

SUMMARY ANNUAL REPORT

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ENI IN 2018

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MISSION

We are an energy company. We are working to build a future where everyone can access energy resources efficiently and sustainably. Our work is based on passion and innovation, on our unique strengths and skills, on the quality of our people and in recognising that diversity across all aspects of our operations and organisation is something to be cherished. We believe in the value of long term partnerships with the countries and communities where we operate.





Eni at a glance Our strategy



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INFORMATION ABOUT THIS REPORT

This summary review comprises an extract of the description of the businesses, the management's discussion and analysis of financial condition and results of operations and certain other Company information from Eni's Annual Report for the year ended December 31, 2018. It does not contain sufficient information to allow as full an understanding of financial results, operating performance and business developments of Eni as "Eni 2018 Annual Report" and "Eni's Annual Report on Form 20-F 2018". It is not deemed to be filed or submitted with any Italian or US market or other regulatory authorities. You may obtain a copy of "Summary Annual Review - Eni in 2018", "Annual Report 2018", "Annual Report on Form 20-F 2018" and "Fact Book 2018" on request, free of charge, through an e-mail request addressed to the mailbox: request@eni.com. These reports may be downloaded from Eni's web site under the section "Publications". Financial data presented in this report is based on consolidated financial statements prepared in accordance with the IFRS endorsed by the EU. This report contains certain forward-looking statements particularly those regarding capital expenditure, development and management of Oil & Gas resources, dividends and share repurchases, allocation of future cash flow from operations, future operating performance, gearing, targets of production and sale growth, new markets and the progress and timing of projects. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that will or may occur in the future. Actual results may differ from those expressed in such statements, depending on a variety of factors, including the timing of bringing new fields on stream; management's ability in carrying out industrial plans and in succeeding in commercial transactions; future levels of industry product supply; demand and pricing; operational problems; general economic conditions; political stability and economic growth in relevant areas of the world; changes in laws and regulations; development and use of new technologies; changes in public expectations and other changes in business conditions; the actions of competitors and other factors discussed elsewhere in this document. As Eni shares, in the form of ADRs, are listed on the New York Stock Exchange (NYSE), an Annual Report on Form 20-F has been filed with the US Securities and Exchange Commission in accordance with the US Securities Exchange Act of 1934. Eni discloses on its Annual Report on Form 20-F significant ways in which its corporate governance practices differ from those mandated for US companies under NUSE listing standards. The term "shareholders" in this report means, unless the context otherwise requires, investors in the equity capital of Eni SpA, both direct and/or indirect. Eni shares are traded on the Italian Stock Exchange (Mercato Telematico Azionario) and on the New York Stock Exchange (NYSE) under the ticker symbol "E".

ENI AT A GLANCE

"IN THE PAST FIVE YEARS WE HAVE BEEN RAPIDLY DELIVERING A STRATEGY OF TRANSFORMATION THAT WAS DESIGNED TO ENHANCE OUR BUSINESS MODEL BY REDUCING DEBT, INCREASING PRODUCTION AND FINDING NEW WAYS TO DIVERSIFY OUR COMPANY" In 2018, Eni made outstanding progress both at optimizing the existing asset portfolio and at strengthening it for the future. These results owed to the process of transformation of its business model started in 2014 in anticipation of the oil downturn, at the end of which Eni has become more financially sustainable and resilient to the volatile scenario as it has never been in the past.

A new culture of integration and efficiency allowed us to accelerate the time-to-market of the capital projects and to unlock value in all Eni's businesses by capitalizing on synergies.

At the core of this progress are our intangible assets: technologies, skills and know-how. Leveraging on these drivers, a new Eni has been built, based on efficiency, integration, deployment of new technologies and an optimized asset portfolio.

Substantial progress was made in expanding the geographic reach of the asset portfolio and in rebalancing the business along the hydrocarbons "value chain" by making strategic acquisitions in the Middle East which comprised exploration and development properties in the UAE and elsewhere in the region and a deal under completion to acquire a 20% interest in the Ruwais refining complex in the UAE.

CLAUDIO DESCALZI CEO ENI

MANAGING THROUGH THE DOWNTURN

	2014		2018				
EXPLORATION UPSTREAM		+16% () +37% ()	PRODUCTION 1.851 MLN BOE/D NET ACREAGE >400,000 KM ²				
LNG		+62% 🎧	LNG CONTRACTED VOLUMES 8.8 MTPA				
DOWNSTREAM	<u>Im</u>	-50% 🎧	REFINING BREAKEVEN MARGIN \$3/BBL				
RENEWABLES		0	FIRST RENEWABLES PROJECT STARTED UP				
FINANCIAL		-35% () +123% () -40% () -5pp. ()	CAPEX€7.9 BLNORGANIC FREE CASH FLOW€6.5 BLNNET DEBT€8.3 BLNLEVERAGE16%				

In these years, we have consistently delivered on our strategic guidelines leading to excellent results in terms of growth, returns and a healthy balance sheet: 2018 marked a record in hydrocarbon production at 1.85 million boe/d, the cash neutrality for funding capex and the floor dividend lowered to 52 \$/bbl, which compares well to the 2014 baseline of 114 \$/bbl, net borrowings declined to €8.3 billion, with a leverage at 0.16, the lowest level of the last twelve years and among the best of the industry, after having paid a total of €16.2 billion of dividends in the last five years in a challenging oil scenario.

Exploration was at the core of our growth and cash generation owing to magnitude of our discoveries and the effectiveness of the dual exploration model, whereby Eni has elected to acquire high working interest in exploration leases to achieve fast monetization of the discovered resources through the dilution of participation interests, while retaining operatorship.

Since 2013, the dual exploration model allowed us to cash in approximately \$10 billion mainly by diluting Eni's interest in the giant gas projects Zohr in Egypt and Area 4 in Mozambique. Leveraging the dual exploration model, a number of strategic partnerships have been signed as well as the agreements signed in March 2018 to divest a 10% interest in the Zohr field and the concurrent acquisition of interests in the producing concession agreements Lower Zakum (5%) and Umm Shaif and Nasr (10%) located offshore the United Arab Emirates (UAE).

The downstream businesses reported robust results driven by the turnaround implemented in these five years, which made these businesses sustainable also in an unfavorable trading environment.

The Gas & Power segment more than doubled 2017 results, significantly better than the announced guidance.

In the oil downstream, technological innovation was the driver of the turnaround, which allowed Eni to revamp certain unprofitable plants, thus reducing the exposure to the volatility of the oil feedstock. Also in Versalis the development of the green chemical business and specialties, allowed to reduce the incidence of plastic commodities in the Company's portfolio, which are subject to the volatility of the oil cycle.

Our businesses growth is even more focused on the long-term sustainability. Progress achieved so far in the evolution of our business model is based on a clear decarbonization strategy focused on operational efficiency and the search for innovative and sustainable solutions to foster energy transition and reduce emissions, including projects of circular economy and carbon offset and the development of power generation capacity from renewable sources (solar photovoltaic, wind and other).

In 2018, significant results were achieved in Upstream GHG intensity emission reporting a 20% reduction compared to the baseline 2014. By 2030 Eni intends to achieve zero net carbon footprint in the upstream business leveraging on increasing efficiency to minimize direct upstream CO_2 emissions, maximizing decarbonization initiatives and developing forestry initiatives offsetting residual upstream emissions, while providing benefits to local communities.

-0% VS. 2017 UPSTREAM GHG INTENSITY INDEX

0.35 TRIR AMONG THE LOWEST LEVEL COMPARED TO THE AVERAGE OF THE INDUSTRY

0.16 LEVERAGE THE LOWEST LEVEL IN THE LAST 12 YEARS

52 2018 CASH NEUTRALITY

+110% VS. 2017 UPSTREAM PROFITABILITY

1.85 MILLION BOE/D NEW RECORD IN HYDROCARBON PRODUCTION

+154% VS. 2017 G&P PROFITABILITY

€380 MLN R&M AND CHEMICALS ADJUSTED OPERATING PROFIT









OUR STRATEGY

Looking forward Eni plans to enhance value generation across all the businesses by maturing the grow projects in its portfolio and by capitalizing on the expansion in the Middle East. The 2019-2022 plan gives a new input to growth and consolidates the integration of the sustainability in the business model. The plan consists in the following strongly synergic strategic levers:

EFFICIENT AND RESILIENT GROWTH (operating model)

AMBITION TO CARBON NEUTRALITY PROMOTION OF LOCAL DEVELOPMENT (cooperation model)

Eni's strategy of **efficient and resilient growth** will be driven by organic developments, the maximization of synergies across all of its businesses, cost and capital discipline, while geographic diversification and the rebalancing of the portfolio along the value chain are expected to strenghten the business.

The main planned course of actions are: (i) replacement of resources through exploration; (ii) growing Oil & Gas production with improving returns leveraging on the organic developments of our discoveries and full ramp-up at our core producing field; (iii) the sanctioning of projects to support medium and long-term growth; (iv) the renegotiations of gas supply contracts; (v) the development of the global LNG portfolio; (vi) the enhancement and growth of gas and power retail customers; (vii) the reduction in the breakeven of refining activity and international development; and (viii) the integration and specialization of the chemical business.

These actions will be pursued leveraging on the operating model which assumes the continuous commitment to minimize risk

and the central role of human capital, environment and security.

This strategy aims at reaching the long-term **carbon neutrality** through a defined path that includes: (i) actions on energy mix and maximization of energy efficiency and reduction of direct emissions; (ii) development of forest conservation, reforestation or afforestation projects to increase CO_2 absorption capacity, with positive effects on local communities; (iii) development of circular economy initiatives aiming at the valorization of waste and biomass and the recovery of idle or reclaimed assets.

