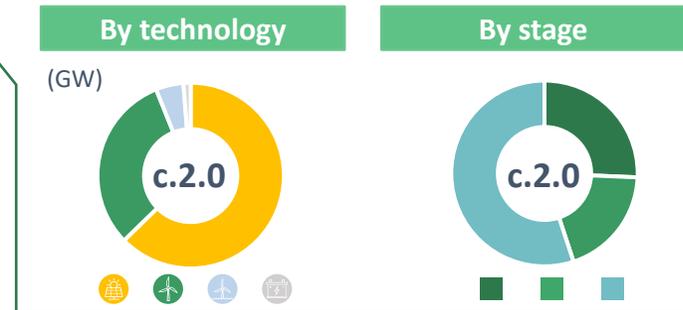
RENEWABLES | COUNTRY SNAPSHOT - ITALY



Key statistics



Status of pipeline



Key partnership



- Italian development finance institution
- Financial and industrial capabilities
- Promote growth supporting innovation and the competitiveness of businesses and infrastructure

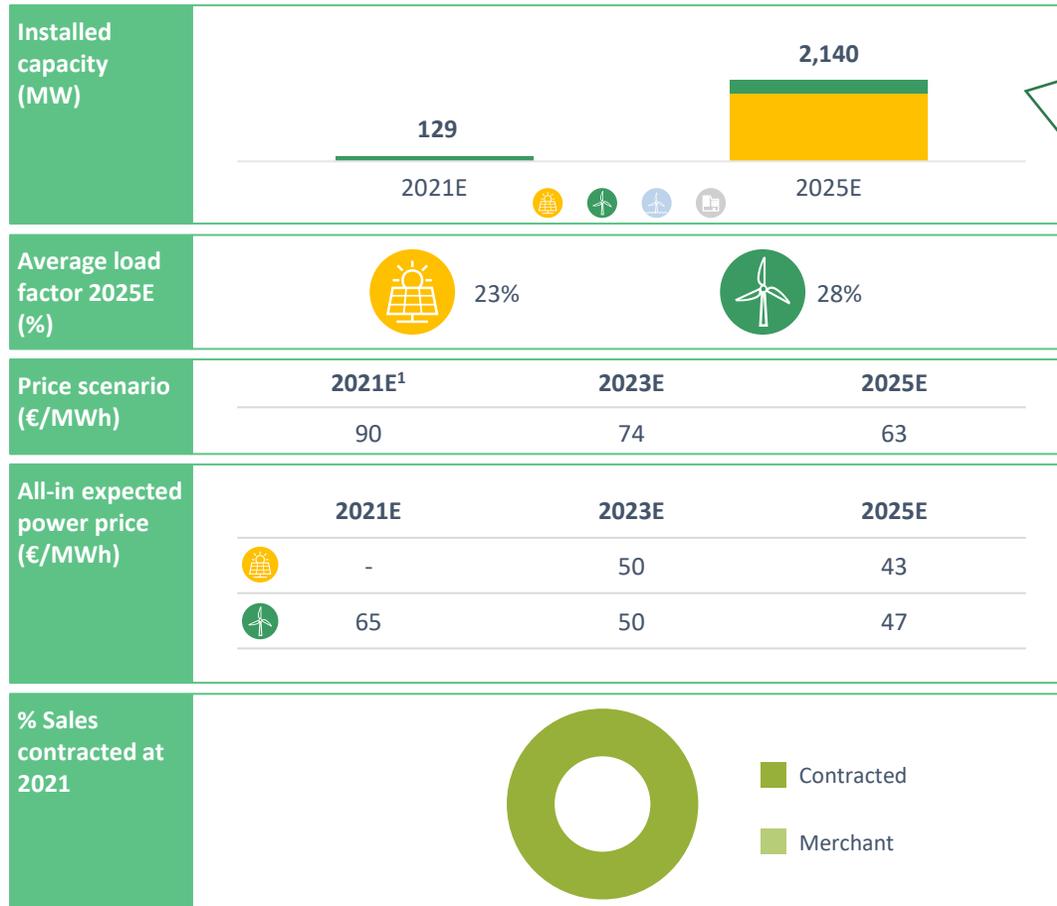
Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

¹ Average price January-October 2021.

