Shareholder's Guide 2016





Mission

We are a major integrated energy company, committed to growth in the activities of finding, producing, transporting, transforming and marketing oil and gas. Eni men and women have a passion for challenges, continuous improvement, excellence and particularly value people, the environment and integrity.

Countries of activity

EuropE

Austria, Belgium, Croatia, Cyprus, Czech Republic, France, Germany, Greece, Greenland, Hungary, Ireland, Italy, Luxembourg, Norway, Portugal, Romania, Slovakia, Slovenia, Spain, Switzerland, the Netherland, the United Kingdom, Turkey, Ukraine

Africa

Algeria, Angola, Congo, Egypt, Gabon, Ghana, Ivory Coast, Kenya, Liberia, Libya, Mozambique, Nigeria, South Africa, Tunisia

Asia AND Oceania

Australia, China, India, Indonesia, Iraq, Japan, Kazakhstan, Kuwaii, Malaysia, Myanmar, Oman, Pakistan, Russia, Saudi Arabia, Singapore, South Korea, Taiwan, the United Arab Emirates, Timor Leste, Turkmenistan, Vietnam

AmericA Argentina, Canada, Ecuador, Mexico, the United States, Trinidad & Tobago, Venezuela



The Shareholder's Guide has been prepared to provide clear, concise and comprehensive information for shareholders in order to foster a more active relationship with Eni.

The Shareholder's Guide is not intended to replace the official documentation published by Eni in accordance with applicable law or to substitute the institutional functions performed by the competent authorities.

Updated to 1° April 2016.

Prepared by the Corporate Affairs and Governance Department - Corporate Governance Rules and System Unit

Welcome Message to Shareholders

For a number of years now we have prepared this Guide to give our Shareholders a tool that sets out their rights in a simple and clear manner.

We have focused on practical information, making no claim to completeness, in order to promote effective and informed involvement in the Company.

The Guide also offers essential information on Eni and its subsidiaries, on operations, performance, strategies and objectives, as well as on the principles and values that Eni pursues in the conduct of its business.

This information is supplemented by the Financial Calendar for 2016, a short glossary and a list of useful contacts where you can obtain more information.

The Shareholder's Guide also underscores Eni's interest in those who own a small stake in the Company, because every contribution plays a role in achieving success.

The origin of this project, in line with the recommendations of the Corporate Governance Code and Eni's Code of Ethics, is the firm belief that safeguarding shareholders means taking an active role,

helping them to exercise their rights, providing accessible information, and encouraging participation in company activities.



Emma Marcegaglia



Claudio Descalzi CHIEF EXECUTIVE OFFICER

All this in the knowledge that clear information represents a value for shareholders.

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Being Eni shareholders means having chosen to invest in Italy's largest energy company, which since 1953 for more than half a century has been synonymous with energy, sharing its open, dynamic and integrated character and core values such as sustainability, culture, partnership, innovation and efficiency.

Having purchased Eni shares, you became the owner of a part of the share capital of the Company. This means that you have the right not only to receive a financial return, but also to participate in the most important decisions concerning its activities. Every Eni share you have gives you financial and administrative rights, enabling you to satisfy a financial interest and to participate in the life of the Company.

Before you learn more about your rights as a shareholder, here is some information about Eni and its shares.

Eni's activities and the countries in which it operates

Eni is an integrated energy company, with operations in 66 countries and 29,053 employees¹ (12,333 abroad).

Eni SpA, the operating company and holding company of the Group, together with 299² subsidiaries, engages in research, development and production of hydrocarbons, the marketing of oil, natural gas, refined products and energy in general.

Eni's strategies, decisions on resource allocation and day-to-day operations underpin sustainable value creation for shareholders and, more generally, all of our stakeholders: the host communities where we work and engage in promoting higher socio-economic standards and responsibly using resources; our people, to whom we dedicate our best efforts to preserve health and safety in the workplace and to enhance each individual's contribution and diversity; our

¹ For consistency with the representation in the 2015 Annual Report, Saipem SpA, Versalis SpA and their subsidiaries are not included.

² The figure includes the companies of the Saipem and Versalis Group in the scope of consolidation at December 31, 2015.

suppliers, partners and government departments with whom we interact by running our operations in a transparent manner, respecting human rights and tackling corruption; finally our clients, to whom we offer competitive and up-to-date commercial choices and high quality services.

Exploration & Production

The E&P Division has 12,821 employees working in the exploration, development and production of oil and natural gas worldwide. Many of these activities are carried out through joint ventures with national oil companies. The Eni cooperation model is based on agreements which are designed to promote both oil activities and the social, civil and economic development and progress of the producing countries' population.

In 2015 capital expenditure amounted to ≤ 10 billion, of which over 90% invested in completing major development projects (particularly in Norway, Angola, Congo, the United States, Italy, Nigeria, Egypt, Indonesia and Kazakhstan).

Hydrocarbon production in 2015 reached 1,760 million barrels/day. At the end of 2015, proved reserves amounted to 6.890 million boe, with an replacement ratio of 148% and a reserve life index of 10.7 years.

Gas & Power

The G&P Division has 4.484 employees involved in sourcing and selling natural gas, LNG and electricity. Eni has a solid competitive position thanks to the availability of gas (both from its own production and from long-term supply contracts), access to infrastructure and a broad customer portfolio. Eni also has considerable electricity generation capacity. Eni has long contributed to Italy's energy security, thanks to the diversification of its procurement sources.

In 2015, Eni sold 90.88 billion cubic meters of natural gas and 13.5 billion cubic meters of LNG. Electricity sales amounted to 34.88 TWh.

Refining & Marketing

The R&M Division has 5.852 employees. Eni is the leading refiner and distributor of fuels and other refined products in Italy. Eni is engaged in the restructuring of its refining activities through the reconversion of traditional cycles to biofuels, using proprietary technologies. The refining system has a balanced overall capacity of 548 thousand barrels/day. In 2015, sales of petroleum products in Europe totalled 8.89 million tonnes.

Eni SpA Corporate Governance Model



a - Member appointed from the majority list, non-executive and independent pursuant to law.

- b Member appointed from the majority list.
- c Member appointed from the majority list and independent pursuant to law and Corporate Governance Code.
- d Member appointed from the minority list and independent pursuant to law and Corporate Governance Code
- e Member appointed by the Board of Directors on July 29, 2015 in replacement of Luigi Zingales, who resigned from the Board on July 2, 2015 independent pursuant to law and Corporate Governance Code.
- f External member.
- g Chief Legal & Regulatory Affairs.
- h Senior Executive Vice President Internal Audit.
- i Executive Vice President Labour Law and Dispute.
- * Also Senior Executive Vice President Corporate Affairs and Governance.
- ** The following are Alternate Auditors:

Stefania Betroni - Member appointed from the majority list and independent pursuant to law and Corporate Governance Code. Mauro Lonardo - Member appointed from the minority list and independent pursuant to law and Corporate Governance Code.



Organizational Management Structure

The Board's Secretary reports hierarchically and functionally to the Board and, on its behalf, to the Chair.
 The Senior Executive Vice President Internal Audit reports to the Board of Directors and, on its behalf, to the Chair, without prejudice

(2) The Senior Executive Vice President Internal Audit reports to the Board of Directors and, on its behalf, to the Chair, without prejudice to its functional reporting to the Control and Risk Committee and to the CEO (in his capacity as director in charge of the Internal Control and Risk Management System).

Principles and values

The Code of Ethics

Integrity and transparency are the principles that guide Eni's action in formulating a management and control structure that is suited to its size, complexity and operating structure, in adopting an effective internal control and risk management system, and in communicating with shareholders and other stakeholders, also by reviewing and updating the information on its website.



These values are set forth in the Eni Code of Ethics, approved by the Board of Directors on 14 March 2008, which replaces the previous 1998 Code of Conduct. The Code of Ethics was updated on 10 April 2014.

Directors, Statutory Auditors, management, and all Eni employees as well as those who operate in Italy or abroad to achieve Eni's objectives, in the context of their own functions and duties, are required to uphold the principles set out in the Code of Ethics.

The Code contains concrete rules of behaviour, so that the principles contained therein form a practical guide for corporate operations.

Everyone working for Eni is called upon to observe these principles, and to ensure that they are observed, as the Code of Ethics plays an important role for the efficiency, reliability and reputation of Eni, a crucial asset for business success and for improving the social context in which Eni operates. In no way whatsoever may the belief of acting to the benefit of Eni justify any conduct that infringes these principles. With specific reference to corporate governance issues, the Code includes references to the main Corporate Governance rules contained in the Corporate Governance Code, which Eni adopted, highlighting relations with shareholders and the market, and defining the main principles to be observed in disclosing Company information and in media relations.

The Code represents an essential general principle of Model 231, as well as a key element of the anti-corruption framework of which it is an integral part: the synergies between the Code of Ethics and the Model 231 are underlined by the assignment to the Eni Watch Structure – established in conjunction with the adoption by Model 231 – the function of Guarantor of the Code of Ethics, with the duty of promoting and verifying its implementation.

The Eni Watch Structure, in its capacity as the Guarantor of the Code of Ethics, presents a report every six months on the implementation of the Code and any updating need to the Control and Risk Committee, the Board of Statutory Auditors and to the Chairman and CEO of Eni, who in turn report to the Board.