Eni, in line with its tradition and corporate values, will continue to **promote local development** leveraging on its original dual flag approach, focused on supporting Countries in their social and economic development, involving all the stakeholders. Development will be reached by promoting access to electricity and water, developing health, education and hygiene projects, as well as know-how sharing.

This strategy will be underpinned by innovation and the growing adoption of the digital technology which will allow to improve safety at the workplace and to catch new opportunities of development and efficiency

Implementation of this strategy will be supported by a capital plan of €33 billion, approximately 77% of which will be destined to finding and developing hydrocarbons reserves. Approximately €3 billion will fund projects intended to reduce GHG emissions, including projects designated to cut volumes of flared gas, to grow the green business and to develop the circular economy.

Management believes that the action plan designed for the next four-year period 2019-2022 at the Company's Brent scenario of \$62 in 2019 subsequently increasing to our long-term case of \$70 will improve the Company's profitability and cash generation reducing further Eni's cash neutrality. In 2019, CFF0 before working capital needs is expected at €12.8 billion at a Brent price of 62 \$/bbl, PSV gas price of 266 €/kcm and EUR/USD exchange rate of 1.15, growing by €2.6 billion in 2022 at the same scenario assumptions.

The Company remains committed to a progressive distribution policy in line with the expected growth in underlying earnings and cash flow. This policy contemplates an increase in the cash dividend to €0.86 per share for FY2019 and the resumption of the share buy-back program.

FOCUS ON DECARBONIZATION

Eni has designed a decarbonization strategy integrated in the business model based on short, medium and long-term actions. Research and development will play a key role in our decarbonization strategy and in finding innovative solutions to promote energy transition.

In the short term, Eni's strategy is based on the following levers:

- → increase of efficiency and reduction of direct GHG emissions: by 2025 Eni targets to reduce the upstream emission intensity of its operated assets by 43% compared to 2014 through projects aiming at zero gas flaring, reduction of methane fugitive emissions and the realization of projects based on energy efficiency;
- → "low carbon" and resilient Oil & Gas portfolio: Eni's portfolio is characterized by a high share of natural gas (more than 50%), a bridge towards reduced future emissions. The main upstream projects in execution present an average breakeven at a Brent price of approximately 25 \$/barrel, resilient to low carbon scenario;
- → development of renewable sources and green business: the

promotion of renewable sources targets an installed power capacity of approximately 5 GW by 2025.

Relating to green business, the second phase of Venice biorefinery will be completed by 2021 with an increase of capacity to 560 kton/year (compared to the current value of 360 kton/year) and the start-up, by 2019, of the Gela plant, with a capacity of 720 kton/year. The consolidation of green chemicals is confirmed by the acquisition in 2018 of the Mossi & Ghisolfi Group bio-activities and by the development of recycling and recovering projects.

In the **medium term**, Eni targets the net zero carbon footprint by 2030, relating to direct emissions of the upstream equity assets, by maximizing the decarbonization initiatives and developing forestry projects offsetting residual upstream emissions. A central role will be played by those solutions addressed to capture, store and reuse CO_2 . Another lever of our decarbonization path is the devolopment of circular economy initiatives aimed at waste and bio-mass valorization in order to extract new energy, new products or materials and revitalized dismissed or decommissioned assets.

IMPROVING OUR OPERATING TARGETS

2018 results	Target	Actual 2018 - New plan 2019-2021	2018–2021 plan
620 mmboe	Discovered resources	2.5 bboe	2 bboe
2.5% vs. 2017 at constant prices	CAGR Production	~3.5%	3.5%
25 \$/barrel	Upstream new projects breakeven	25 \$/barrel	30 \$/barrel
8.8 MTPA	LNG contracted volumes @ 2025	16 MTPA	14 MTPA
3 \$/barrel	Refining long-term breakeven margin	1.5 \$/barrel	3 \$/barrel
GHG upstream emissive intensity index -6%	Decarbonization strategy	Zero upstream carbon footprint by 2030	

OUR PROGRESSIVE REMUNERATION POLICY

2018 results	Target	Actual 2018 - New plan 2019-2021	2018–2021 plan
€0.83 per share	Dividend	€0.86 per share for FY2019. Growing the dividend going forward.	€0.83 per share for FY2018
Share buy-back		€400 mln in 2019. In the subsequent years with leverage ante IFRS 16 below 0.20: • €400 mln/y @ Brent 60-65 \$/bbl; • €800 mln/y @ Brent > 65 \$/bbl.	



Since the beginning of the oil downturn Eni has been transformed into a company capable of growing and creating value even in difficult market conditions. In the upstream, the Company has beaten its historical record of production, while delivering outstanding results in exploration and shortening the time-to-market of its projects. In mid-downstream, a full turnaround process has been completed. Gas & Power returned to positive structural results while the Refining & Marketing and Chemicals businesses have greatly improved their fundamentals.



EXPLORATION & PRODUCTION

Performance vs. Brent

Adjusted operating performance (€ million)



In 2018, the E&P segment recorded the best result of the last four years. This performance reflected more than proportionally strong trend registered in hydrocarbon price scenario in the first ten months of 2018 (Brent prices up by 31%) and production growth, which was boosted by a larger weight of barrels with a higher profit per boe.

Movements in net proved reserves (bboe)



Exploration successes and time-to-market acceleration boosted the reserve replacement ratio at 131%, in the three-year period 2015-2018. In 2018 we achieved a 124% of all sources replacement ratio; 100% of organic replacement ratio (105% net of price effects). Our Dual Exploration Model with the early monetization of part of our reserves does not jeopardize our future growth plans.

Production vs. Capex



We have been able to quickly reshape our upstream business in years of industry downturn. Today the upstream is faster, more efficient and valuable. By leveraging the quality of our portfolio and the low cost development, we have increased our production by 16%, whilst reducing overall capex by around 35%.

PORTFOLIO MANAGEMENT

Upstream expanded the geographic reach of its operations by building a strong presence in the Middle East, strengthening its position in Norway as well as reloading the portfolio of exploration leases.

We signed strategic agreements with the UAE, Oman and Bahrain that included producing fields, major developments and further near-field/high-potential exploration activities. We enhanced the producing platform in Norway, by setting up the jv Vår Energi (Eni 69.6%) and a production target of 250 kboe/d in 2023.

Entrance in new areas was balanced through application of our Dual Exploration Model that included: (i) the disposal of a 10% interest in the Zohr field to Mubadala Petroleum and of the Nour exploration license (45% to BP/Mubadala), in Egypt; (ii) swap of explorations assets with Lukoil and disposal of 35% in the Area 1 license to Qatar Petroleum, in Mexico.

PRODUCTION GROWTH

The average hydrocarbon production for the year set a new record at 1.85 million boe/d (up by 2.5% vs. 2017 at constant prices) thanks to the five scheduled start-ups and ramp-ups with the extraordinary success in the production build at the Zohr field. Overall, start-ups and ramp-ups added approximately 300 kboe/d to the FY plateau.

These outstanding achievements leverage on our integrated model of exploration and development, which enabled us to accelerate the time-to-market of our projects at the same time ensuring control on execution and capex. We are targeting a 3.5% average growth rate in hydrocarbon production up to a plateau of 2.13 million boe/d in the 2019-2022 plan period. We have good visibility as to the ability to reach those production targets because they relate to already-sanctioned projects, mostly of which are operated, and to incremental development phases at our existing profit centers.

EXPLORATION WILL CONTINUE FUELLING FUTURE DEVELOPMENTS

The upstream segment was boosted by exploration success. For the fourth consecutive year, Eni has been nominated best exploration company in the oil business. We added 620 million boe of equity resources to our portfolio at a competitive unit cost of 1.5 \$/ boe. In the last five years, we have discovered some 5 billion boe of resources replacing more than 130% of our cumulative production with proved reserves. Our exploration effort has been equally split between near-field initiatives aiming at quickly supporting production and cash flows leveraging on the proximity to our existing producing facilities and the higher-risk exploration of material resources in new areas or in unexplored geological layers.

In the four-year plan, we will spend approximately €900 million per year, targeting 2.5 billion boe of new equity resources at below 2 \$/boe, drilling more than 140 wells located in more than 25 countries. We are exploring with high equity stakes in order to continue to fuel our Dual Exploration Model.

GROWING CASH GENERATION

Upstream growth will continue to add higher-margin barrels. Exploration successes at low unit cost, the reduction in the time-to-market of reserve and efficient operating costs determined a steady downtrend in the full-cycle cost of the barrel produced, which today is 25 \$/boe for new projects under execution. The significant improvement vs. the previous breakeven guidance of 30 \$/bbl is due to the quality of the incoming projects, recently sanctioned, as well as the contribution of the fast track and phased development concept applied to the projects underway. Our projects portfolio remains resilient and competitive under both weak and low carbon scenarios.

This positive result together with the legacy asset contribution, will contribute to cash flow of \pounds 11.5 billion in 2019 to \pounds 13.6 billion in 2022 at the Eni scenario. This projects portfolio is already free cash flow positive, thanks to the proceeds from the Dual Exploration Model. During the plan, we are expecting to generate \pounds 22 billion of upstream free cash flow.

STRATEGY

Management will seek to boost the cash generation in the E&P segment leveraging on profitable production growth, capital discipline, effective project execution and strict control of operating expenses and working capital.

