



# Q1 2018 Results

April 27, 2018

# Highlights

## Upstream

**Production** growth +4,4% vs IQ2017 at 1,867 kboed  
**Ochigufu** started up mid March, OCTP gas confirmed for June  
**Merakes** POD approved in April 2018  
**Exploration** new discoveries in Cyprus and Mexico

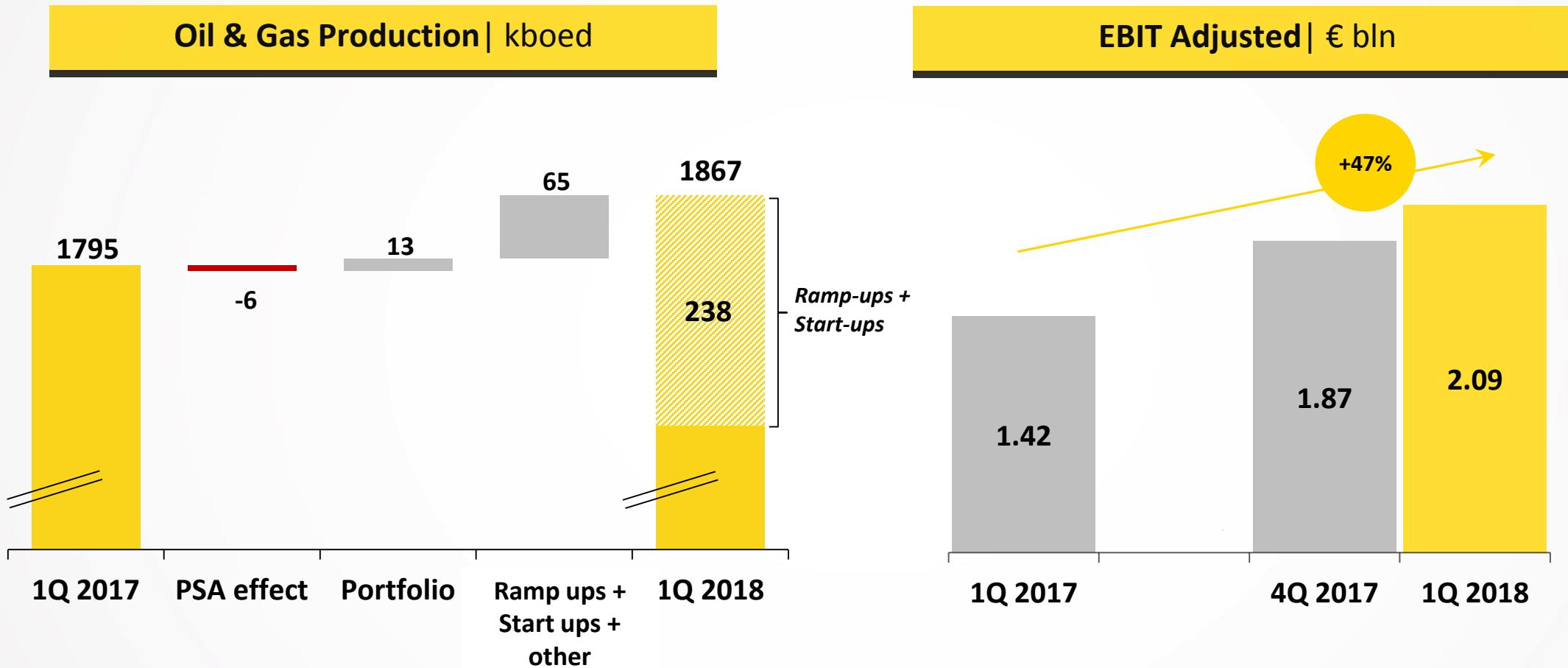
## Mid-downstream

**G&P** EBIT continuous enhancement with €322 Mln  
**LNG** strong results from integrated projects  
**Refining & Chemicals** positive in a weaker scenario

## Financials

**CFFO** € 3.2 bln before working capital  
**Capex** €1.8 bln in the 1<sup>st</sup> quarter; confirmed yearly guidance  
**Acquisition bonus** € 712 mln for Abu Dhabi fields