The Code of Ethics applies to all direct or indirect subsidiaries, both in Italy and abroad. Each subsidiary assigns the function of Guarantor of the Code of Ethics to its own Watch Structure. Listed subsidiaries adjust the Code - where necessary - to their specific characteristics, in accordance with their own managerial independence.

Eni is committed to disseminating the principles of the Code, which is available in 21 languages in order to ensure its maximum dissemination in the

international context in which Eni operates. The widespread distribution of the Code of Ethics has been continued, from the Board of Directors down to newlyhired employees, through a range of initiatives using interactive tools, dedicated presentations and integration into the Company's institutional training courses. Eni's representatives within the company bodies of other affiliates, consortia and joint ventures promote the principles and contents of the Code within their respective areas of responsibility.

Eni's commitment is further underscored by the creation of a "Code Promotion Team" that reports to the Guarantor of the Code of Ethics. The Team is responsible for promoting understanding and facilitating implementation of the Code by providing the necessary means for interpreting and implementing it. To that end, it promotes initiatives that differ depending upon the stakeholders involved: these initiatives aim to stimulate feedback on the Code so that the latter may be constantly updated to reflect the actual social context in which Eni operates.

For more details on the dissemination and communication of the Code, please see the "Governance" section of Eni's website.

Eni's commitment to creating sustainable value

Sustainability is an integral part of Eni's governance model and represents the engine of a continuous improvement process that develops in step with issues that emerge from our constant dialogue with stakeholders, our analysis of the energy scenario and a multidimensional analysis of the contexts in which Eni operates, in relation to the companies' strategies and the demands of integrated risk management.

The main capitals used by Eni (financial capital, productive capital, intellectual capital, natural capital, human capital, social and relationship capital) are classified in accordance with the criteria included in the "International IR Framework" published by the International Integrated Reporting Council (IIRC). Robust 2015 financial results and sustainability performance, notwithstanding a weak scenario for commodities prices, rely on the responsible and efficient use of our capitals.

The following chart offers a map of the main forms of capital leveraged by Eni and actions that impact their quality and availability. The chart also delineates how the efficient use of these resources and their related connections create value for the company and its stakeholders.



shareholder's guide 2016

	stock of capital	Eni's main actions	value creation for Eni	value creation for Eni's stakeholders
financial capital	- Financial structure - Liquidity reserves	- Cash flow from operations - Bank loans - Bonds - Maintaining strategic liquidity - Hedging - Dividends - Working capital optimization	- Going concern - Lower cost of capital - Reduction of working capital - Leverage optimization - M&A opportunities - Mitigation of market volatility - Credit worthiness	- Yields - Share price appreciation - Social and economical growth - Satellite activities
Corrective productive capital	Onshore and offshore plants Pipelines and storage plants Liquefaction plants Befineries Oistribution networks Power plants Buildings and other equipment Hydrocarbon reserves (Dil and gas)	Technological upgrade Process upgrade Investment in new businesses [biorefinery, car sharing] Maintenance and development activities Increase environment Certifications [IS0 14001, IS0 50001, EMAS, etc.]	Returns Enlarging asset portfolio Increase assets value Reduction of operational risk Energy and operational efficiency Reputation Hydrocarbon reserves growth	Availability of energy sources and green products Employment Satellite activities Reduction of direct GHG emissions and responsible use of resources
intellectual capital	Technologies and intellectual property Corporate internal procedures Corporate governance system Integrated risk management Management and control systems Knowledge management ICT (Green Data Center)	Research and development expenditures Partnership with centres of excellence Development of proprietary technologies and patents Application of procedures and systems Audit	Competitive advantage Risk mitigation Transparency Performance License to operate Stakeholders' acceptability	Reduction of environmental and social impacts Transfer of best available technologies and know-how to host Countries Contributing to the fight against corruption Green products
human capital	Health and safety of people Know-how and skills Experience Engagement Diversity (gender, seniority, geographical) Eni's thinking	Safety at work Recruiting, education and training on the job Promotion of human rights Eni's people engagement Knowledge management Welfare Leveraging on diversity Enhancing individual talents and remuneration in accordance to a merit system	Performance Efficiency Competitiveness Innovation Risk mitigation Reputation Talent attraction Job enhancement	Create employment and preserve jobs Job enhancement Wellness of Eni's people and local communities Increase and transfer know-how
social and relationship capital	 Relationship with stakeholders (institutions, governments, communities, associations, customers, suppliers, industrial partners, NG0, universities, trade unions) Eni brand 	Stakeholders' Engagement MoU with Governments and local authorities Projects for local development and Local content Strategic partnerships Involvement in international panel discussion Development of programmes on research and training Partnerships with trade unions Ouality of services rendered Brand management	Operational & social licence Reduction of time-to-market Country risk reduction Market share Alignment to international best practices Reputation Competitive advantage Suppliers reliability Customers retention	Local socio-economical development Customers and suppliers satisfaction Share of expertise with territories and communities Satisfaction and incentive of people Promoting respect for workers' rights
natural capital	- Oil and gas reserves - Water - Biodiversity and ecosystems - Air - Soil	 Exploration, production, transporting, refining and distributing hydrocarbons Investment in new businesses (biorefinery, car sharing) Investment in technological and process upgrade Remediation activities Investment in alternative energy sources 	Hydrocarbon reserves growth Opex reduction Mitigation of operational risk (asset integrity) Reputation License to operate Stakeholders' recognition	Reduction of gas flared Reduction of oil spill Reduction of bilow out risk Preservation of biodiversity Green products Containment of water consumption (reinjection and water reuse) Energy efficiency

Sustainability represents the modus operandi of the company with a view to medium and long-term value creation. Accordingly, it has been integrated in all corporate processes: from planning, monitoring and control of risk management and prevention, to the implementation of operations and reporting and communication to all internal and external stakeholders.

Under this approach, all corporate targets are pursued through operational excellence, technological innovation, cooperation in the development of the countries in which we operate, a focus on the central importance of people (whose professionalism and expertise are valued), integrity in business management based on a strict financial discipline, the highest ethical principles and the synergies resulting from integration between financial and non-financial aspects in the company's decisions and processes.

The Board of Directors of Eni has always sought to play a key role in defining the sustainability policies and strategies and checking the sustainability results, which are also presented to the Shareholders' Meeting. The Sustainability and Scenarios Committee was established in 2014 by the Board of Directors to further bolster attention to sustainability issues. In 2015 the Committee's work focused, among other things, on the issue of climate change and connected aspects, such as the Arctic and renewable energy.

Eni's commitment to sustainable development is also acknowledged by the main financial indexes devoted to sustainability.

In 2015 Eni's place on the Dow Jones Sustainability World Index was confirmed. The index features companies that distinguished by their excellent performance in all the fields of sustainability. Eni's inclusion was also confirmed on the FTSE4Good, one of the world's most prestigious corporate social responsibility stock-market indexes. This reflects Eni's excellent performance in environmental sustainability, respect for human rights, corporate governance and transparency, relationships with stakeholders.

In 2015 Eni continued its commitment to the integrated reporting, drawing up the Annual Report 2015 following the principles and contents of the framework released by the International Integrated Reporting Council (IIRC).

The main results related to the three-year period 2013-2015 are listed in Appendix Integrated Performance included in the Annual Financial Report 2015: for each strategic objective the most important indicators of each capital employed by Eni (Financial were valued, productive, intellectual, natural, human, social and relational) in the implementation of corporate strategy.

For a more extensive discussion, please see the Annual Report 2015 and the Sustainability section of Eni's website.

By-laws and Corporate Governance Code

By-laws



The By-laws define the main characteristics and purpose of the Company, as well as the primary rules for its organisation and management. They describe the system of governance and set out the criteria adopted for the composition and division of powers attributed to the corporate bodies and the relationship between those bodies. More specifically, by supplementing the provisions of law, the By-laws define the criteria and procedures for identifying the persons who contribute, at the highest level, to the management and control of the Company.

The By-laws also describe the rights of shareholders, the means for exercising such rights and their possible modification by means of a resolution of the Extraordinary Shareholders' Meeting. However, when amendments to the Bylaws involve updating its language in order to comply with legislative changes, the Board of Directors may make such changes by direct resolution.

A copy of the current By-laws is available on Eni's website.



Corporate Governance Code

The Corporate Governance Code, together with the Bylaws, defines the functions and relations between the bodies of management and control of the Company, also prescribing the general principles of transparency to be observed in relations with shareholders and the market and describing the main features of the internal control and risk management system.

Eni has adopted the Corporate Governance Code for listed companies since the edition of the 1999 and has adopted solutions, even improving, in order to implement

the recommendations of the Code.

In 2011 a new edition of the Corporate Governance Code approved by the Corporate Governance Committee was published and adopted by Eni on April 2012.

Afterwards, in 2014, the Board adopted the new recommendations of July 2014, ascertaining that Eni corporate governance model was already broadly consistent with the new recommendations. Some of the solutions previously adopted by Eni, were updated to include and specify the role assigned by the Board of Directors to the Chairman of the Board regarding the internal audit function.

Lastly, on 25 February 2016, the Board adopted the new recommendations of July 2015, related in particular to improve some principles in the matter of corporate social responsibility and corporate control standard on legality and transparency. In order to provide the market with a simple, transparent and

comparable assessment of the choices made by the Company in adopting the Code, the text of the Corporate Governance Code was published on the Eni website, with indication of the solutions adopted by Eni in respect of the individual recommendations, along with explanations of these choices.