The drivers to achieve our priorities are: (i) exploration initiatives will focus on supporting the replacement of produced reserves and on contributing to cash generation by means of near-field success where we can leverage on existing infrastructures to readily develop the discovered resources, ensuring fast contribution to cash flows; initiatives in operated licenses with high working interest targeting conventional resources, where in case of material discoveries we can apply our Dual Exploration Model as well as a resumption of activities in high-risk, high-reward plays; (ii) a 3.5% average growth rate in hydrocarbon production up to a plateau of 2.13 million boe/d in the 2019-2022 plan period. In 2019, we expect a production growth of approximately 2.5% at constant Brent prices and excluding the effects of portfolio transactions. This growth is expected to be fueled organically by new fields start-ups and the achievement of full field production at our main producing fields, including the Zohr gas field in Egypt, Block 15/06 in Angola and the gas project offshore Ghana, as well as continuing production optimization to fight fields natural decline. The main start-ups expected in the plan period include the projects that were sanctioned in 2018, mainly the Area 1 oil project offshore Mexico, the Merakes gas field in Indonesia, phase two of the Nenè Marine field in Congo and other developments in Italy, Egypt and Angola. We estimate that new field start-ups and production ramp-ups will add approximately 660 kboe/d in 2022. We have good visibility as to the ability to achieve those production targets because they relate to already sanctioned projects, mostly of which are operated, and to incremental development phases at our existing profit centers. Finally, in 2022 we are planning to start-up production at certain very large projects in Mozambique, the UAE, Norway and Nigeria, which will contribute to our longterm production growth; (iii) start-up and strengthening of integration with the G&P segment to monetize gas equity; (iv) a strong focus on project execution; and (v) optimizing operations by means of several initiatives to reduce operating costs and downtime also with processes digitalization. Eni will strictly monitor the main risks that could adversely impact the upstream performance: (i) the commodity risk related to trend in crude oil prices. Management intends to retain a strong focus on capital and cost discipline and on reducing the time-to-market of our reserves; (ii) the political risk due to social and political instability in certain countries of operations, which may lead to temporary production losses and disruptions in our operations. We note that our strategy of diversifying the geographic reach of our operations will lessen going forward our dependence on less politically stable areas such as North Africa, where we expect to reduce the relative weight of our production; and (iii) risks related to the growing complexity of certain projects due to technological and operational issues. Eni plans to counteract those risks by the execution in parallel of the main project activities, including discovery appraisal and pre-fid activities; the in-sourcing of critical engineering and project management phases; the design-to-cost method whereby the Company has redirected its exploration efforts towards mature and low-complexity areas where we can achieve fast time-to-market and cost synergies; and continuing progress in our technologies designed to improve drilling performance and the recovery factor.

Production growth (mmboe/d)



We will deliver an annual average growth rate of 3.5% to the end of the plan. New project start-ups and ramp-ups will account for around 660 kboe/d by 2022. Of this, 50% is related to the ramp-up of the recent start-ups. An additional 290 kboe/d are related to expansion projects of the existing fields. In the period, we will put 18 major projects into production and we will operate 77% of our equity. Thanks to the long pipeline of projects in our portfolio, we are expecting to grow by 3.5% on average per year also through 2025.

The rise of upstream cash flow (€ billion)



In upstream, we will continue to grow organically, keeping capex stable and generating large amounts of free cash flow. With the accretive contribution of new production, operating cash flow is anticipated to reach €13.6 billion in 2022 at our scenario. Considering the new developments in the Middle East, Mexico and Africa, we will keep our upstream capex at €6.5 billion per year and lower cash neutrality to 37 \$/bbl. Finally, we will generate a cumulated free cash flow of €22 billion in the plan period, almost double our dividend needs.

Excellence in operations



Upstream GHG intensity index was positive with a reduction of 6% from 2017 and 20% from 2014. Our target is to achieve net zero emissions on equity basis in upstream business by 2030 leveraging on the continuing efficiency to minimize direct CO_2 emission and by 2025 the elimination of gas process flaring and reduction of methane emissions by 80%. The residual upstream emissions will be offset by large forestry projects. A growth in low carbon and zero carbon sources as well as a circular approach to maximize the use of waste as feedstock will be other issues of our strategu.

GAS & POWER

Worldwide gas sales

(bcm)





In 2018, natural gas sales amounted to 76.71 bcm, down by 4.12 bcm. In Italy, sales were 39.03 bcm, reporting an increase of 4.3% vs. 2017, driven by higher sales to spot market, wholesalers and industrial segments. Sales in the European markets amounted to 26 bcm (excluding importers in Italy), down by 24.3%, in the extra-European markets increased by 59.8%.

Supply of natural gas



In 2018, main gas volumes from equity production derived from: (i) Italian gas fields (3.9 bcm); (ii) certain Eni fields located in the British and Norwegian sections of the North Sea (2.6 bcm); (iii) Indonesia (1.6 bcm); (iv) Libyan fields (1.4 bcm); and (v) the United States (0.3 bcm). Supplied gas volumes from equity production were approximately 9.9 bcm representing 13% of total volumes available for sale.

Power plants GHG emissions (gCO_2eq/kWheq)



GHG emissions/kWheq relating to electricity production slightly increased by 1.8% compared to the previous year due to the higher consumption of refinery gas in place of natural gas at the Ferrera Erbognone site.

SUSTAINABLE PROFITABILITY

In 2018, the Gas & Power segment reported an adjusted operating profit of €543 million, more than doubling 2017 results and significantly better than the announced guidance. This performance was due to the restructuring the portfolio of long-term gas contracts, leveraging on the associated flexibilities to capture scenario upsides, the optimizations in the power business, trading and logistics as well as the growth in the LNG business with 8.8 MTPA of contracted volumes (up by 70% vs. 2017). All along the value chain we leveraged on the integration with the upstream segment contributing to the acceleration of FIDs at gas reserves development projects. The retail business performed strongly, driven by value creation at the European customer portfolio which reached 9.2 million clients, efficiency gains from the operations, digitalization programs and automatization of postselling activities and working capital monitoring.

RESTRUCTURING OF LONG-TERM PORTFOLIO CONTRACTS

Our renegotiation efforts will seek to obtain cost indexation that will track our pricing formulas, to align our procurement costs to prices prevailing in the wholesale market, which includes sales to large industrial and power companies and resellers, and to match our minimum contractual take with the dimension of our addressable market. Looking forward, we expect to fully align our supply portfolio to market conditions and dynamics in terms of both pricing and volumes.

PORTFOLIO OPTIMIZATION IN EUROPE

Completed the sale of gas distribution activities in Hungary. In July 2018, Eni acquired a controlling stake in the Gas Supply Company Thessaloniki-Thessalia SA, a gas and electricity supplier in the retail market in Greece, with approximately 300,000 customers. In March 2018, the subsidiary Adriaplin finalized the acquisition of 100% of the company Mestni Plinovodi, which managed gas distribution and commercialization in 11 municipalities located in the central-north and north-eastern part of Slovenia.

ENERGY EFFICIENCY SERVICES

In January 2019, Eni through the subsidiary Eni gas e luce SpA, completed the acquisition of a controlling interest of SEA SpA, an energy service company operating in the field of services and solutions for energy efficiency. This transaction confirmed the strategy aiming to strengthen Eni's presence in the energy efficiency services market, through the growth of commercial offer with integrated and innovative solutions, mainly focused on the industrial segment and apartment buildings.

GAS AND POWER SALES

In 2018 natural gas sales amounted to 76.71 bcm, down by 4.12 bcm, or 5.1% from 2017. Sales in Italy (39.03 bcm) increased by 4.3% from 2017. Higher sales to spot market and volumes sold to wholesalers and industries were partly offset by lower sales to thermoelectrical and residential segments. Sales in the European markets amounted to 26 bcm, down by 24.3% or 8.34 bcm from 2017. In 2018, power sales (37.07 TWh) were mainly directed to the free market. Compared to 2017, electricity sales in the free market were down by 0.62 TWh or by 2.3%, due to lower volumes sold to large customers, middle market and small and medium-sized enterprises, partially offset by higher volumes sold to the wholesalers.

LNG SALES

LNG business can count currently on a portfolio of contracted long-term supplies mainly from Indonesia, Qatar, Nigeria, Oman and Algeria. In 2018, LNG sales (10.3 bcm),increased by 24.1% from 2017 and mainly concerned LNG supplied from Indonesia, Qatar, Nigeria, Oman and Algeria and marketed in Europe, China, Japan, Pakistan and Taiwan. In the plan period, Eni intends to develop its LNG business leveraging on the integration with the E&P segment and the valorization of the equity gas.

In order to strengthen the integration with upstream business Eni obtained from the partners of Area 4 JV, long-term agreements for the purchase of LNG volumes.

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STRATEGY

Against a weak outlook in the European gas and electricity markets, the Company priority in its G&P business is to strengthen profitability and cash generation. The main drivers to achieve these goals are: (i) renegotiating of our long-term gas supply contracts to align pricing and volume terms to current market conditions and dynamics as they evolve, and the reduction of logistic costs; (ii) growing in the LNG marketing business leveraging on the integration with the E&P segment with the aim of maximizing the profitability along the entire gas value-chain and supporting the achievement of the final investment decisions at large gas upstream projects (for example in Mozambique, Nigeria, Indonesia); (iii) leveraging integration with our downstream and upstream operations to extract better margins from the oil trading activity; (iv) managing the commodity risk in the power business by means of risk management activities intended to reduce the market risk; and (v) increasing the profitability of the Gas & Power retail business, by enhancing the value of the existing customer base against the backdrop of escalating competitive pressures. This will be achieved by growing our customer base, by expanding the offer of new products and services other than the commodity and by continuing innovation in marketing processes including the deployment of digitalization in the acquisition of new customers, a reduction in the cost to serve and effective management of working capital.

Based on the above outlined trends and industrial actions, management expects that we will retain profitable, cash-positive operations in the Company's gas marketing business over the plan period. Our profitability outlook factors in the expected outcome of ongoing and planned renegotiations of the Company long-term supply contracts which the Company is seeking to finalize during the plan period.