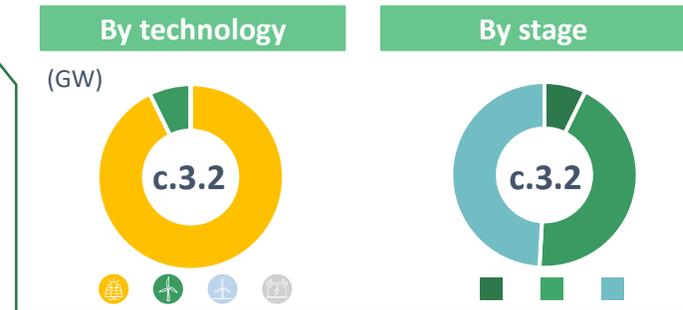
RENEWABLES | COUNTRY SNAPSHOT - SPAIN



Key statistics



Status of pipeline



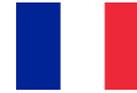
Key partnership

- X-ELIO+**
 - One of the world's leading company dedicated to the development, construction and operation of photovoltaic plants
 - Has built more than 2 GW in solar photovoltaic plants
- AZORA**
 - European private equity manager and one of Spain's leading real assets investors
 - 20+ year track record in the renewables sector
 - >1GW of installed capacity

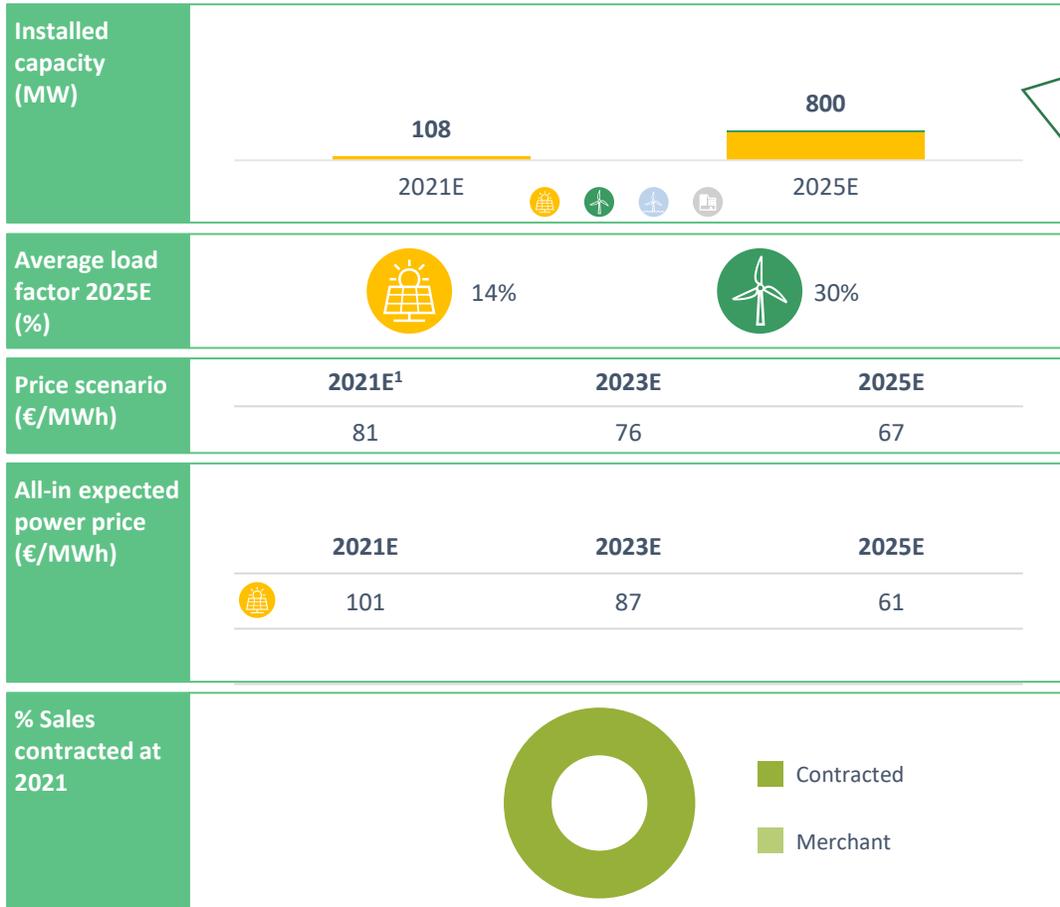
Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

¹ Average price January-October 2021.