For a general, comprehensive view of the corporate governance system adopted by Eni, please see the 2015 Corporate Governance and Shareholding Structure Report and the Governance section of Eni's website.

Eni's Corporate Governance Initiatives



In line with the principles of its Corporate Governance "Corporate Governance" Policy, adopted by the Board of Directors, Eni is committed to creating a Corporate Governance system that is inspired by excellence, in open dialogue with the market.

Therefore, the Company pursued numerous initiatives to improve its own system and that of the nation, focusing heavily on communication with its stakeholders and demonstrating an ongoing commitment to helping shareholders exercise their rights effectively.

More specifically, in 2011 Eni contributed to the debate on the Corporate Governance of listed Italian companies, moving from analysis of foreign best practices that are not yet established in the national system and to which Eni pays particular attention due to the international scope of its business. The results of the analysis, filtered through the Company's experience, led to the drafting of 35 proposals (regulatory and voluntary) to improve the efficiency of the Italian system. Most of them have been incorporated as recommendations or comments in the new edition of the Corporate Governance Code.

In recent years, responding to the need for a more thorough dialogue with the market on corporate governance, Eni held a cycle of meetings with institutional investors and leading proxy advisors (**Roadshow**) to explain the Company's governance system and assess the most significant issues, including in relation to the various applicable regulatory models.

This initiative, carried out most recently in January 2016, with the participation of the Chairman of the Board of Directors, made it possible to receive external feedback on the Company's governance system, providing insight on where improvements could be made and topics that require further reflection. Attendees appreciated Eni's initiative and noted that the Company's Corporate Governance system is well-designed and solid.

Transparency in terms of the quality and completeness of the information provided was judged to be one of Eni's most important strengthens.

In addition, its internal control and risk management model is considered to be a fundamental pillar of the Company's governance, and during the recent meetings appreciation was expressed for the role of the Chairman in the control system and the risk governance arrangements adopted by the Company.

Finally, the Board, acting on a proposal of the Chairman, appointed a Secretary, specifying his duties, which include the role of Corporate Governance Counsel. Reporting to the Chairman, the Counsel offers advice and assistance, independent of management, to the Board and the Directors, also submitting an annual report on the functioning of Eni's governance system to the Board.

Eni is committed to promoting a greater degree of involvement by its shareholders, including retail shareholders. The desire to present Eni in a simple and intelligible manner has led to the creation of a special section of the website for directly

communicating with shareholders, which contains this Shareholders Guide and announcements of targeted initiatives.

One of these initiatives involves presenting information on the Shareholders' Meeting called to approve the financial statements by means of a simple, brief video.

We invite you to visit the Governance section of the Eni website, where you can deepen the corporate governance initiatives undertaken by Eni.

Shareholders

The Company's share capital amounts to \notin 4,005,358,876 - fully paid-up - and comprises 3,634,185,330 ordinary registered shares without par value.

Shareholders	Number of shares	% of total ordinary shares
Ministry for the Economy and Finance	157,552,137	4.34
CDP SpA	936,179,478	25.76
Total	1,093,731,615	30.10
Other significant shareholders		
Declarant		% holding declared

The Legislative Decree No. 25 of February 15, 2016, published in the Gazzetta Ufficiale on March 3, 2016, increased the major holding threshold from 2% to 3%. This Legislative Decree entered into force on March 18, 2016.



(a) On the basis of shareholder registration details by recipients of paid interim dividend of financial year 2015 (ex-dividend date of September 21, 2015 - record date September 22, 2015 - payment date of September 23, 2015).



(a) On the basis of shareholder registration details by recipients of paid interim dividend of financial year 2015 (ex-dividend date of September 21, 2015 - record date September 22, 2015 - payment date of September 23, 2015).

By law, no one except the Italian State, public entities and organizations controlled by the latter may hold, in any capacity, a shareholding of more than 3% of the Company's share capital. Exceeding these limits shall lead to a suspension of the exercise of voting rights or any other rights (except for the right to participate in profits) related to the portion exceeding this limit.



Eni in the stock markets

All the shares listed on the Italian Stock Exchange are identified with an internationally recognised alphanumeric code, called the International Securities Identification Number (ISIN).

For Eni shares the ISIN is IT0003132476.

In addition to the ISIN, Eni shares are also identified by two other code numbers, SEDOL 7145056 for the UK market and CUSIP 26874R108 for the US market.

Shares are also identified with an abbreviation or ticker symbol that varies depending on the market: the abbreviation for Eni shares listed on the Italian Stock Exchange is ENI.

Depending on the financial news agency involved (Reuters, Bloomberg) the suffix of the abbreviation may vary, as follows:

Agency	Italian Stock Exchange (Eni Shares)	NYSE (Eni ADR)
Reuters	ENI.MI	E
Bloomberg	ENI.IM	E.US

As with any other listed stock, Eni shares are purchased on the stock exchange, but you have to carry out the transaction through a bank or an authorized securities investment firm.

Eni P	rofile
Capitalisation at 31/03/2016	46,990,016,317 MId €
Shares in circulation	3,634,185,330
Share capital	4.005.358.876
Sector	Energy
Sub-sector	Energy
ISIN	IT0003132476
Ticker symbol	ENI
Market/segment	MTA
Class	Ordinary share
Principal indexes in Italy	FTSE All-Share Capped, FTSE Italia All-Share, FTSE MIB, FTSE Italia Energia, FTSE Italia Energia, FTSE Italia Energia, FTSE ECPI Italia SRI Benchmark

To check stock information in addition to being published on the Eni website, you can visit the website of Borsa Italiana SpA <u>www.borsaitaliana.it</u>, in the section entitled "Stocks", which reports information on all listed companies, which are shown in alphabetical order.

The table "Instrument Info" in the Stocks section provides information on:

- Dividends
- Documents and Reports
- Study Research
- Events
- Shareholder Meetings
- Internal Dealing

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Much of this information is provided to Borsa Italiana directly by Eni SpA

Eni shares are also listed in the United States. More specifically, in 1995 Eni issued an ADR (American Depositary Receipts) programme directed to US investors. An ADR is a certificate which represents shares of a non-US company traded on US stock markets.

Each Eni ADR is equal to two ordinary Eni shares. Eni's ADRs are listed on the New York Stock Exchange.

For more information, please visit the "Investor Relations" section of the Eni website.

Financial rights

By buying Eni shares you acquire a part of the share capital of the Company, becoming a shareholder. Each share is an investment, as it gives the holder certain financial rights. The return on the investment is not guaranteed, as it depends on the performance of the Company from year to year. The risk exposure of an investment in shares is equal to the price of the shares purchased.

Right to participate in profits

As a shareholder you are entitled to a proportionate share of net profits (which may be distributed as a so-called dividend) earned by the Company as its return on capital employed.

The Shareholders' Meeting that approves the financial statements is responsible for deciding whether to distribute profits. Generally, the amount of the dividend, and how and when it will be distributed are proposed by the Board of Directors, in line with the dividend policy.

To learn the amount of the interim dividend and the balance of the total dividend, as well as the payment dates, check the press releases and the financial calendar on the Eni website, notices published in newspapers or the website of Borsa Italiana. The terminology used includes:

- dividend per share, namely the amount of profit distributed divided by the number of shares representing share capital (less treasury shares); to learn the total dividend payment to which you are entitled, multiply the dividend per share by the number of shares you own;
- ex-dividend date (ex date), record date and payment date: the exdividend date (or ex date) is governed by the calendar of Borsa Italiana and for Eni, like the other main companies making up the FTSE-MIB index, it is usually the first trading day following the third Friday of each calendar month; the record date (i.e. the day at the end of which the records of the intermediary with whom you have deposited your shares will count as proof for the purposes of determining entitlement to the dividend) is the first settlement

date following the ex-dividend date (ex date); finally, the payment date indicates the day that the dividends payable will be credited to the beneficiary. It coincides with the settlement date following the record date, unless special circumstances announced to the market by the issuer associated with the nature of the dividend (for example, where the persons entitled to the dividend payment have the option to receive payment in shares in lieu of cash, known as a "scrip dividend"), that affect the timing of the payment (for example, payment in instalments) of the dividend or are connected with the trading of the shares on multiple markets.

Example: the balance of the 2015 dividend date of 0.4 per share will be paid on (Wednesday) May 25, 2016, with the ex-dividend date falling on (Monday) 23 May 23, 2016 and the record date on (Tuesday) May 24, 2016.

Shares sold or purchased as from the ex-dividend date are traded "ex" (i.e. without rights to the dividend).

You have five years to collect your dividend from the day on which they become due. After that deadline, they return to the Company.

Dividend policy

Since 2005, Eni has distributed dividends twice a year, following the practice of international financial markets and other leading oil companies.

The website provides a table with a record of dividends per share distributed since initial placement on the stock exchange (1995) and the associated payment dates and ex dividend dates.

The yield is the ratio of the dividend per share to the share price, and represents the percentage return on the stock without taking account of capital gains or losses.



Dividends distributed by Eni in the last years

In light of the financial results achieved in 2015, the Board of Directors submitted a proposal for distributing a dividend of ≤ 0.80 per share at the Annual Shareholders' Meeting. Included in this annual payment is ≤ 0.40 per share which was paid as interim dividend in September 2015. The balance of ≤ 0.40 per share is payable to shareholders on 25 May 2016, the ex-dividend date being 23 May 2016.