LNG will play a crucial role in creating a stronger G&P in the long-term. We are accelerating the ramp-up of our portfolio and we expect to reach 14 MTPA of contracted volumes in 2022 and up to 16 MTPA in 2025, placing us among the top players in the market.



Confirmed the structural sustainability in the plan period. Adjusted operating profit is expected at €0.7 billion in 2022 will leverage on stable contribution thanks to the integration of LNG activities with the upstream and continuing optimization of gas supply portfolio as well as growth and enhancement of the retail business' customer base also by developing new products/services.



Our target is to retain positive cash generation in future reporting periods. The cumulated free cash flow of the plan is projected at $\ensuremath{\notin} 2.3$ billion thanks to the strong contribution of the retail Gas & Power customer base expansion and further business integration in mid-downstream.



We target to grow our customer base in core countries by 26% vs. 2018, up to around 12 million, driven by a doubling of power customers.

REFINING & MARKETING AND CHEMICALS

GHG emissions/refining throughputs (ton CO,eq/kt)



In 2018 direct GHG emissions reported an increase of 4.7% in absolute terms following higher volumes processed. Energy efficiency projects contributed to a 2.1% decrease in GHG emissions related to refining throughputs.

Service stations and average throughput in Italy



Average gasoline and gasoil throughput (1,589 kliters) was almost unchanged from 2017.

As of December 31, 2018, Eni's retail network in Italy consisted of 4,223 service stations, lower by 87 units from December 31, 2017 (4,310 service stations), resulting from the negative balance of acquisitions/releases of lease concessions (74 units), closure of low throughput stations (10 units) and the reduction in motorway concessions netted by the new opening (3 units).

Operating performance

Refinery throughputs on own account (mmtonnes)



In 2018 Eni's refining throughputs amounted to 23.23 mmtonnes, lower y-o-y (down by 3.3%). Production of petrochemical products (9,483 ktonnes) increased by 528 ktonnes (up by 5.9%).

2018 RESULTS

In 2018, the Refining & Marketing business reported an adjusted operating profit of €390 million (down by 27%). The refining activity was negatively affected by a 26% decline in refining margins and by longer plant standstills. These negative trends were offset by plant and supply optimizations, as well as by higher margins on green throughputs. Marketing activities reported an improved performance both in the retail and wholesale segments also leveraging on effective commercial initiatives to support margins and on efficiency actions.

In 2018, the Chemical business was negatively affected by rising costs of oil-based feedstock in the first ten months of the year that were not recovered in sale prices, by competitive pressures and by a demand slowdown in the last part of the year, which resulted in a strong contraction of the benchmark margin of cracker (down by 11%), and a sharp decrease in polyethylene prices during the fourth quarter, thus reporting an adjusted operating loss of €10 million from the adjusted operating profit of €460 million reported in 2017.

OPERATING PERFORMANCE

In 2018, Eni's refining throughputs amounted to 23.23 mmtonnes, down by 3.3% y-o-y, driven by lower throughputs at the Milazzo refinery due to maintenance standstills and at the Bayernoil refinery following an event occurred in September, partially offset by higher volumes processed at the Sannazzaro and Livorno refineries.

In 2018 the production of biofuels from vegetable oil at the Venice green refinery amounted to 0.25 mmtonnes, up by 4.2% compared to 2017.

In 2018 sales of petrochemical products in Europe amounted to 4.94 mmtonnes, recording an increase of 6.3% y-o-y, due to higher intermediates sale volumes.

ACQUISITION OF REFINING CAPACITY IN THE MIDDLE EAST

In January 2019, in line with the strategy of rebalancing the geographical presence and the Group asset portfolio along the hydrocarbon value chain, Eni signed a Share Purchase Agreement with Abu Dhabi National Oil Company (ADNOC) for the acquisition of a 20% interest in the ADNOC Refining company, one of the best refining complexes in the world with an overall capacity of more than 900 kbbl/d. Additionally, the agreement includes the creation of a joint venture engaged in trading activities, participated by Eni with a 20% interest. The transaction is valued at \$3.3 billion. Eni will provide refinery knowhow and technologies to maximize the value of the asset. The agreement, one of the most remarkable transaction finalized in the refining sector, increased Eni downstream capacity by 35% and is expected to halve the breakeven refining margin to 1.5 \$/barrel in the long term.

CIRCULAR ECONOMY COMMITMENT

In the downstream business we produce bio-products from our facilities, consistent with our decarbonization strategy. The Gela conversion in biorefinery is expected to come fully operational in the fourth quarter of 2019.

In 2018 Eni launched a number of partnerships with some Italian municipalities, Vatican City and multi-utility companies operating in waste treatment and local public transport (in Taranto, Turin, Venice, Rome and in some municipalities of Emilia Romagna) for the exploitation of civil waste and organic raw materials by using them as feedstock to produce energy resources such as biofuels.

Versalis carries on its commitment in the development of chemicals based on use of renewable resources, through an integrated technological platform. In November 2018 was completed the acquisition of bio-activities of the Mossi & Ghisolfi Group. The new assets will allow producing "advanced" bio-ethanol (i.e. obtained by non-food feedstock) and, potentially, other chemical bio-intermediates.

STRATEGY

Refining & Marketing

In the Refining & Marketing business management expects refining margins to hover around the 4-5 \$/bbl range in the next four years and beyond. Further appreciation in the dollar vs. the euro exchange rate could negatively affect this target. Against this backdrop, the Company priority is to retain profitable and cash-positive operations even in a depressed downstream oil environment by reducing the breakeven margin of Eni refineries, targeting 3 \$/bbl with the full operability of our refining system, particularly with the restart of the EST high-conversion unit at the Sannazzaro refinery and the recovery of the Bayernoil plant and optimizing the plant setup. We expect higher contribution from our green refining complexes due to the planned start-up of the Gela revamped refinery and the ramp up of green volumes at the Venice refinery. We expect the profitability of our refining business will be boosted significantly once we close the acquisition of a 20% interest in the refining complex in the UAE, with closing of transaction by end of 2019, by reducing our average breakeven refining margin in the medium term down to 2.7 \$/bbl and longer term to 1.5 \$/bbl.

In Marketing activities, where we expect competitive pressure to continue due to muted demand trends, we are planning to improve results of operations mainly by focusing on innovation of products and services anticipating customer needs, strengthening our line of premium products, as well as efficiency in the marketing and distribution activities. Further value will be extracted by the development of our initiatives in the segment of sustainable mobility (Enjoy) and new fuels (for example the recharging for electric vehicles, hydrogen and compressed natural gas) and selling non-fuel products and services.

Chemicals

The outlook in the chemical business is challenging due to an ongoing economic slowdown in Europe, in China and in other emerging economies and rising competitive pressures from cheaper products stream in the main commoditized segments, like polyethylene, from producers in the Middle East and in the US which can leverage on larger plant scale and lower feedstock costs. In addition, our petrochemical commodities are exposed to the volatility of the crude oil-based feedstock costs. Over the last few years, we have restructured our business by reducing capacity, divesting or exiting unprofitable lines, plant optimization and other efficiency measures as well as a shift in our product portfolio towards specialties, green chemicals and products with high technology content, which are less exposed to the scenario volatility. Looking forward we believe that further steps are needed to preserve profitability and to improve resiliency to the market volatility: (i) strengthening the productive footprint by means of improved plant integration and reliability as well as by rightsizing our captive ethylene capacity vs. internal needs for the production of polyethylene; (ii) improving feedstock flexibility by switching to ethane in feeding our crackers; (iii) upgrading the product mix by developing differentiated products, leveraging on new applications through internal R&D; (iv) developing the international presence of our chemical business leveraging on proprietary technologies targeting markets with growth opportunities and access to competitive feedstock and outlets; and (v) developing our portfolio of green products.

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We are targeting a breakeven margin of 3 \$/bbl at our legacy refineries, with full operability of our refineries, by maximizing plant reliability, optimizing setup and supply and by increasing the licensing of proprietary technologies. The refinery breakeven margin is expected to improve to 1.5 \$/bbl in the long term once the integration with ADNOC Refining has been accomplished.

The bio-refining segment is expected to grow thanks to the start-up and full operation of the Gela plant and the upgrading of Venice. Our green diesel production will grow to 1 million tonnes per year by 2021.



The R&M business is expected to grow operating profit to €1 billion by 2022 including contribution from our initiatives in the UAE, through the optimization of refining processes and the contribution of the biorefinery capacity in full operation.

Chemicals target is to achieve an operating profit over €270 million in 2022, due to improved resilience to scenario volatility, a focus on higher value-added products, development of circular economy projects and of international presence in the low-cost feedstock areas.



In 2018, Eni achieved remarkable milestones in terms of geographical diversification and in the rebalancing of its businesses. All the main KPIs from the upstream to the downstream sector improved, increasing our financial and technological efficiency and with an extensive integration of all the businesses. From a financial point of view, this was one of Eni's best performance of the last decade. With a cash flow from operations of €13.9 billion, up by 39% on last year, Eni has been able to more than capture the oil price upside, benefitting from the valuable and diversified portfolio. The efficient and disciplined capital allocation allowed the Group to lower the full cash neutrality reaching 52 \$/bbl.