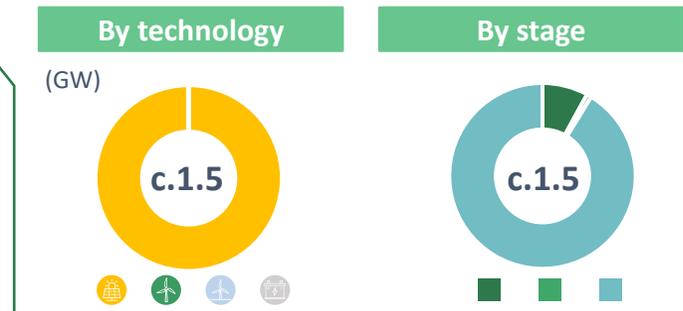
RENEWABLES | COUNTRY SNAPSHOT - FRANCE



Key statistics



Status of pipeline



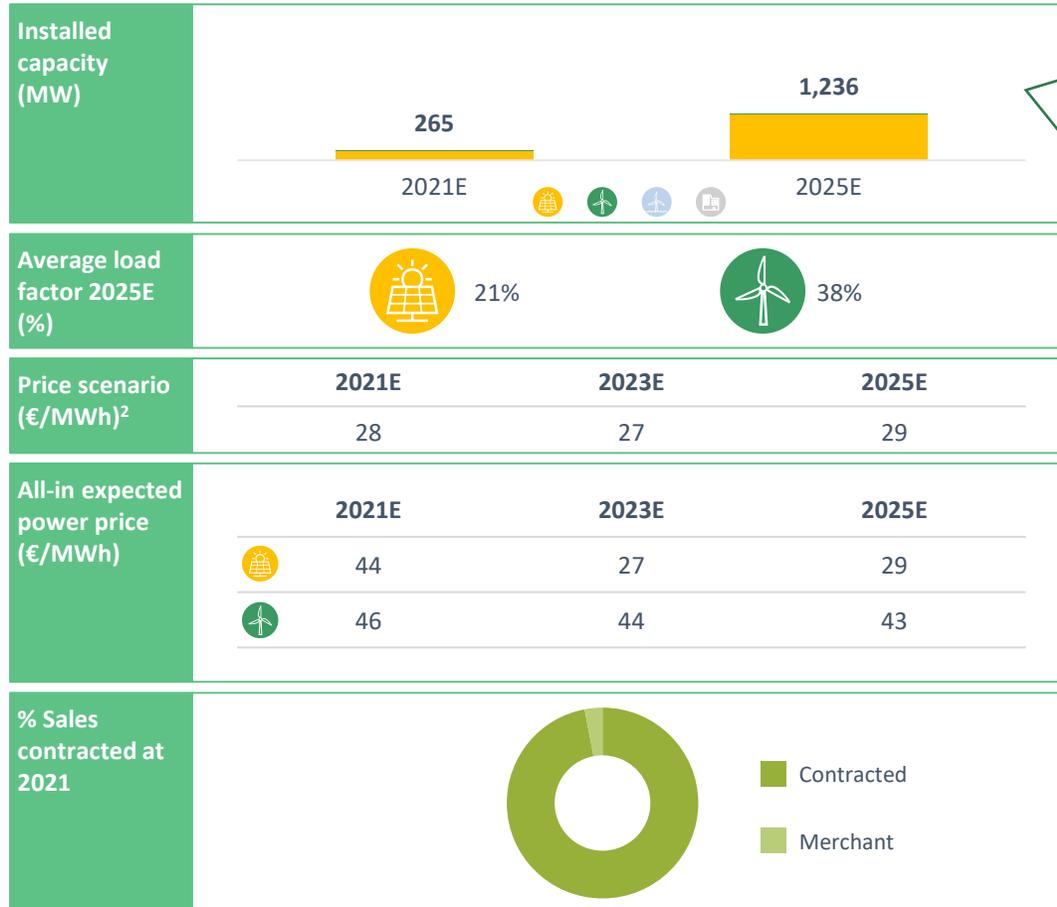
Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

¹ Average price January-October 2021.