Shareholder Remuneration

Eni is committed to a shareholder remuneration policy that envisages the distribution of a progressive dividend wholly cash.

For 2016 the dividend is €0.80 per share. This level has been defined with respect to two key metrics:

- Ensuring that capital expenditures and dividends are met by operating cash flow:
 - taking into account the contribution of disposals in 2016 at an oil price scenario of \$50 per barrel;
 - o organically (without the contribution of disposals) in 2017 at an oil price scenario of \$60 per barrel;
 - o organically (without the contribution of disposals) in 2018-19 at an oil price scenario below \$60 per barrel;
- Ensuring that the long-term payout ratio (share of earnings paid out as dividends) is sustainable and in line with adjusted earnings growth.

Participating in a capital increase - right of pre-emption

When the Company increases its share capital through the issue of new shares for consideration, the right of pre-emption gives you the preferential right to purchase a number of shares (or bonds convertible into shares) proportionate to the number that you already own. This ensures that your percentage shareholding and the associated rights are not reduced.

You cannot exercise this right if the Company decides not to use it for certain reasons or if it decides that the capital increase will not be carried out in cash.

Once the Company decides to issue new shares, you have 15 days to decide whether to subscribe them. Once this period is completed, the pre-emption rights that have not been exercised are offered on the stock market by the Directors for at least 5 trading sessions, with the revenue going to the Company.

In practical terms, you can exercise your pre-emption rights through your authorised intermediary.

For more information please visit the website of Borsa Italiana or the Financial Education section of the Consob website.

Non-financial rights

Owing Eni shares is the key to entering the life of the Company and taking part in making key decisions.

The primary non-financial rights enabling you to dialogue with Eni are discussed below.

The right to information

Eni provides shareholders with a range of documentation to enable them to participate in the life of the Company in an informed manner.

Much of this documentation (especially that submitted to the Shareholders' Meeting for approval) can be accessed in electronic format on the Eni website and on the "11nfo" centralized storage mechanism authorized by Consob (www.1info.it). You can also ask for a paper copy of some of this documentation to be sent to you free of charge (e.g. the Annual Report) by filling out a form on the Eni website or by contacting the Eni Corporate Secretary's Office at the contacts given in the Contacts section of this Guide.

In addition, you are entitled to view all instruments filed at the registered office for Shareholders' Meetings that have already been called and to obtain a copy.

Finally, you also have the right to examine the Shareholder Register and the Register of the meetings and resolutions of the Shareholders' Meetings and to obtain an extract of them.

Right to attend and to vote at the Shareholders' Meeting

Ownership of Eni shares gives you the right to participate and vote in the Shareholders' Meeting. The Shareholders' Meeting is a key occasion for dialoguing with the Directors, gaining a clearer understanding of the results and objectives of Eni and, through your vote, participating in making decisions on issues on the agenda.

Depending on the issues to be addressed, the Shareholders' Meeting is called in ordinary or extraordinary session and, normally, is held on a single call unless the Board of Directors decides it is advisable to hold the Shareholders' Meeting on multiple calls. In any case, the Shareholders' Meeting resolves on the items of the agenda with the majorities established by law.

The Shareholders' Meeting is called by the Directors with notice specifying the day, time and place in which it will be held, the items to be discussed on the agenda and a description of the rights and procedures for participating and voting in the Shareholders' Meeting. You can find all the details, information and documentation needed to participate in the meeting and exercise your rights on the Eni website.

In any event, the Ordinary Shareholders' Meeting must be called at least once a year, within 180 days of the close of the financial year (in this case, the end of the calendar year) to approve the financial statements.

The notice of the Shareholders' Meeting, which is also issued in English, is published on the Eni website and with Borsa Italiana SpA, and at least an extract is published in one or more national Italian newspapers (generally II Sole 24 Ore) and one foreign paper (generally the Financial Times), normally 30 days before the date of the first or only call.

This time limit can be shorter or longer depending on the issues that the Shareholders' Meeting is being called to address. For example, when the Meeting must elect the Board of Directors and the Board of Statutory Auditors, the notice is published at least 40 days prior to the date of the Shareholders' Meeting.

In the case of multiple calls, given the composition of the Eni shareholder base, the Ordinary Shareholders' Meeting is usually held at the second call, while the Extraordinary Shareholders' Meeting is held at the third call.

In order to participate and vote in the Shareholders' Meeting, you must be an Eni shareholder as of the record date (the end of the seventh trading day prior to the date of the Shareholders' Meeting). In addition, your authorised intermediary (bank or securities investment firm) with whom you hold your Eni shares must send the Company the statement certifying eligibility to participate in the Shareholders' Meeting. Subsequently, if you wish, you may sell some or all of your Eni shares without losing entitlement to participate and vote in the called meeting. If you only buy the Eni shares after the record date you are not eligible to participate in that Shareholders' Meeting.

Example: the notice calling the 2016 Shareholders' Meeting states that the Ordinary Shareholders' Meeting will be held on a single call on (Thursday) 12 May 2016. In order to participate and vote in the Shareholders' Meeting, you must own Eni shares as of (Tuesday) 3 May 2016 and subsequently ask your intermediary to send Eni the statement certifying eligibility to participate in the Shareholders' Meeting.

Remember that you can always ask your intermediary to send you a copy of the statement that it sent and that the statement remains valid for calls after the first.

You may participate in the Shareholders' Meeting:

- in person on the day of the Shareholders' Meeting at the place and time indicated in the notice calling the meeting, being sure to bring valid identification to the venue; or
- through a representative who shall attend the Shareholders' Meeting in your place, bearing a written proxy and valid identification to the Meeting venue. You can use a proxy form like the one shown below, which you can request from the Company's registered office or download from the Eni website. You can also submit a proxy via web, in accordance with Art. 21, c. 2, of Legislative Decree 82 of 7 March of 2005, in accordance with the statutory restrictions. Proxies are normally valid for each Shareholders' Meeting, with effect for subsequent calls as well. The name of the proxy holder must be specified on the proxy.

In addition to giving voting instructions, you may revoke the proxy at any time, designate one or more alternate representatives or allow the proxy holder to designate an alternate of his or her choosing.

If you have more than one securities account, you may designate a representative for each account.

Proxy Form*			
To the attention of Eni S.p.A. Piazzale Enrico Mattel, 1 00144 Roma			
The undersigned			
** Issued by **Term			
single shareholder legal representative of (Company business name)			
Registered Office's address			
** Communication provided by the intermediary N*			
HEREBY APPOINTS			
Sumame and name/ Company Business Name			
TO ATTEND AND VOTE ON MY BEHALF AT THE ORDINARY SHAREHOLDERS' MEETING OF Eni S.p.A. ON MAY 12, 2016 ON SINGLE CALL, AS PER INSTRUCTIONS PROVIDED BY THE UNDERSINGNED WITH REFERENCE TO A N°			
**REGISTERED ON STOCK ACCOUNT N°			
The Proxy holder may be substituted by: 1. Surname and name/ Company Business Name			
Taxpayer Identity Code			
Born in			
The undersigned (Full name of the signatory only if different from the owner of the shares)			
Signs the proxy as (<i>Bid</i> one <i>box</i>) D pledge Stock borrower D usufructuary D custodian D managing agent D legal representative			
Date Signature			
*NB: This proxy form is valid only if the Company receives the statement sent by the intermediary upon request of the person entitled to the right. ** Cata may be filled in.			
It is the Proxy holder's liability to attest the identity of the delegating party and, in case, the compliance of the proxy form coav to the original, pursuant to art. 135-movies of Italian legislative Decree no. 58 of February 24. 1998.			
Date Signature of the Proxy holder			

The Italian text prevails over the English version.

The proxy, without voting instructions, may be notified to Eni:

1) **by mail** at the following address:

Eni SpA Segreteria Societaria (Delega Assemblea maggio 2016) Piazzale Enrico Mattei, 1 00144 Roma - Italy

- 2) by fax to the Corporate Secretary's Office at +390659822233;
- 3) by certified e-mail at corporate_sesocorp@pec.eni.com
- 4) through the **appropriate section** of the Company's website using the procedures specified there.

The proxy holder may notify the Company or may go directly to the Meeting on the scheduled date with a copy of the proxy (including in electronic format) certifying under their sole responsibility that the copy conforms to the original and the identity of the proxy grantor.

➡ If you cannot attend in person and you don't know anyone you can grant a proxy, Eni has designated a shareholder representative for this purpose (the Designated Representative), to whom you can grant your proxy free of charge, with voting instructions for all or some of the items on the agenda. The proxy has no effect for items for which you have not given voting instructions.

To grant a proxy to the Designated Representative, you should complete and sign the special proxy form available at the Eni registered office or on the Company's website, and send it to the Representative by the end of the second trading day prior to the Shareholders' Meeting. You may revoke the proxy and the voting instructions by the same deadline.

The shares for which you have granted a proxy, whether full or partial, are counted for the purposes of the due constitution of the Shareholders' Meeting. On items for which you have not given voting instructions your shares will not be counted in determining the majority and the percentage of capital required for the resolutions to be carried.

The name of the Designated Representative, his address and the deadline for submitting the special proxy form are given in the notice calling the Meeting and on the Eni website.

The Designated Representative for the 2016 Annual Shareholders' Meeting is Dario Trevisan, Attorney-at-Law (Viale Majno, 45 - 20122 - Milano, Italy), to whom shareholders should send the special proxy form by and no later than 10 May 2016.