50 PROJECTS

GROUP RESULTS FOR THE YEAR

In the full year 2018, net profit attributable to Eni's shareholders was €4,126 million, up by 22.3% vs. the prior-year (€3,374 million); operating profit of €9,983 million represented a 24.6% increase over 2017 (up by approximately €2 billion). Eni's results were supported by a better trading environment with average Brent prices increasing by 31% from 2017 to 71 \$/barrel in 2018, in a highly volatile scenario. In the first ten months of the year, oil prices built on gains peaking at 85 \$/barrel in October, the highest level in the last four years, due to a global economic recovery and a balanced demand/supply backdrop. Starting from November, alongside a sharp correction in the global financial markets, oil prices entered a downturn losing about 40% from the peak, falling to approximately 50 \$/barrel at the end of the year, due to signs of weakening global growth, oversupplies, uncertainties tied to the commercial dispute between the USA and China and the Brexit, as well as geopolitical factors. In December, OPEC and Russia announced a production cut of 1.2 million barrel/d effective from 2019, which helped crude oil prices rebound to the sixty-dollars level in the first months of 2019.

In this scenario, Eni's E&P segment reported an increase in operating profit of €2.56 billion, leveraging on better prices and production increases, with the latter boosted by a shift in the production mix towards barrels with higher profitability. Hydrocarbons production rose to 1.73 mmboe/d, with a 1.3% annual grow at constant prices (1% on reported basis), driven by Eni's successful strategy of reducing the time-to-market of its reserves as witnessed by five new field start-ups in the year and fast ramp-up at core projects like the Zohr gas field in Egypt. The reserve replacement ratio was 124% on all-sources basis; when stripping out asset purchases and divestments the ratio was

still 100%. The de-booking of proved reserves made at a project in Venezuela negatively affected the reserve replacement ratio by fifteen percentage points and was driven by a deteriorated operating environment. The all-sources reserve replacement ratio improved significantly from the year-ago ratio of 27% due to the fact that in 2017 the Company divested significant interests in the properties of Zohr and Area 4 in Mozambigue.

The G&P segment improved its operating profit by approximately €0.6 billion, driven by the overall restructuring of all the business lines. The Company was able to monetize the flexibilities associated with the portfolio of long-term gas contracts, as in the case of the option to lift additional volumes of gas beyond the minimum contractual take in case of favourable market trends like the ones that occurred in the first nine months of the year with a tighter gas market. Also, optimization in the power business and in logistics, as well as growth in the LNG business leveraging its integration with the E&P segment helped the segment's results.

The downstream oil and chemical businesses were negatively affected by a challenging trading environment (approximately down by \notin 1.4 billion) because of rapidly-escalating oil-based feedstock costs in the first ten months of the year, which were not fully recovered in the final prices of products due to competitive pressure from more efficient producers and a slowdown in markets for oil and chemicals commodities in the final part of the year. Those market developments caused a squeeze in commodity margins (the SERM benchmark refining margin was down by 26% to 3.7 \$/barrel; the cracker margin down by 11% and the polyethylene margin was down by 69%), the effects of which were partly offset by improved margins on retail sales of fuels and efficiency gains.



A challenging trading environment

PROFIT AND LOSS ACCOUNT

	(€ million)	2018	2017	2016	Change	% Ch.
Net sales from operations		75,822	66,919	55,762	8,903	13.3
Other income and revenues		1,116	4,058	931	(2,942)	(72.5)
Operating expenses		(59,130)	(55,412)	(47,118)	(3,718)	(6.7)
Other operating income (expense)		129	(32)	16	161	
Depreciation, depletion, amortization		(6,988)	(7,483)	(7,559)	495	6.6
Impairments reversals (impairment losses), net		(866)	225	475	(1,091)	
Write-off of tangible and intangible assets		(100)	(263)	(350)	163	62.0
Operating profit (loss)		9,983	8,012	2,157	1,971	24.6
Finance income (expense)		(971)	(1,236)	(885)	265	21.4
Net income from investments		1,095	68	(380)	1,027	
Profit (loss) before income taxes		10,107	6,844	892	3,263	47.7
Income taxes		(5,970)	(3,467)	(1,936)	(2,503)	(72.2)
Tax rate (%)		59.1	50.7	217.0	8.4	
Net profit (loss) - continuing operations		4,137	3,377	(1,044)	760	22.5
Net profit (loss) - discontinued operations				(413)		
Net profit (loss)		4,137	3,377	(1,457)	760	22.5
attributable to:						
- Eni's shareholders		4,126	3,374	(1,464)	752	22.3
- continuing operations		4,126	3,374	(1,051)	752	22.3
- discontinued operations				(413)		
- Non-controlling interest		11	3	7	8	••
- continuing operations		11	3	7	8	••
- discontinued operations						

Adjusted operating profit and adjusted net profit are determined by excluding inventory holding gains or losses and extraordinary and non-recurring gains and losses (special items). In 2018, special items were a net negative of €388 million in net profit and of €1,161 million in operating profit.

Furthermore, an inventory holding loss of \pounds 69 million (\pounds 96 million pre-tax) was recorded due to declining crude oil and products prices at end of the year reflected in the alignment of inventories at their net realizable values.

The Group underlying performance – i.e. net of the effect of special gains and losses and the inventory holding loss – resulted in adjusted net profit for the year of $\pounds4,583$ million compared to $\pounds2,379$ million

in 2017, and in adjusted operating profit of €11,240 million compared to €5,803 million in 2017, almost doubling y-o-y, up by €5.44 billion. The increase in adjusted operating profit was driven by higher results in the E&P segment which doubled its operating profit at €10,850 million, up by €5.68 billion, and by a recover in profitability at the G&P segment with a €0.33 billion gain. Price and margin effects accounted for €4 billion, while improvements in the underlying performance driven by production growth and a better volume mix in the E&P segment accounted for €1.4 billion.

For further information on business segment results see the section "Business review" of this report.

(€	million)	2018	2017	2016	Change	% Ch.
Operating profit (loss)		9,983	8,012	2,157	1,971	24.6
Exclusion of inventory holding (gains) losses		96	(219)	(175)		
Exclusion of special items		1,161	(1,990)	333		
Adjusted operating profit (loss)		11,240	5,803	2,315	5,437	93.7
of which:						
- Exploration & Production		10,850	5,173	2,494	5,677	109.7
- Gas & Power		543	214	(390)	329	153.7
- Refining & Marketing and Chemicals		380	991	583	(611)	(61.7)
Net profit (loss) attributable to Eni's shareholders		4,126	3,374	(1,051)	752	22.3
Exclusion of inventory holding (gains) losses		69	(156)	(120)		
Exclusion of special items		388	(839)	831		
Adjusted net profit (loss) attributable to Eni's shareholders		4,583	2,379	(340)	2,204	92.6
Tax rate (%)		56.2	56.8	120.6		

BREAKDOWN OF SPECIAL ITEMS

(€ million)	2018	2017	2016
Inventory holding (gains) losses	96	(219)	(175)
Special items	1,161	(1,990)	333
- environmental charges	325	208	193
- impairment losses (impairments reversal), net	866	[221]	(459)
- impairment of exploration projects			7
- net gains on disposal of assets	(452)	(3,283)	(10)
- risk provisions	380	448	151
- provision for redundancy incentives	155	49	47
- commodity derivatives	(133)	146	(427)
- exchange rate differences and derivatives	107	(248)	(19)
- reinstatement of Eni Norge amortization charges	(375)		
- other	288	911	850
Special items of operating profit (loss)	1,257	(2,209)	158
Net finance (income) expense	(85)	502	166
of which:			
- exchange rate differences and derivatives reclassified to operating profit (loss)	(107)	248	19
Net income (expense) from investments	(798)	372	817
of which:			
- gains on disposal of assets	(909)	(163)	(57)
- impairments / revaluation of equity investments	67	537	896
Income taxes	110	277	(72)
of which:			
- net impairment of deferred tax assets of Italian subsidiaries	99		170
- net impairment of deferred tax assets of upstream business outside Italy			6
- USA tax reform		115	
- taxes on special items of operating profit (outside Italy) and other special items	11	162	(248)
Total special items of net profit (loss)	484	(1,058)	1,069

Net profit includes special items consist of net charges of \notin 388 million, relating to the following:

- net impairment losses of certain E&P assets resulting an overall effect of €726 million driven by a lower-than-expected performance at certain fields as well as in order to align them with the fair-value of selling price;
- an impairment reversal at certain transportation activities outside Italy due to the reduction of the country risk premium factored in the discount rate (€66 million);
- (iii) the reinstatement of correlation amounting €375 million between hydrocarbon production and reserve depletion by accruing the underlying UOP-based amortization charges of Eni Norge subsidiary classified as held for sale in accordance to IFRS 5 due to the pending business combination with Point Resources;
- (iv) impairment losses (€193 million) mainly regarding the write-down of capital expenditure relating to certain Cash Generating Units in the R&M business, which were impaired in previous reporting periods and continued to lack any profitability prospects;
- a charge taken in connection with the outcome of an arbitration proceeding relating a long-term contract to purchase regasification services, which resulted in the termination of

the contract and of the related annual fees charged to Eni. It also awarded the counterparty equitable compensation of €289 million (plus financial interests of €24 million);

- (vi) valuation allowance for doubtful accounts in connection with cost recovery in E&P segment to align the recoverable amount (€158 million);
- (vii) a gain recorded on the disposal of a 10% interest in the Shorouk and Nour concessions, offshore Egypt (€339 million net of assignment bonus and other charges);
- (viii) provision for redundancy incentives (€155 million);
- (ix) environmental provisions (€325 million) mainly relating to R&M and Chemicals and E&P segments;
- (x) the effects of fair-valued commodity derivatives that lacked the formal criteria to be accounted as hedges under IFRS (net gains of €133 million);
- (xi) exchange rate differences and derivatives reclassified to operating profit (net gain of €107 million) mainly referred to G&P segment, related to derivative financial instruments used to manage margin exposure to foreign currency exchange rate movements and exchange translation differences of commercial payables and receivables;
- (xii) the gain on the business combination involving Eni Norge and Point Resources, fully-owned by Eni and HitecVision

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respectively, which led to the creation of the equityaccounted joint venture Var Energi, jointly controlled by Eni (69.6%) and HitecVision, with a gain of approximately €890 million as difference between the fair value of Eni's interest in the venture and the book value of disposed net assets;

- (xiii) an impairment reversal (€262 million) at the Angola LNG equity-accounted entity due to improved project economics;
- (xiv) the impairment of an equity accounted upstream investment (approximately €200 million) due to the de-booking of undeveloped reserves at a certain project driven by a deteriorating operational local environment;
- (xv) Eni's interest of extraordinary charges/impairment losses recognized by the Saipem joint venture (€154 million);
- (xvi) tax effects relating to operating special items, as well as the write-down of deferred taxes relating to Italian subsidiaries due to a deteriorated profitability outlook (€99 million).