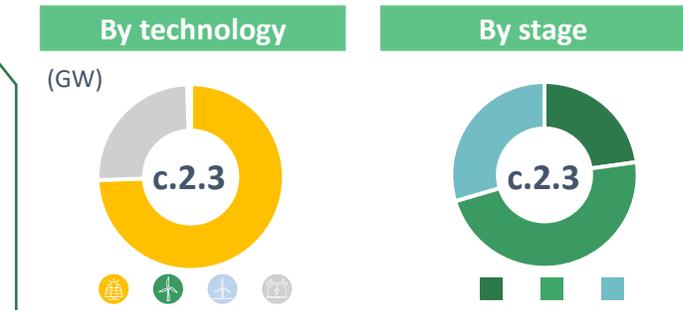
RENEWABLES | COUNTRY SNAPSHOT - U.S.A.



Key statistics



Status of pipeline



Key partnership



- Develops, designs, builds and manages power production plants from renewable sources
- The Group is a global player in the renewable energy technical advisory and asset management services business, through its wholly owned subsidiary Vector Cuatro

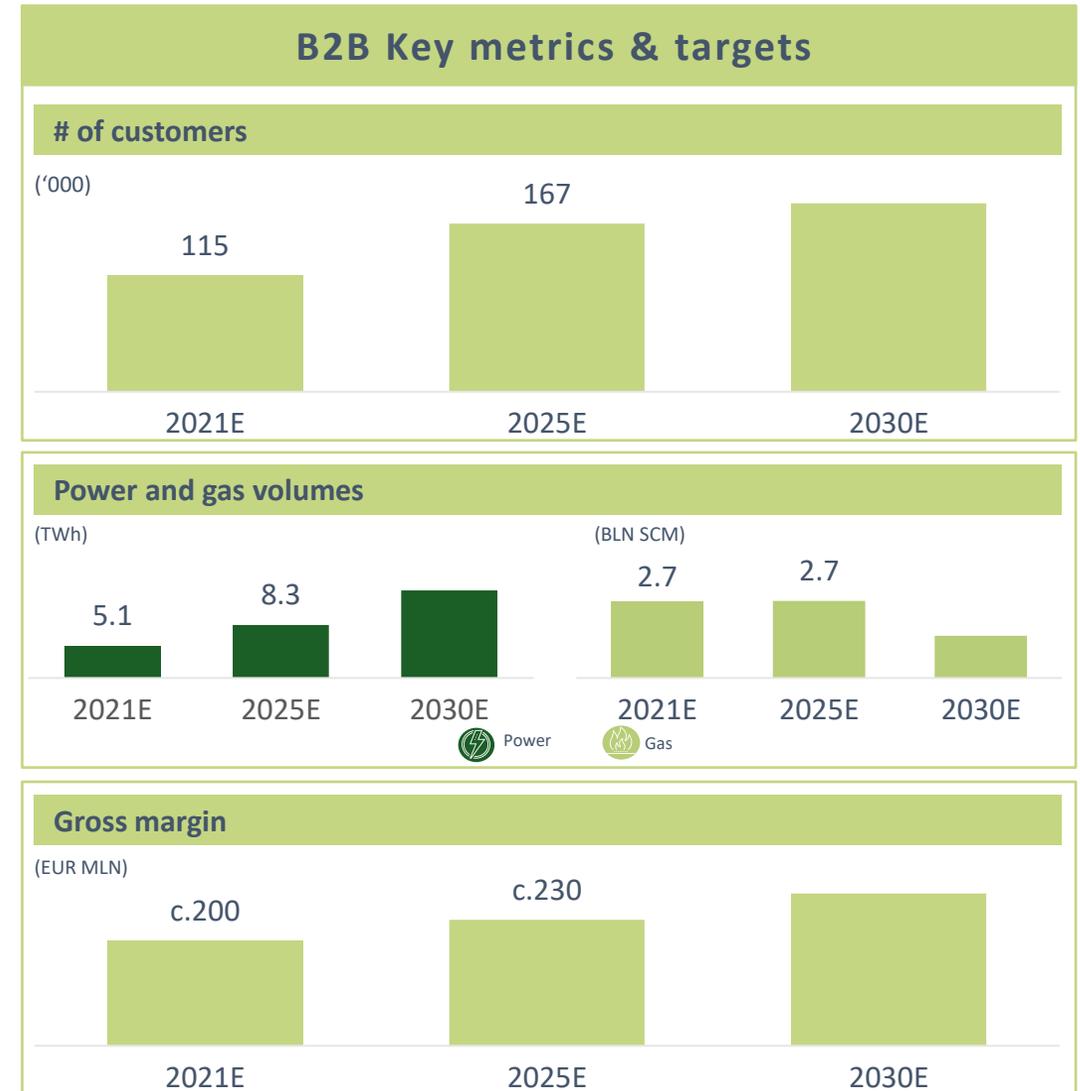
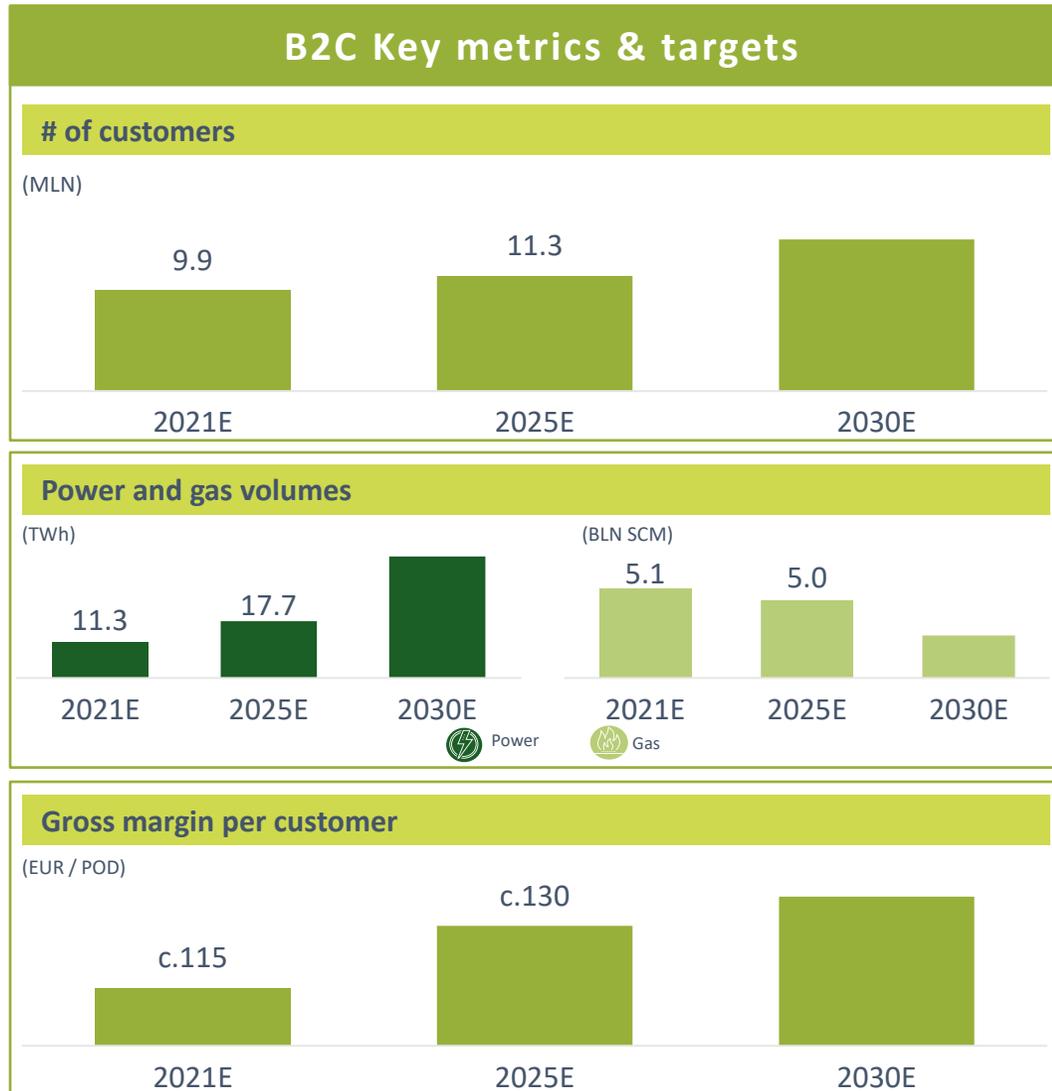
Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