The following map shows the location of the Shareholders' Meeting:

To learn how the Shareholders' Meeting operates and how to participate, please see the **Rules governing the Shareholders' Meetings of Eni SpA** approved by the Shareholders' Meeting and attached to this Guide (they can also be consulted on the Eni website).

We now turn to how you can exercise your right to vote.

Each share you hold entitles you to one vote on each of the items on the agenda. You can vote:

- in person, using a special remote voting device that you will receive during registration and accreditation at the Shareholders' Meeting venue. The device will be pre-set to the number of shares you hold;
- by proxy, through the person you have delegated in writing or electronically, or through the Designated Representative to whom you have granted a special proxy; or

by mail, asking the Corporate Secretary's Office to send you the special mailin ballot or downloading the ballot from the Company's website.

To be counted, the mail-in ballot must be signed and received by 11 May 2016 at the following address:

Eni SpA Segreteria Societaria (Voto per corrispondenza Assemblea maggio 2016) Piazzale Enrico Mattei, 1 00144 Roma - Italy

You can also revoke a vote you mailed in by sending a written statement to the same address by 11 May 2016 or by attending the Shareholders' Meeting and expressly revoking your vote.

Completing the mail-in ballot

The mail-in ballot consists of two parts:

- PART 1: personal information about you and the number of shares held;
- **PART 2**: casting your vote on each of the items on the agenda.

In **PART 2**, for each item on the agenda, it is possible to cast a "for", "against" or "abstain" vote on the resolutions presented by the Board of Directors, or other shareholders, by marking the appropriate box.

Moreover, where applicable, in the case of amendments or additions to resolutions, you can confirm, revoke or modify your vote. In the latter case, it is possible to cast an "abstain", "against" or "for" vote on the proposals submitted by the Board of Directors or other shareholders. If no choice is indicated, your initial vote is confirmed.

In the event you do not cast a vote, make an unclear vote or revoke a vote cast before amendments or additions are made to resolutions, your shares are nevertheless included in the calculation for the purpose of determining the due constitution of the Shareholders' Meeting. These shares are not calculated in determining the majority and the percentage of capital required for the resolutions to be carried.

Your vote remains valid for subsequent calls of the same Shareholders' Meeting.

Mail-in ballot delivery

To ensure that votes remain confidential until they are counted, **PART 2**, duly completed and signed, must be placed in a sealed envelope.

This envelope, **PART 1** of the mail-in ballot duly completed and signed with suitable documentation certifying entitlement to sign such mail-in ballot and, if possible, a copy of the statement issued by the authorized intermediary must be placed in another sealed envelope and sent to the address indicated above.

Par 2

Image: Par 1
Image

The following chart shows how to deliver the mail-in ballot:

The packet, as composed above, can be sent using a courier service whose cost will be charged to the Company. For those who wish to use this service, please contact the Corporate Secretary's Office as indicated in the Contacts section of this Guide.

In certain special circumstances a shareholder may not be entitled to vote.

More specifically:

- If a shareholder, with the exception of the State or an entity controlled by it, should hold more than 3% of Eni's share capital, they may not vote the shares exceeding that threshold;
- If a shareholder is a member of a shareholders' agreement that has not been reported as required by law;
- If a shareholder holds a percentage of shares exceeding certain minimum thresholds established by law and does not report the position as required.

In all of these cases, if the shareholder votes and the vote was decisive in achieving a majority, the Shareholders' Meeting's resolution may be challenged with an action to void the measure.

Finally, if a shareholder has an interest on his own behalf or on behalf of third parties that conflicts with that of the Company, and the decision taken could harm the Company, the resolution may be challenged if the vote of the shareholders was decisive in achieving a majority.

The right to submit slates of candidates for members of the Board of Directors and the Board of Statutory Auditors.

In addition to participating in the Shareholders' Meeting and taking part in its decisions through the exercise of your voting rights, you may also nominate and vote on the candidates for the offices of Director and Statutory Auditor, which the Ordinary Shareholders' Meeting elects through a slate voting mechanism.

It is important to know that, by law, in privatised companies such as Eni, at least one-fifth of the Directors shall be drawn from the slate submitted by noncontrolling shareholders that received the most votes. The Eni By-laws also establish that at least three-tenths of the Directors shall be drawn from the slate submitted by non-controlling shareholders.

The Chairman of the Board of Statutory Auditors, one standing Statutory Auditor and one alternate Statutory Auditor shall be appointed from among those drawn from the slates submitted by non-controlling shareholders.

More specifically, a shareholder or group of other shareholders representing **at least 0.5% of share capital** may submit a slate of candidates for the offices of Director and/or Statutory Auditor who meet the requirements established by law and the By-laws. The slates must be accompanied by the statements and information about the candidates and the shareholders established in applicable law.

The slates must be filed at the Company's registered office at least 25 days prior to the date of the Shareholders' Meeting called to elect the Board of Directors and the Board of Statutory Auditors. The slates may also be filed electronically following the instructions in the notice of the Meeting called to elect the corporate bodies.

At least 21 days prior to the Shareholders' Meeting you can view the lists at the registered office of Eni, the Eni website, and on the "1Info" centralized storage mechanism authorized by Consob (www.linfo.it).

Ownership of the minimum holding to submit a slate is determined on the basis of the shares you hold on the day on which the slates are filed. The certification of ownership of the minimum holding issued by the authorised intermediary may also be submitted after the slate is filed, provided that it is submitted no later than 21 days prior to the date of the Shareholders' Meeting. Ownership of Eni shares can be attested by specific statement requested to the authorized intermediary and sent by the intermediary to Eni.

Additional information on the submission, filing and publication of slates is provided in the By-laws (Articles 17 and 28), the Eni website and, when the Shareholders' Meeting in called to elect the corporate bodies, the report of the Board of Directors on the items on the agenda, which can be found on the Eni website.

The right to request the calling of the Shareholders' Meeting

Shareholders who severally or jointly represent at least 5% of the share capital may ask the Directors to call the Shareholders' Meeting, specifying the matters to be discussed.

Shareholders' Meetings may not be called upon the request of the shareholders for matters upon which the Shareholders' Meeting must resolve upon a proposal of the Directors or on the basis of a project or report of the Directors themselves.

The shareholders who ask for a Meeting to be called must prepare a report on the proposals relating to the matters to be discussed. The Board of Directors shall make the report available to the public, together with its own evaluations, if any, at the Company's registered office, with Borsa Italiana SpA The Company's website and on the "Info" centralized storage mechanism authorized by Consob (www.linfo.it).

Additions of items to the agenda and proposed resolutions on the items on the agenda of the Shareholders' Meeting

Shareholders who severally or jointly represent at least 2.5% of the Company's share capital may ask for items to be added to the agenda specifying the additional proposed items in their request or presenting proposed resolutions on items already on the agenda.

Matters upon which, according to law, the Shareholders' Meeting must resolve upon a proposal of the Board of Directors or on the basis of a project or report of the Directors other than the report on the items on the agenda, may not be added to the agenda.

Within 10 days of the publication of the notice calling the Shareholders' Meeting, you must submit, by registered mail with return receipt or by certified e-mail at corporate_sesocorp@pec.eni.com:

- the request to add items to the agenda or to submit new proposed resolutions on items already on the agenda;
- the report on the matters to be discussed;

The requests are submitted in writing, following instructions below, together with the certification attesting ownership of Eni shares.

Ownership of Eni shares can be attested by specific statement requested to the authorized intermediary and sent by the intermediary to Eni.

In any event, each person entitled to vote may individually submit proposed resolutions on the items on the agenda during the Shareholders' Meeting.

At least 15 days prior to the Shareholders' Meeting, Eni will give notice of the additions to the agenda or the proposed resolutions admitted by the Board of Directors on its website, with Borsa Italiana S.p.A and on the "1Info" centralized storage mechanism authorized by Consob (<u>www.linfo.it</u>) and in the newspapers in which the notice calling the Shareholders' Meeting was published (II Sole 24 Ore and the Financial Times),

Within the same time limit, the Board of Directors will make the report on the proposed items together with its own evaluations, if any, available to the public at the Company's registered office, with Borsa Italiana SpA, the Eni website and on the "1Info" centralized storage mechanism authorized by Consob (www.1info.it).

Right to ask questions prior to the Shareholders' Meeting

Shareholders may ask questions on items on the agenda prior to the Shareholders' Meeting, submitting them by 9 May 2016.

Eni does not guarantee an answer to questions received after that time.

Questions received by the above deadline may be answered:

- a) before the Shareholders' Meeting, including through publication on the "Q&A" page in the Governance section of the Company website; or
- b) at the Shareholders' Meeting.

Written answers made available at the start of the Shareholders' Meeting to all shareholders in attendance are also considered as having been given during the Shareholders' Meeting.

The Company will provide a single answer to questions having the same content. No answer will be provided if the information requested is already available in the "Q&A" page in the Governance section of the Company website.

The right to submit questions before the Shareholders' Meeting applies to those on behalf of whom the authorized intermediary with whom the shares are deposited has sent to Eni the specific statement for the exercise of the related right or the statement which attests the right to attend and vote issued in accordance with art. 83-sexies of the Legislative Decree no. 58/1998.