SOURCES AND USES OF CASH

Cash flow from operating activities amounted to €13,647 million for the full year of 2018 and was up by 35% y-o-y, driven by an improved underlying performance and scenario effects.

Adjusted net cash flow from operating activities before changes in working capital at replacement cost was €12,662 million, up by 37%

from 2017. This adjusted measure is derived by excluding certain nonrecurring charges: an expense recognized in connection with the final outcome of an arbitration proceeding (€313 million), an extraordinary allowance for doubtful accounts in the E&P segment (€158 million) and an expense related to the sale of a 10% interest in the Zohr project due to the fact that they related to the asset disposals.

At a Brent price of 71 \$/barrel in 2018, adjusted cash flow from operations amounted to approximately €13.45 billion and positive changes in receivables and payables associated with investing activities (mainly including the cash-in of the deferred price of the Zohr disposals made in 2017) amounted to €0.9 billion. Those inflows funded capex of €7.94 billion and the dividend of €2.95 billion, leaving a surplus of around €3.5 billion. Consequently, on the basis of the Group's cash flow sensitivity to the Brent scenario which assumes a change of approximately €0.19 billion in cash flow for each one-US dollar change in the Brent price (and vice versa), the cash neutrality for funding full year capex and the floor dividend would have been achieved at 52 \$/barrel. This is redetermined in 55 \$/barrel when excluding from cash inflows the deferred tranches of the consideration on the disposal of Eni's interests in Zohr made in 2017 (€450 million), being these the unique non-organic components of the cash flow.

Net borrowings at December 31, 2018 was \notin 8,289 million, down by \notin 2,627 million as of December 31, 2017. Gearing was 0.14, the lower end of the European peer group and leverage reduced to 0.16, down from 0.23 as of December 31, 2017.

CAPITAL EXPENDITURE BY SEGMENT

(€ million)	2018	2017	2016	Change	% Ch.
Exploration & Production	7,901	7,739	8,254	162	2.1
- acquisition of proved and unproved properties	869	5	2	864	
- exploration	463	442	417	21	4.8
- development	6,506	7,236	7,770	(730)	(10.1)
- other expenditure	63	56	65	7	12.5
Gas & Power	215	142	120	73	51.4
Refining & Marketing and Chemicals	877	729	664	148	20.3
- Refining & Marketing	726	526	421	200	38.0
- Chemicals	151	203	243	(52)	(25.6)
Corporate and other activities	143	87	55	56	64.4
Impact of unrealized intragroup profit elimination	[17]	(16)	87		
Capital expenditure	9,119	8,681	9,180	438	5.0

In the full year of 2018, capital expenditure amounted to €9,119 million (€8,681 million in the FY 2017) and mainly related to:

- development activities (€6,506 million) deployed mainly in Egypt, Ghana, Norway, Libya, Italy, Nigeria, Congo and Iraq. The acquisition of proved and unproved reserves of €869 million relates to the entry bonus in two producing Concession Agreements and the offshore concession of Ghasha in the United Arab Emirates;
- refining activity in Italy and outside Italy (€587 million) mainly

aimed at reconstruction works of the EST conversion plant at the Sannazzaro refinery, reconversion of Gela refinery into a biorefinery, maintain plants' integrity as well as initiatives in the field of health, security and environment; marketing activity, mainly regulation compliance and stay in business initiatives in the retail network of refining product in Italy and in the rest of Europe (€139 million);

 initiatives relating to gas marketing (€161 million) and power business (€46 million).

SUMMARIZED GROUP BALANCE SHEET

The Summarized Group Balance Sheet aggregates the amount of assets and liabilities derived from the statutory balance sheet in accordance with functional criteria which consider the enterprise conventionally divided into the three fundamental areas focusing on resource investments, operations and financing. Management believes that this summarized group balance sheet is useful information in assisting investors to assess Eni's capital structure and to analyse its sources of funds and investments in fixed assets and working capital. Management uses the summarized group balance sheet to calculate key ratios such as the return on invested capital (ROACE), gearing and leverage.

	(€ million)	December 31, 2018	December 31, 2017	Change
Fixed assets				
Property, plant and equipment		60,302	63,158	(2,856)
Inventories - Compulsory stock		1,217	1,283	(66)
Intangible assets		3,170	2,925	245
Equity-accounted investments and other investments		7,963	3,730	4,233
Receivables and securities held for operating purposes		1,314	1,698	(384)
Net payables related to capital expenditure		(2,399)	(1,379)	(1,020)
		71,567	71,415	152
Net working capital				
Inventories		4,651	4,621	30
Trade receivables		9,520	10,182	(662)
Trade payables		(11,645)	(10,890)	(755)
Tax payables and provisions for net deferred tax liabilities		(1,104)	(2,387)	1,283
Provisions		(11,886)	(13,447)	1,561
Other current assets and liabilities		(860)	287	(1,147)
		(11,324)	(11,634)	310
Provisions for employee post-retirement benefits		(1,117)	(1,022)	(95)
Assets held for sale including related liabilities		236	236	
CAPITAL EMPLOYED, NET		59,362	58,995	367
Eni shareholders' equity		51,016	48,030	2,986
Non-controlling interest		57	49	8
Shareholders' equity		51,073	48,079	2,994
Net borrowings		8,289	10,916	(2,627)
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		59,362	58,995	367

The Summarized Group Balance Sheet was affected by the movement in the EUR/USD exchange rate, which determined an increase in net capital employed, total equity and net borrowings by \pounds 2,107 million, \pounds 1,787 million, and \pounds 320 million respectively. This was due to translation into euros of the financial statements of US-denominated subsidiaries reflecting a 4.5% appreciation of the US dollar against the euro (1 EUR = 1.146 USD at December 31, 2018 compared to 1.200 at December 31, 2017).

Fixed assets (€71,567 million) increased by €152 million from December 31, 2017. The item "Property, plant and equipment" was down by €2,856 million mainly due to the derecognition of Eni Norge's assets following loss of control over the subsidiary as a result of the business combination with Point Resources which had an offsetting impact in the line-item "Equity-accounted investments and other investments" mainly due to the recognition of Var Energi interest; while DD&A and impairment

losses (\notin 7,854 million) and the disposals were substantially offset by capital expenditure for the year (\notin 9,119 million). The increase in the item "Equity-accounted investments and other investments" of \notin 4,233 million was due to the above mentioned Var Energi operation, the new accounting of equity instruments required by IFRS 9 and the net equity investments. Net payables related to capital expenditure increased by \notin 1,020 billion due to the cash-in of the receivables arising from the disposal of the Zohr interests made in 2017.

Net working capital was in negative territory at minus \pounds 11,324 million and increased by \pounds 310 million y-o-y driven by the decrease in risk provisions due to the change of the estimate revision to the decommissioning provision following higher discount rates and to tax payables and provision for deferred taxes due to the derecognition of Eni Norge, offset by a reduction in trade receivables and an increase in trade payables.



LEVERAGE AND NET BORROWINGS

Eni evaluates its financial condition by reference to **net borrowings**, which is calculated as total finance debt less: cash, cash equivalents and certain very liquid investments not related to operations, including among others non operating financing receivables and securities not related to operations. Non-operating financing receivables consist of amounts due to Eni's financing subsidiaries from banks and other financing institutions and amounts due to other subsidiaries from banks for investing purposes and deposits in escrow. Securities not related to operations consist primarily of government and corporate securities.

Leverage is a measure used by management to assess the

Company's level of indebtedness. It is calculated as a ratio of net borrowings which is calculated by excluding cash and cash equivalents and certain very liquid assets from financial debt to shareholders' equity, including non-controlling interest. Management periodically reviews leverage in order to assess the soundness and efficiency of the Group balance sheet in terms of optimal mix between net borrowings and net equity, and to carry out benchmark analysis with industry standards.

Gearing is calculated as the ratio between net borrowings and capital employed net and measures how much of capital employed net is financed recurring to third-party funding.

	(€ million)	December 31, 2018	December 31, 2017	Change
Total debt:		25,865	24,707	1,158
Short-term debt		5,783	4,528	1,255
Long-term debt		20,082	20,179	(97)
Cash and cash equivalents		(10,836)	(7,363)	(3,473)
Securities held for trading and other securities held for non-operating purposes		(6,552)	(6,219)	(333)
Financing receivables for non-operating purposes		(188)	(209)	21
Net borrowings		8,289	10,916	(2,627)
Shareholders' equity including non-controlling interest		51,073	48,079	2,994
Leverage		0.16	0.23	(0.07)
Gearing		0.14	0.18	(0.04)

Net borrowings at December 31, 2018 was &8,289 million, lower by &2,627 million from 2017. **Total debt** of &25,865 million consisted of &5,783 million of short-term debt (including the portion of long-term debt due within twelve months of &3,601 million) and &20,082 million of long-term debt. This reduction was driven by net cash flow from operations and the finalization of portfolio transactions as part of the Dual Exploration Model and other minor assets.