¹ Average price January-October 2021.

² Does not include REC and capacity payment.

ANNEX – RETAIL

RETAIL | KEY TARGETS BY SEGMENTS



ANNEX

DETAILED PROFILES OF LEADERSHIP TEAM OF PLENITUDE



Stefano Goberti
CEO

- Stefano graduated in Economics and Banking from University of Siena
- He joined Eni in 1991
- Previous experiences:
 - Eni Exploration & Production division (various roles in Finance and Control)
 - Executive Vice President Planning & Control of Eni
 - CFO of Saipem
 - Head Finance and Insurances of Eni



Alessandro Della Zoppa
Head of Renewables

- Alessandro graduated in Economics from University of Pisa
- He joined Eni in 1995
- Previous experiences:
 - Eni Gas & Power division (various roles)
 - CEO of Union Fenosa Gas (Spain)
 - Lead negotiator for long-term gas supply contracts of Eni
 - Head of Eni's LNG Business Unit
 - BoD member of various Eni's international subsidiaries



Mauro Fanfoni
Head of International Markets
and Business Development

- Mauro graduated in Business Administration from Bocconi University and holds a Masters in Finance from London Business School
- He joined Eni in 2006
- Previous experiences:
 - 9 years at McKinsey & Company
 - Eni Retail Gas & Power (various roles)
 - CEO of Eni Gas & Power France
 - Head Strategy and Business Transformation of Eni gas e luce
 - CEO of Evolvere post Eni acquisition

DETAILED PROFILES OF LEADERSHIP TEAM OF PLENITUDE



Nicola Giorgi
CFO

- Nicola graduated in Business and Economics from LUISS University and holds a Master in General Management from Politecnico di Milano
- He joined Eni in 1998
- Previous experiences:
 - CFO of Distrigaz SA (Belgian Eni subsidiary)
 - Head Planning & Control of Eni Gas & Power
 - Head Planning & Control of Eni Midstream
 - Head of M&A and Asset Management – Eni Midstream
 - Head Planning & Control of Eni Retail market gas & power
 - Head Planning, Accounting and Control of Eni Gas e Luce



Giorgia Molajoni
Head of Sustainability,
Identity and Digitalization

- Giorgia has graduated in Business Administration from University La Sapienza and holds an Executive Education from Harvard Business School
- She joined Eni in 2018
- Previous experiences:
 - EMEA Customer care manager, Yahoo!
 - EMEA group account director, Microsoft advertising
 - Managing Director VML Geneva, WPP
 - EMEA Digital Engagement Director, The Coca-Cola Company
 - EMEA Digital Transformation Director, PepsiCo Europe
 - Head of Sustainability, Identity and Digitalization of Eni Gas e Luce



Pasquale Cuzzola
Head of Italian Retail Market

- Pasquale graduated in Electronic Engineering from Politecnico di Torino
- He joined Eni in 2010
- Previous experiences:
 - Key Account Manager at Esso Italiana
 - Vodafone (various roles in marketing/operations, including Head of CRM)
 - Head Customer Care of Eni Gas & Power
 - Head Customer Relations & Operations of Eni Gas e Luce
 - Head Italian Retail Market of Eni Gas e Luce