Questions can be submitted as follows:

1) by **mail**, to the following address:

Eni SpA Segreteria Societaria (Domande Assemblea maggio 2016) Piazzale Enrico Mattei, 1 00144 Roma - Italy

- 2) by **fax** to Eni Corporate Secretary's Office (Segreteria Societaria), to the number +390659822233
- 3) by e-mail at segreteriasocietaria.azionisti@eni.com
- 4) by certified e-mail at the address corporate_sesocorp@pec.eni.com
- 5) through the special section of the **Eni website**.

The right to ask for postponement of the Meeting

Shareholders holding one-third of the share capital represented at the Shareholders' Meeting may ask for the Shareholders' Meeting to be postponed by no more than 5 days if they certify that they were not sufficiently informed of the items to be resolved.

Right of withdrawal

As a shareholder, you may withdraw, in full or partially, from the Company if you did not participate in decisions of the Shareholders' Meeting concerning:

- the amendment of the corporate purpose when such modification permits a substantial change in the business of the Company;
- the transformation of the Company into a different form of entity;
- the transfer of the registered office abroad;
- the revocation of the state of liquidation;
- the elimination of one or more of the justifications for withdrawal provided for by law or the By-laws;
- the amendment of the criteria for determining the value of shares in the case of withdrawal;
- the amendment of the provisions of the By-laws concerning voting rights or participation rights;
- the extension of the duration of the Company;
- the introduction or removal of restrictions on the circulation of shares; and
- the delisting of the Company.

In these cases, you should exercise your right of withdrawal by sending a registered letter specifying your identity, where you are domiciled, and the number and class of shares. The letter must be sent within 15 days of the entry of the resolution in the Company Register. If the circumstance prompting your withdrawal is not a resolution of the Meeting, the letter must be sent within 30 days of your becoming aware of the circumstance.

In exercising the right of withdrawal, your shares will be purchased at a price equal to the arithmetic mean of the closing price in the 6 months preceding the publication of the notice calling the Meeting whose resolution justified the withdrawal.

You may also exercise the right of withdrawal if you purchased shares after the record date and before the start of the Shareholders' Meeting.

Challenging of resolutions, complaints to the Board of Statutory Auditors and the courts, shareholder suits

By law, shareholders that represent at least 0.1% of share capital and were absent, abstained, dissented or purchased their shares after the record date and before the Shareholders' Meeting, may challenge resolutions of the Shareholders' Meeting that do not comply with the law or the By-laws. If the resolution is void, it may be challenged by anyone holding an interest in respect of the matter.

If they find that certain circumstances or facts are censurable, shareholders may complain to the Board of Statutory Auditors. If the shareholders represent 2% of share capital, the Board of Statutory Auditors shall conduct an investigation and report on its findings and any recommendation to the Shareholders' Meeting. In significantly serious or urgent cases, it may call a Shareholders' Meeting. If there is a well-founded suspicion that the Directors, in violation of their duties, have committed serious management irregularities that could cause harm to the Company or the Group, shareholders representing at least 5% of share capital may file a complaint with the courts.

In addition to shareholder suits to be initiated through the Shareholders' Meeting, shareholders representing at least 2.5% of share capital may lodge a shareholder suit against the Directors.

In any case, a shareholder who has been directly harmed by the fraudulent or negligent action of the Directors may file suit for damages through the courts within 5 years of the commission of the action causing the harm.

Shareholders' associations

Italian law allows individual shareholders to organize themselves into shareholders' associations in order to encourage and facilitate participation in Company life. These associations must:

- be formed by authenticated private agreement;
- not exercise business activities other than those directly instrumental to the purpose of the association;
- be composed of at least 50 natural persons, each of whom owning a number of shares not exceeding 0.1% of the share capital represented by shares with voting rights.

On the occasion of Shareholders' Meetings, these shareholders' associations may ask their members to grant proxies to the association, accompanying these requests with recommendations, statements or other information meant to influence the vote without considering this operation to be a proxy solicitation.

If you are a shareholder and employee of Eni or its subsidiaries and belong to a shareholders' association, Eni provides these shareholders' associations locations for communications and collecting proxies, in accordance with the terms and conditions agreed with the legal representatives of these associations.
Information tools for shareholders

In addition to the By-laws and the Corporate Governance Code, which along with the Code of Ethics represent the key documents of the Company, Eni also offers shareholders a range of tools to obtain accurate, carefully prepared, transparent and timely information on its operations, on events that could impact the stock price and on all other issue of interest to investors and the market, except where confidentiality concerns for certain information may arise.

The main information tools available to the public are surveyed below.

This documentation, which is published periodically, gives you an understanding of Eni's situation, developments in operations and performance. More specifically, it comprises:

- the Annual Report, published within 4 months of the close of the financial year, which includes:
 - the draft financial statements, to be submitted for approval to the Shareholders' Meeting, and the consolidated financial statements approved by the Board of Directors, which report the financial position and performance of the Company and its subsidiaries during the year under review;
 - the operating and financial review, in which the Directors report on the operations and performance of the Company as a whole and in the various segments in which it operates, including through the subsidiaries, with detailed reporting of costs, revenues and capital expenditure and a discussion of the main risks and uncertainties facing the Company. The report also discusses research and development activities, significant events occurring after the close of the year and the outlook for operations;
 - the certification of the officer responsible for preparing financial reports.

The Annual Report is accompanied by the Report of the Board of Statutory Auditors, in which the Board of Statutory Auditors discusses the work it carried out in performing its duties, and by the Report of the Independent Auditors on the separate and consolidated financial statements.

- the Interim Consolidated Report, published as soon as possible and however within three months of the year, which includes:
 - o the condensed consolidated interim financial statements;
 - the interim operating and financial review, in which among other things the Directors report on significant events in the first half of the year and their impact on the condensed interim financial statements, a description of the main risks and uncertainties facing the Company in the remaining six months of the year, as well as information on significant transactions with related parties;

• the certification of the officer responsible for preparing financial reports.

The Interim Consolidated Report is accompanied by the Report of the Independent Auditors on the condensed consolidated interim financial statements.

- Additional periodic financial information, consistent in:
 - a general description of the financial position and performance of the issuer and its subsidiaries in the period under review;
 - a discussion of significant events during the period and their impact on the financial position of the issuer and its subsidiaries.

This information is regulated, following the implementation in Italy of Directive 2013/50 / EU (SO-CALLED Transparency II), by Consob regulation.

The Fact Book, published as a supplement to the Annual Report, which discusses the activities, main development projects, strategies and mediumterm objectives of Eni.

All of the above documentation can be obtained free of charge from the registered office of the Company and on the website of Eni and on the "Ilnfo" centralized storage mechanism authorized by Consob (www.linfo.it).

To obtain a printed copy, you can contact the Corporate Secretary's Office as indicated in the Contacts section of the Guide.

Eni In, published in English in concomitance with the publication of the Fact Book, offers an effective overview of Eni's activities, its financial and operational performance, strategies and management objectives.

In addition:

the Corporate Governance Report, published at the same time as the Annual Report, provides a detailed look at Eni's corporate governance arrangements, i.e. the set of rules and procedures through which the Company is directed and controlled and its compliance with Corporate Governance Code for listed companies.

An integrated view of the information is given in the Management Report in the Annual Report, in the "Governance" chapter.

The Report is available at the Company's registered office, the website of Borsa Italiana SpA, and on the "1Info" centralized storage mechanism authorized by Consob (<u>www.linfo.it</u>). You can also download it directly from the Eni website in the Governance section, in the sub-section "Corporate Governance Report", a repository of Corporate Governance Reports starting from 2004.

the Remuneration Report, approved by the Board of Directors acting on a proposal by the Compensation Committee and published at the same time as the Annual Report, provides detailed information on the remuneration of Eni's corporate bodies and top management. More specifically, the Report sets out and discusses:

- in the first section, Eni's 2016 policy on the remuneration of Directors, and other key management personnel (the Executives reporting directly to the CEO and in any case those who are part of the Management Committee), specifying the general objectives pursued, the corporate bodies involved and procedures used in adopting and implementing the policy. The general principles and guidelines set out in the Eni remuneration policy also apply to the determination of the remuneration policies of Eni's direct and indirect subsidiaries;
- in the second section, the compensation paid in 2015 to Directors, Statutory Auditors and other key management personnel of Eni;
- the Reports of the Board of Directors on the proposed agenda items presented to the Shareholders' Meeting, published on the occasion of the Shareholders' Meeting, provide a discussion of the resolutions being proposed by the Board of Directors to the shareholders.

The reports of the Board of Directors are available to you at the Eni registered office, are filed with Borsa Italiana SpA, the Eni website and on the "IInfo" centralized storage mechanism authorized by Consob (<u>www.linfo.it</u>).

the Minutes of the Shareholders' Meetings are public and provide you with a picture of how the Meetings proceeded, what matters were discussed and what were the results of the voting. The minutes are posted on the Eni website within 30 days of the Meeting.

Eni's website contains the minutes of Meetings as from 2005. The minutes are also available at the Company's registered office and you can obtain them from the Corporate Secretary's Office as indicated in the Contacts section of the Guide.

In addition, a summary report of the outcome of shareholder votes gives the number of share represented in the Meeting and the shares for which a vote was made, the percentage of share capital that those shares represent as well as the number of votes in favour and against a resolution and the number of abstentions is published on the Eni website within 5 days of the Meeting.