As of December 31, 2018, the ratio of net borrowings to shareholders' equity - including non-controlling interest

leverage – was 0.16, reporting a decrease from 0.23 as of the end of 2017. This decline was driven by lower net borrowing and by the increase in the Group total equity of €2,994 million from December 31, 2017. This was due to the positive foreign currency translation differences (€1,787 million) and profit for the year, partly offset by dividend distribution to Eni's shareholders (2017 balance dividend and 2018 interim dividend of €2,953 million). As of December 31, 2018, **gearing** – the ratio of net borrowings to net capital employed – was 0.14, lower than 0.18 at December 31, 2017.

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SUMMARIZED GROUP CASH FLOW STATEMENT AND CHANGE IN NET BORROWINGS

Eni's Summarized Group cash flow represents the link existing between changes in cash and cash equivalents (deriving from the statutory cash flows statement) and in net borrowings (deriving from the summarized cash flow statement) that occurred from the beginning of the period to the end of period. Free cash flow is the cash in excess of capital expenditure needs. Starting from free cash flow it is possible to determine either: (i) changes in cash and cash equivalents for the period by adding/deducting cash flows relating to financing debts/ receivables (issuance/repayment of debt and receivables related to financing activities), shareholders' equity (dividends paid, net repurchase of own shares, capital issuance) and the effect of changes in consolidation and of exchange rate differences; (ii) changes in net borrowings for the period by adding/deducting cash flows relating to shareholders' equity and the effect of changes in consolidation and of exchange rate differences.

	(€ million)	2018	2017	2016
Net profit (loss)		4,137	3,377	(1,044)
Adjustments to reconcile net profit (loss) to net cash provided by operating activities:				
- depreciation, depletion and amortization and other non monetary items		7,657	8,720	7,773
- net gains on disposal of assets		(474)	(3,446)	(48)
- dividends, interests, taxes and other changes		6,168	3,650	2,229
Changes in working capital related to operations		1,632	1,440	2,112
Dividends received, taxes paid, interests (paid) received during the period		(5,473)	(3,624)	(3,349)
Net cash provided by operating activities		13,647	10,117	7,673
Capital expenditure		(9,119)	(8,681)	(9,180)
Investments and purchase of consolidated subsidiaries and businesses		(244)	(510)	(1,164)
Disposals		1,242	5,455	1,054
Other cash flow related to capital expenditure, investments and disposals		942	(373)	465
Free cash flow		6,468	6,008	(1,152)
Borrowings (repayment) of debt related to financing activities		(357)	341	5,271
Changes in short and long-term financial debt		320	(1,712)	(766)
Dividends paid and changes in non-controlling interests and reserves		(2,957)	(2,883)	(2,885)
Effect of changes in consolidation, exchange differences and cash		18	(65)	(3)
NET CASH FLOW		3,492	1,689	465

CHANGE IN NET BORROWINGS	(€ million)		
Free cash flow	6,468	6,008	(1,152)
Net borrowings of acquired companies	(18)		
Net borrowings of divested companies	(499)	261	5,848
Exchange differences on net borrowings and other changes	(367)	474	284
Dividends paid and changes in non-controlling interest and reserves	(2,957)	(2,883)	(2,885)
CHANGE IN NET BORROWINGS	2,627	3,860	2,095



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DIRECTORS AND OFFICERS



ENI'S BOARD OF DIRECTORS¹

(left to right)



From the slate submitted by the Ministry of the Economy and Finance.

From the minority slate.

1) Appointed by the Ordinary Shareholders' Meeting held on April 13, 2017 for a three year period.

9 members, 7 independents, 1 executive Director; Chairman non-executive and independent pursuant to law.

The term of office expires with the Shareholders' Meeting approving the Financial Statements for the year end in December 31st, 2019.



BOARD OF STATUTORY AUDITORS

Chairman Rosalba Casiraghi **Statutory Auditors** Enrico Maria Bignami Paola Camagni Andrea Parolini Marco Seracini **Alternate Auditors** Stefania Bettoni Claudia Mezzabotta



REMUNERATION²

The Eni Remuneration Policy is approved by the Board of Directors, following a proposal by the Remuneration Committee, which is entirely made up of Non-Executive and Independent Directors. It is defined in accordance with the corporate governance model adopted by the Company as well as with the recommendations of the Italian Corporate Governance Code.

This policy is aimed at ensuring the alignment of management interests with the primary goal of creating value for shareholders over the medium to long term.

Eni's Remuneration Policy contributes to achieving the Company's mission and strategies, by:

- promoting actions and behaviours reflecting the Company's values and culture, consistent with the principles of plurality, equal opportunity, enhancement of individuals' knowledge and skills, nondiscrimination, fairness and integrity, as described in the Code of Ethics and Eni Policy "Our people";

- recognising roles and responsibilities assigned, results, and the quality of professional contribution, taking into account the operating environment and relevant market references;
- defining incentive structures that are tied to the sustainable long-term achievement of financial, business development, operational and individual objectives, consistent with the Company's Strategic Plan and the responsibilities assigned.

With regard to sustainability issues, the CEO objectives set for the year 2019 are focused on environmental matters as well as on human capital aspects.

The objectives of the Chief Officers of Eni business segments and other Managers with strategic responsibilities are assigned on the basis of those assigned to top management focused on stakeholders' perspectives, as well as on individual objectives assigned in relation to the responsibilities inherent the single managerial position, under the provisions of Company's Strategic Plan.

2018 TARGETS FOR THE 2019 SHORT-TERM INCENTIVE PLAN WITH DEFERRAL

ECONOMIC AND FINANCIAL RESULTS (25%)

INDICATORS Earning Before Tax (12.5%)

Free Cash Flow (12.5%)

LEVERS Upstream expansion Strengthen Gas & Power operations Resilience in downstream Green business

OPERATING RESULTS AND SUSTAINABILITY OF ECONOMIC RESULTS (25%)

INDICATORS Hydrocarbon production [12.5%] Exploration resources [12.5%]

LEVERS Fast track approach Expanding exploration acreage Diversification

ENVIRONMENTAL SUSTAINABILITY AND HUMAN CAPITAL (25%)

INDICATORS CO, emissions (12.5%) Severity Incident Rate (12.5%)

I EVERS Decarbonization HSE and sustainability

EFFICIENCY AND FINANCIAL STRENGTH (25%)

INDICATORS ROACE adjusted [12.5%] Net Debt/EBITDA adjusted (12.5%)

LEVERS Financial discipline Efficiency of operating costs and G&A Optimisation of working capital

The 2019 Remuneration Policy does not contain changes compared with the structure of the policy approved in 2018, in line with the policy approved for the 2017-2020 term, and is characterised by the adoption of a new, simpler variable incentive system, based on:

- a Short-Term Incentive Plan, featuring a three-year deferral mechanism applicable to a portion of accrued bonuses and subject to specific performance conditions over a three-year

term, this is to ensure the medium-term ustainability of results achieved in the short term;

a Long-Term Share-based Incentive Plan, offered to managers with the greatest influence on business performance and aimed at achieving medium-to-Long-Term objectives consistent with the Strategic Plan and the expectations of shareholders, as measured by comparison with the performance achieved by a defined Peer Group.

REMUNERATION PAID IN 2018

The table below reports the remuneration paid to the Chairman of the Board of Directors, the Chief Executive Officer and General Manager and, in aggregate form, Managers with strategic responsibilities.

The remuneration received from subsidiaries and/or associates, except that waived or paid to the company, are shown separately.

2) For detailed information on Eni's remuneration policy and compensation see the "Remuneration Report 2019" available on Eni's website under the sections "Governance" and "Investors relations".



(€ thousands)						Non-equity variable remuneration			
First and last name	Position	Period for which the position was held	Expiration of Office ^(a)	Fixed remuneration	Remuneration for participation in Committees	Bonus and other incentives		Other remuneration Tot	Fair value of equity-based al remuneration
Emma Marcegaglia	Chairman	01.01 - 12.31	2020	500				50	0
Claudio Descalzi	Chief Executive Officer and General Manager	111 111 - 12 31	2020	1,600		4,316	17	5,93	3 523
Other Managers with strategic	Remune	eration in the repo	rting entity	8,853		13,394	218	155 22,62	0 801

responsibilities^(b)

(a) The term of office expires with the Shareholders' Meeting approving the Financial Statements for the year ending December 31, 2019.

(b) Managers who were permanent members of the Company's Management Committee during the year together with the Chief Executive Officer, or who reported directly to the CEO (twenty managers).

MONETARY INCENTIVE PLANS FOR THE CHIEF EXECUTIVE OFFICER AND GENERAL MANAGER AND OTHER MANAGERS WITH STRATEGIC RESPONSIBILITIES

(€ thousands)

		Bonus for the year			Bonus for previous years				
First and last name	Position	Payable/paid	Deferred	Deferral period	No longer payable	Payable/paid ^(a)	Still deferred	Other bonuses	
Claudio Descalzi	Chief Executive Officer and General Manager	1,997	811	Three-year	500	2,319	3,078		
Other Managers with strategic responsibilities ^(b)		7,270	3,198	Three-year	1,139	6,124	9,881		
		9,267	4,009		1,639	8,443	12,959		

(a) Payment relating to the deferred monetary incentive and the long-term monetary incentive awarded in 2015. (b) Managers who were permanent members of the Company's Management Committee during the year, together with the Chief Executive Officer and who reported directly to the CEO (twenty managers).