- Sustainability Reporting is included in the Annual Report to give you an integrated view of the business model. The approaches to long-term value creation are discussed with regard to the connections between the financial and non-financial elements of strategies, plans and Company results. The Eni's Board of Directors reviews and approves sustainability reporting that is not already contained in the Annual Report.
- Press Releases keep you updated on all significant events in Eni's operations that could have an impact on the price of your shares.

You can read the most recent press releases on the homepage of the Eni website, while the Media section contains all press releases published since 2001.

The Eni website can be considered the foundation of all our information tools, as it contains not only all the information indicated above but also other documentation, studies and multimedia content concerning the entire Eni world. Surfing the site has been designed to bring you through Eni's products and solutions: "business with a click".

Interactive tools with customised access, horizontal navigation with section homepages and a powerful search engine enhance the efficiency of directly accessing the information you need.

Abundance and usability, design and content are the principles on which the Eni website has been founded. These characteristics have enabled www.eni.com to remain at the top of the rankings published by the leading web-ranking companies, such as KWD Webranking, Lundquist, Transparency in Corporate Reporting and Bowen Craggs.

Among the functions it contains, the site offers text messaging and free e-mail alerts for real-time updates to your cell phone or e-mail address on Eni events (press releases, publication of financial documents, job offers, etc.) and updates of the sections of greatest interest to you.

The Investor Relations section provides services that enable you to:

- o calculate the past performance of Eni shares;
- track the updated price of your Eni shares;
- analyse and view, using interactive charts and tables, Eni's main financial and operational data;
- compare, using interactive charts, the performance of Eni shares with those of our leading competitors and the leading industry indices;
- o read the Annual Report in interactive format.

A box dedicated to retail shareholders has also been added to the homepage, offering immediate access to key information.

The **Governance** area also hosts a section devoted to "initiatives for shareholders for everyone who, like you, has decided to invest in Eni. Over time, the section will be expanded with new initiatives developed to help you have an ever more active and direct relationship with the Company in relation to your needs as an Eni shareholder.

For now these initiative include the publication of an **interactive video** on the Eni website to help you better understand how to participate in the Shareholders' Meeting and exercise your voting and other rights, as well as the **Shareholders' Guide** you are reading, which closes the list of information tools.



2016 Financial Calendar

Fourth quarter 2015 results and preliminary financial statements as at December 31, 2015 Dividend announcement for the 2015 financial year

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February 25, 2016	Meeting of the Board of Directors
February 26, 2016	Press release and conference call
Consolidated financial statements as at December 31, 2015 and draft separate financial statements as at December 31, 2015 Dividend proposal for 2015	
March 17, 2016	Meeting of the Board of Directors
March 17, 2016	Press release
March 18, 2016	Press release and strategy presentation
First quarter 2016 results	
April 28, 2016	Meeting of the Board of Directors
April 29, 2016*	Press release and conference call
Financial statements as at December 31, 2015	
May 12, 2016 (single call)	Meeting of the Board of Directors
July 29, 2016*	Press release and conference call
Second quarter 2016 results and interim financial report as at June 30, 2016 Interim dividend announcement for the financial year 2016	
July 28, 2016	Meeting of the Board of Directors
July 29, 2016*	Press release and conference call
Board resolution on 2016 interim dividend	
September 15, 2016	Meeting of the Board of Directors
September 15, 2016	Press release
Third quarter 2016 results	
October 27, 2016	Meeting of the Board of Directors
October 28, 2016*	Press release and conference call

* Press Release will be issued in the morning (non-trading hours) and a conference call for the presentation of results to the financial community will be held in the afternoon.

The balance of the dividend for the 2015 financial year will be paid on 25 May 2016 (ex-dividend date: 23 May 2016; record date: 24 May 2016) and the interim dividend for the 2016 financial year will be paid on September 21, 2016 (ex-dividend date: 19 September 2016; record date: 20 September 2016). The market will be notified of any amendments to the above calendar.

Glossary

Financial, economic and legal terms

American Depositary Receipts (ADR): certificates representing the stocks of foreign companies trading on a US exchange.

Balance sheet: a schedule reporting the assets, liabilities and shareholders' equity of a company at a given instant in time.

Bonus capital increase: a special transaction involving the transfer of equity from "reserves" to "share capital". In this way the company can decide whether to issue new shares free of charge to existing shareholders or increase the value of existing shares.

Corporate Governance: this term refers to the management and control system of the company, that is a set of mechanisms and rules, legal and technical, for the effective and efficient company management, oriented to value creation for shareholders in the medium – long term, taking into account the interests of other stakeholders. In particular, this system represents a fundamental element of the Eni business model and, supporting the business strategy, is aimed at supporting the relationship of trust between Eni and its stakeholders and to contribute to the achievement of business results, creating sustainable value in the long period.

Designated Representative: the person that the Company may designate for each Meeting to whom shareholders may grant a proxy with voting instructions on all or some of the items on the agenda. The proxy must be granted by the end of the second trading day prior to the Meeting on first or single call (see Article 135-undecies of the Consolidated Law on Financial Intermediation).

Cash flow statement: this is intended to indicate the capacity of the Company to generate liquidity. It summarises and reconciles changes during the year in the Company's assets and liabilities and the associated cash situation.

Dividend yield: this measures the return on a stock based on dividends for the year. Calculated as the ratio of dividends per share and the market price of the stock.

EBIDTA (Earnings Before Interest, Taxes, Depreciation and Amortization): this is a representation of gross operating profit, enabling us to verify whether the company's ordinary operations are profitable.

FTSE MIB: the most important <u>stock market index</u> of the <u>Borsa Italiana</u>, the Italian national stock exchange, which consists of the listed companies with the largest capitalizations on the markets operated by Borsa Italiana.

Ordinary share: represents the minimum participation in the share capital of a company. The distinguishing characteristics of ordinary shares include discretional payment of dividends, residual rights in the equity of the company, limited liability and voting rights in shareholders' meetings.

Treasury shares: company shares that the latter has repurchased for a variety of purposes.

Market capitalisation: the value of a listed company obtained by multiplying the stock price by the number of the company's shares in circulation.

Income statement: the schedule reporting costs and revenues for the accounting period.

Leverage: this is a metric of the company's debt and is calculated as the ratio of net financial debt to shareholders' equity, including non-controlling interests.

MTA: a market operated by Borsa Italiana for the trading of shares (ordinary shares, preference shares, savings shares), convertible bonds, warrants, pre-emption rights and certificates representing units in collective investment undertakings, i.e. investment funds and SICAVs.

Convertible bonds: credit instruments issued by a company limited by shares to raise debt capital. In general, bonds entitle their subscribers to receive, at specified intervals, the payment of interest ("coupons") calculated on a fixed or variable basis and the repayment at a specified date or dates of the nominal principal value of the loan. Bonds are convertible when they give the bondholder the option, at specified intervals, of requesting the conversion of the bond into shares of the issuer in lieu of repayment in cash. **Ordinary and special dividend:** ordinary dividends are those distributed from profits. By contrast, a special dividend represents the distribution, not of a share of profits for the year, but rather part of the company's cash reserves. They may be associated with amounts set aside in previous years, the sale of business units or other company strategies.

Quorum to convene: the minimum percentage of share capital required by law to consider a shareholders' meeting duly convened.

Quorum to deliberate: the minimum percentage of share capital required by law for a resolution passed by the shareholders' meeting to be valid.

Record date: in general, the date on which a person must be the owner of the company's shares in order to be able to exercise a right attaching to those shares. With regard to the Shareholders' Meeting, it is the date in respect of which eligibility to participate and vote in the Meeting is determined. Article 83-sexies of the Consolidated Law on Financial Intermediation establishes that the record date shall be the end of the seventh trading day prior to the date set for the Shareholders' Meeting on first call, as long as the dates of any subsequent calls are specified in the single notice calling the Meeting; otherwise the date of each call shall apply.

ROACE: return on average capital employed. This is calculated as the ratio of net income before non-controlling interests, plus net financial charges on net financial debt, less the related tax effect, to net average capital employed.

Shareholders' agreements: an agreement, separate from the By-laws and the Articles of Association, under which shareholders undertake to act in a certain manner with regard to, for example, the management of their shareholdings (e.g. a share transfer restriction agreement) or voting rights (voting agreement) (see Articles 122, 123 and 193 of Legislative Decree 58 of 24 February 1998 – the Consolidated Law on Financial Intermediation).

Shareholders' equity: the book difference between the value of the assets and liabilities in the balance sheet of a company.

Stakeholder: this comprises all persons who can influence, be influenced by or have an interest in the activity of a company, in their capacity as employees, shareholders, customers, suppliers, commercial and financial partners, government institutions, non-governmental organisations, local communities with whom the company interacts and future generations.

Total Shareholder Return (TSR): this is the total percentage return of a share, calculated on an annual basis, comprising both the change in the price of the stock (the ratio between the price at the start of the year and that at the end of the year) and dividends distributed and reinvested in the stock as at the ex-dividend date.

Operational terms

Barrel of oil equivalent (BOE): this is used as a standard unit of measure for oil and natural gas, with the latter being converted from cubic metres to barrels of oil equivalent using a coefficient of 0.00615.

LNG: Liquefied Natural Gas, obtained through the cooling of natural gas to minus 160 °C at normal pressure. The gas is liquefied to enable transportation from the place of extraction to the sites at which it is transformed and consumed. One tonne of LNG corresponds to 1,400 cubic metres of gas.