INCENTIVE PLANS BASED ON FINANCIAL INSTRUMENTS OTHER THAN STOCK OPTIONS FOR THE CHIEF EXECUTIVE OFFICER AND GENERAL MANAGER AND FOR OTHER MANAGERS WITH STRATEGIC RESPONSIBILITIES

		Finan instrum awarded in years ar vested du yea	ients previous id not ring the		Financial instru	ments awa	urded during the	year	Financial instruments vested during the year and not granted	instrume during	incial nts vested the year antable	Financial instruments for the year	
First and last name	Position	Plan	Number of Eni shares	Vesting period	Number of Eni shares	Fair value at award date (€ thousands)	Vesting period	Award date	Market price on award date (euro)	Number of Eni shares	Number of Eni shares	Value at date of vesting	
Claudio Chief Executive Officer and General Manager	2018 Equity-Based Long-Term Incentive Plan BoD October 25, 2018			149,722	1,757	3 years	25/10/2018	14.97				49	
		2017 Equity-Based Long-term Incentive Plan BoD October 26, 2017	177,968	3 years									474
Total			177,968		149,722	1,757							523
Other Man	0	2018 Equity-Based Long-Term Incentive Plan BoD October 25, 2018			235,191	2,759	3 years	30/11/2018	14.25				77
with strategic responsibilities ^[a]		2017 Equity-Based Long-term Incentive Plan BoD October 26, 2017	271,884	3 years									724
Total			271,884		235,191	2,759							801
			449,852		384,913	4,516							1,324

(a) Managers who were permanent members of the Company's Management Committee during the year, together with the Chief Executive Officer and who reported directly to the CEO (twenty managers).



PAY MIX

The remuneration package for the Chief Executive Officer and General Manager includes a fixed component, a short-term variable component and a long-term variable component, which comprises a shortterm incentive deferral and long-term share incentive determined using internationally recognized methodologies for remuneration benchmarks. The pay mix, calculated by considering fixed remuneration as the base, is weighted significantly towards the variable components, with a dominant weighting attributed to the long-term component.

Pay mix Managers with strategic

CEO/GM Pay mix



OVERALL REMUNERATION OF KEY MANAGEMENT PERSONNEL

Remuneration of persons responsible of key positions in planning, direction and control functions of Eni Group companies, including executive and non-executive Directors, Chief Operating Officers and other managers with strategic responsibilities in charge at December 31, 2018, amounted to \notin 39 million, as described in the following table:

(€ million)	
Wages and salaries	27
Post-employment benefits	2
Other long-term benefits	10
TOTAL	39

Manager for the 2017-2020 term was set taking account of the

termination of the restrictions on reducing remuneration applied

for the 2014-2017 term (-25% on the maximum potential financial

benefit) and working to balance the pay mix with a greater focus

PERFORMANCE AND REMUNERATION

In 2012-2018, Eni delivered a Total Shareholder Return of 14.5%, compared with 5.1 in the Peer Group³, while the FTSE Mib index produced a TSR of 34.1% compared with an average 68.8% for the peer companies' respective benchmark Stock market indices⁴.

Total remuneration for Eni's Chief Executive Officer and General

Total Shareholder Return

(Eni vs. Peer Group and Reference Stock Market Indices)



Pay for performance analysis [Eni TSR vs. CEO/GM total remuneration for 2012-2018]

on long-term variable components (53% vs. 46%).



The Peer Group consists of ExxonMobil, Chevron, BP, Royal Duch Shell, Total, ConocoPhillips, Equinor (ex Statoil), Apache, Marathon Oil and Anadarko.
Benchmark indices: Standard&Poors 500, Cac 40, FTSE 100, AEX, OBX.

eneral using interna opent benchmarks]

INVESTOR INFORMATION

ENI SHARE PERFORMANCE IN 2018

In accordance with Article 5 of the By-laws, the Company's share capital amounts to $\pounds4,005,358,876.00$, fully-paid, and is represented by 3,634,185,330 ordinary registered shares without indication of par value.

In the last session of 2018, Eni share price, quoted on the Italian Stock Exchange, was €13.75, down by 0.4% from the price quoted at the end of 2017 (€13.80). The Italian Stock Exchange is the primary market where Eni share is traded. During the year, FTSE/MIB index, the basket including the 40 most important shares listed on the Italian Stock Exchange, decreased by 16.1 percentage points.

At the end of 2018, Eni ADR listed on the NYSE was \$31.50, down by 5.1% compared to the price registered in the last session of 2017 (\$33.19). One ADR is equal to two Eni ordinary shares. In the same period the S&P 500 index decreased by 6.2 percentage points. Eni market capitalization at the end of 2018 was \leq 50 billion (unchanged compared to the end of 2017). Shares traded during the year totaled almost 3.3 billion, with a daily average of shares traded of 13 million (13.9 million in 2017). The total traded value of Eni shares amounted to approximately \leq 49.6 billion (\leq 50.2 billion in 2017), equal to a daily average of \leq 197 million.

2018

2017

2016

SHARE INFORMATION

Market quotations for common stock on the Mercato Telematico Azionario (MTA)				
High	(€)	16.76	15.72	15.47
Low		13.33	12.96	10.93
Average daily close		15.25	14.16	13.42
Year-end close		13.75	13.80	15.47
Market quotations for ADR on the New York Stock Exchange				
High	(\$)	40.09	34.09	33.33
Low		30.00	29.54	25.00
Average daily close		35.98	31.98	29.74
Year-end close		31.50	33.19	32.24
Average daily traded volumes	(million of shares)	12.99	13.89	18.41
Value of traded volumes	(€ million)	197	197	246

Eni share price in Milan (December 31, 2015 - May 6, 2019)



- Eni - Indexed FTSE MIB to Eni share price Indexed Euro Stoxx 50 to Eni share price Source: Eni calculations based on BL00MBERG data.



-Eni - Indexed S&P 500 to Eni ADR price Source: Eni calculations based on BLOOMBERG data.



SUMMARY FINANCIAL DATA

		2018	2017	2016
Net profit (loss)				
- per share ^(a)	(€)	1.15	0.94	(0.29)
- per ADR ^{(a)(b)}	(\$)	2.72	2.12	(0.65)
Adjusted net profit (loss)				
- per share ^(a)	(€)	1.27	0.66	(0.09)
- per ADR ^{(a)(b)}	(\$)	3.00	1.49	(0.20)
Cash flow				
- per share ^(a)	(€)	3.79	2.81	2.13
- per ADR ^{(a)(b)}	(\$)	8.95	6.35	4.72
Adjusted Return on average capital employed (ROACE)	(%)	8.5	4.7	0.2
Leverage		16	23	28
Gearing		14	18	22
Coverage		10.3	6.5	2.4
Current ratio		1.4	1.5	1.4
Debt coverage		164.6	92.7	51.9
Net Debt/EBITDA adjusted		45.2	80.6	144.7
Dividend pertaining to the year	(€ per share)	0.83	0.80	0.80
Total Share Return (TSR)	(%)	4.8	(5.6)	19.2
Pay-out		72	85	(197)
Dividend yield ^(c)		5.9	5.7	5.4

(a) Fully diluted. Ratio of net profit [loss]/cash flow and average number of shares outstanding in the period. Dollar amounts are converted on the basis of the average EUR/USD exchange rate quoted by Reuters (WMR) for the period presented.

(b) One American Depositary Receipt (ADR) is equal to two Eni ordinary shares.
(c) Ratio of dividend for the period and the average price of Eni shares as recorded in December.



0.86

2019



DIVIDENDS

Management intends to propose to the Annual Shareholders' Meeting scheduled on May 14, 2019, the distribution of a dividend of €0.83 per share for fiscal year 2018, of which €0.42 was already paid as interim dividend in September 2018. Total cash outlay for the 2018 dividend is expected at approximately €2.99 billion (including €1.51 billion already paid in September 2018, relating to 2018 interim dividend) if the Annual Shareholders' Meeting approves the annual dividend. In future years, management expects to continue paying interim dividends for each fiscal year, with the balance to the full-year dividend to be paid in each following year. Holders of ADRs receive their dividends in US dollars. The rate of exchange used to determine the amount in dollars is equal to the official rate recorded on the date of dividend payment in Italy (May 22, 2019).

On ADR payment date (June 6, 2019), Citibank N.A. pays the dividend less the amount of any withholding tax under Italian law (currently 26%) to all Depository Trust Company Participants, representing payment of Eni SpA's gross dividend. By submitting to Citibank N.A. certain required documents with respect to each dividend payment, US holders of ADRs will enable the Italian Depositary bank and Citibank N.A. as ADR Depositary to pay the dividend at the reduced withholding tax rate of 15% US shareholders can obtain relevant documents as well as a complete instruction packet to benefit from this tax relief by contacting Citibank N.A. at +1-781-575-4555.

PUBLICATIONS



These and other Eni publications are available on Eni's internet site eni.com, in the section Publications http://www.eni.com/en_IT/documentation/documentation.page?type=bil-rap Shareholders may receive a hard copy of Eni's publications, free of charge, through an e-mail request addressed to the mailbox: request@eni.com.

FINANCIAL CALENDAR

	Results for the first quarter of 2019	April 24, 2019		
The dates of the Board of Directors' meetings to be held during 2019 in order to	Results for the second quarter and the first half of 2019 and proposal of interim dividend for the financial year 2019	July 25, 2019		
approve/review the Company's quarterly, semi-annual and annual preliminary	Results for the third quarter of 2019	October 25, 2019		
results are the following:	Preliminary full-year results for the year ending December 31, 2019 and dividend proposal for the financial year 2019	February 2020		

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A press release on quarterly results is disseminated to the market the following day, when management also hosts a conference call with financial analysts to review the Group performance.



Eni SpA

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