LPG: Liquefied Petroleum Gas, a mix of light petroleum fractions, which are gaseous at normal pressure and easily liquefied at room temperature through limited compression.

Oil spills: the discharge of oil or oil products from refining or oil waste occurring in the normal course of operations (when accidental) or deriving from actions intended to hinder operations of business units or from sabotage by organized groups (when due to sabotage or terrorism).

Reserves: reserves are the estimated volumes of oil, natural gas, natural gas condensates, liquids recovered from natural gas and other associated substances (for example, sulphur from hydrocarbons containing H₂S) that are expected to be economically recoverable from known accumulations as from a given date under existing economic and regulatory conditions. The estimation of reserves is based on an interpretation of the geological, geophysical and/or engineering data available at the time the estimate is performed. Depending on the level of confidence attributed to those data, reserves are classified as proved or unproved. Unproved reserves are in turn classified as probable and possible reserves.

Proved reserves: estimated amounts of oil and gas that, on the basis of the available geological and engineering data, can with reasonable certainty be considered economically recoverable from known accumulations under the existing technical, contractual, economic and operational conditions at the time of the estimation. Reasonable certainty means that there is a high degree of confidence that the amounts will be recovered, i.e. that it is much more likely than not that they will be recovered. Development must have begun or the operator must be reasonably certain (there is a clear management intention to commence) that it will begin with a reasonable period of time.

Ship-or-pay: a clause included in natural gas transportation contracts under which the customer for whom the transportation is performed is required to pay for the transportation of the gas even if the gas is not transported.

Reserve replacement ratio: this measures the share of produced reserves replaced by new proved reserves. It is a metric of the company's ability to add new reserves through both effective exploration and exogenous growth (acquisitions). A value of more than 100% indicates that in a given year added reserves were greater than amounts produced.

Take-or-pay: a clause included in natural gas purchase contracts under which the purchaser is required to pay the contractual price, or a fraction of such price, for a minimum quantity of gas set in the contract even if the gas is not withdrawn by the customer. The customer has the option in subsequent years covered by the contract of withdrawing the gas paid but not withdrawn at a price reduced by the portion of the price already paid.

Upstream/Downstream: upstream refers to hydrocarbon exploration and production activities. Downstream regards oil industry activities that take place after exploration and production.

Workover: work on a well to perform significant maintenance and the substitution of basic equipment for the collection and transport to the surface of liquids contained in a field.

Contacts

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Consob (the public authority responsible for regulating the Italian securities market)

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1 Info (<u>www.linfo.it</u>) - centralized storage mechanism authorized by Consob where you can obtain all of the regulated information disseminated by Eni.

Attachment

Eni Spa Shareholders' Meeting Rules

Article 1 - Scope of application

- Ordinary and Extraordinary Shareholders' Meetings of Eni SpA, a company having its registered office at Piazzale Enrico Mattei, No. 1, Rome, are held in accordance with these Rules.
- 2) Shareholders may obtain a copy of the Rules, approved by the Ordinary Shareholders' Meeting held on 4 December 1998, at the Company's registered office and at the venues where the Shareholders' Meetings are held.

Article 2 - Meeting participation

- 1) Participation in Meetings is governed by the provisions of law, the Eni Bylaws and the notice calling the Shareholders' Meeting.
- 2) Subject to a request to be delivered to Eni's Corporate Secretariat in accordance with the provisions set forth in the Notice at least two days prior the Meeting, and subject to the consent of the Chairman of the Meeting, financial analysts, experts, journalists and representatives of the audit firm may attend the Meeting.
- 3) If deemed useful by the Chairman for the proper conduct of the Meeting or in relation to items on the agenda, employees of the Company and its subsidiaries may attend the Meeting.

Article 3 – Verifying the Right to Participate in Meetings

- Procedures for identifying persons wishing to participate in the Meeting and verifying whether persons are entitled to participate shall be performed at the Meeting venue and shall begin an hour before the Meeting itself.
- 2) In order to facilitate the process of verifying the powers of those who participate as legal or voluntary representatives of shareholders or any other persons entitled to participate, such persons are requested to deliver documentation demonstrating that they possess such powers to the Corporate Secretariat at least two days before the date of the Meeting as instructed in the notice calling the Meeting.

Article 4 - Admittance to the Meeting

- Access to the Meeting venue is subject to the performance of the identification and verification procedures. As soon as the identification procedures are completed, each shareholder and the persons indicated in Article 2 are given a badge to be worn until they leave the Meeting.
- 2) Shareholders or their representatives wishing to leave the Meeting venue for any reason must first notify the Meeting staff.

3) Unless otherwise provided for by the Chairman, and without prejudice to the provisions applicable pursuant to Article 5 of the Rules, the use of recorders, cameras and similar instruments is not allowed at the Meeting.

Article 5 - Constitution of the Meeting and opening of the proceedings

- The minutes of the Meeting are recorded by a secretary, not necessarily chosen from among the shareholders, if a notary public is not appointed. The secretary is appointed by the shareholders acting upon a proposal of the Chairman. The secretary or the notary may be assisted by persons of their choice and recording equipment.
- 2) The Chairman may appoint one or more scrutineers, not necessarily chosen from among the shareholders, and a Meeting secretariat.
- 3) The Chairman may appoint auxiliary personnel charged with ensuring order in the Meeting. They shall be identified with special identification.
- 4) Pursuant to Article 14 of the By-laws, the Chairman, who may do so through the scrutineers and the Meeting secretariat, shall check the validity of proxies and entitlement to participate in the Meeting.
- 5) If the majority of the share capital representing a quorum is not present, the Chairman shall adjourn the Meeting until the next call, at least an hour after the time set in the notice for the beginning of the Meeting.
- 6) Once it has been ascertained that the Meeting is duly constituted, the Chairman shall open the proceedings.

Article 6 - Interruption and Adjournment of the Meeting

- The Meeting normally takes place in a single day. Except as provided for in Article 7, paragraph 4, of the Rules, the Chairman may, if necessary and if the shareholders do not object, interrupt the Meeting for periods of no more than two hours.
- 2) Without prejudice to Article 2374 of the Italian Civil Code, the Meeting may resolve, with the majority of the share capital represented, to adjourn the Meeting, specifying the new location, date and time for its continuation. The date for continuation of the Meeting shall be set in consideration of the cause of the interruption, but shall not in any case exceed thirty days.

Article 7 - Discussion

- The Chairman shall explain the items on the agenda and may invite the Directors, Statutory Auditors and employees of the Company to assist him in doing so. The order of the items on the agenda may be modified by a majority vote of the share capital represented in the Meeting.
- 2) The Chairman directs the Meeting and guarantees the propriety of the discussion and the right to speak of the shareholders. To this end, at the beginning of the Meeting, the Chairman sets the maximum duration of remarks, which may not ordinarily exceed fifteen minutes. The Chairman may ask speakers to finish their comments if they exceed the time limit or are not addressing the items on the agenda and shall prevent obvious abuses of speaking privileges by shareholders, including by interrupting their

comments or, in extreme circumstances, ordering that the shareholder engaging in such behaviour be removed from the Meeting for the remainder of the discussion.

- 3) Requests to speak on items on the agenda may be presented to the Meeting secretariat from the beginning of the Meeting until the Chairman opens the discussion on the relevant item. The Chairman normally invites those entitled to speak in the order their requests are submitted. Each Shareholder may speak only once on each item in the agenda.
- 4) Normally, the Chairman or those Directors, Statutory Auditors and employees of the Company or its subsidiaries invited by him to do so, responds to the shareholders' comments once all the shareholders have finished speaking on each item in the Agenda. The Chairman may interrupt the Meeting for no more than two hours in order to respond to the comments. Once the response is completed, the Chairman declares the discussion at an end. Shareholders may not reply to the responses received. Once the discussion has ended, only brief declarations of vote are allowed.

Article 8 - Voting process

- The Chairman shall decide whether votes on each item in the agenda will take place after the discussion on one item only or after the discussion on more than one item.
- Before the beginning of the voting process, the Chairman shall readmit to the Meeting those shareholders who left the meeting room during the discussion.
- 3) Voting is by open ballot.
- 4) The Chairman regulates the voting process and may set a time limit for voting. At the end of the voting, the votes are counted. Once this is completed, the Chairman himself, or the secretary or the notary, announces the results to the Meeting.
- 5) Votes expressed in a manner that differs from the procedure established by the Chairman are considered void.
- 6) Shareholders who vote against or who abstain from voting on an item on the agenda shall give their name to the staff specifically appointed for this purpose. Once voting for all items on the agenda is completed, the Chairman shall declare the Meeting at an end.

Article 9 - Final provisions

1) For matters not expressly regulated by these Rules, the Italian Civil Code and specific laws concerning these matters and the By-laws shall apply.

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Eni SpA

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Publications

Financial Statement pursuant to rule 154-ter paragraph 1 of Legislative Decree No. 56/1998 Integrated Annual Repot Annual Repot on Form 20-F for the Securities and Exchange Commission Fact Book (in Italian and English) Enri in 2015 (in English) Interim Consolidated Repot as of June 30 pursuant to rule 154-ter paragraph 2 of Legislative Decree No. 58/1998 Corporate Governance Repot pursuant to rule 125-bis of Legislative Decree No. 58/1998 (in Italian and English) Rem unreation Repot pursuant to rule 123-ter of Legislative Decree No. 58/1998 (in Italian and English)

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