# Upstream



2018 PRODUCTION

+4% (vs 2017) confirmed



# 2018 key ramp-ups

## 15/06 BLOCK



WI: 37%

Q1 2018: 46 kboed

## ZOHR



WI: 50%

Q1 2018: 20 kboed

## OCTP



WI: 44%

Q1 2018: 19 kboed

## JANGRIK



WI: 55%

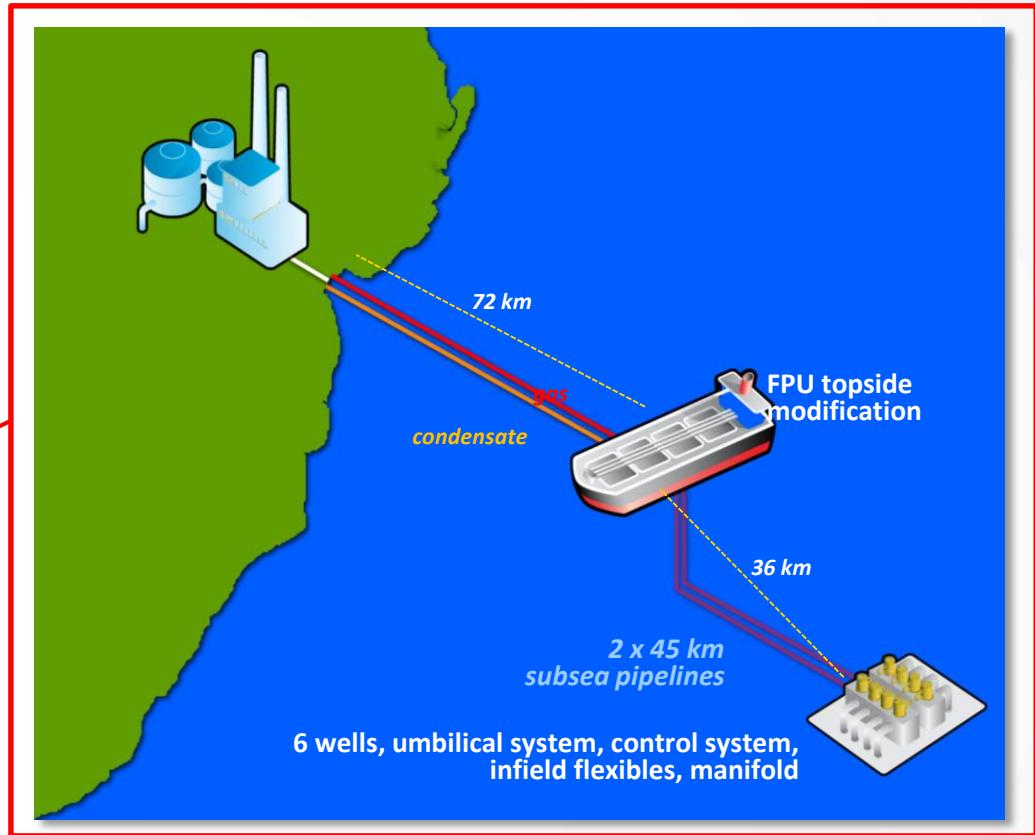
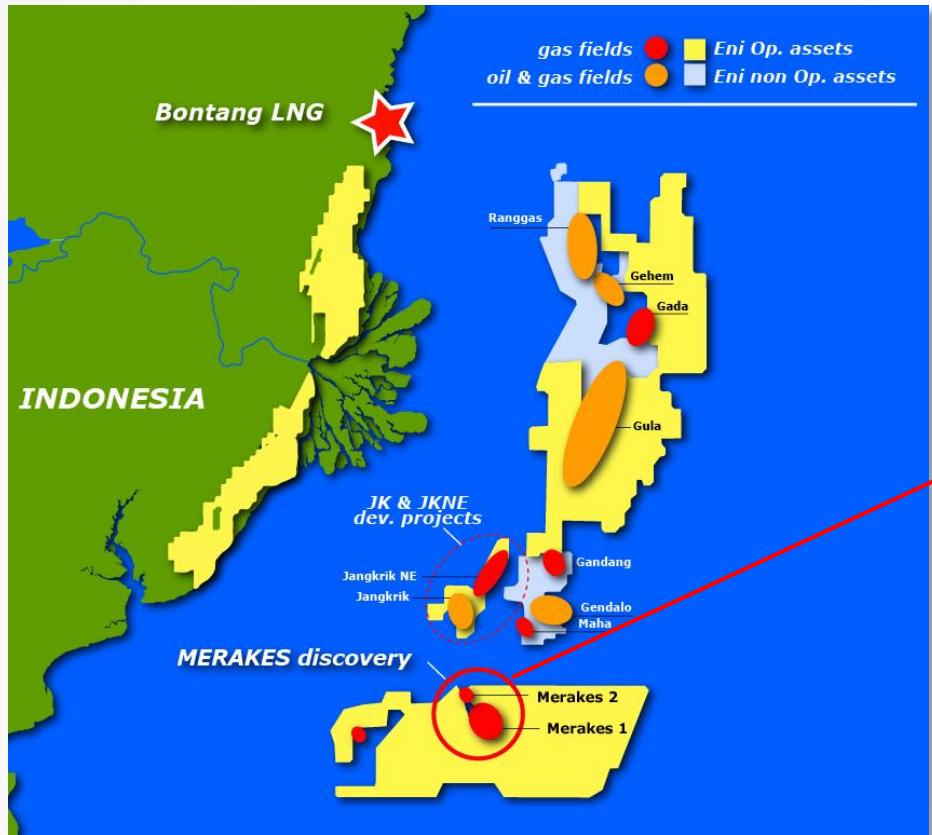
Q1 2018: 67 kboed

**RAMP UPS + START UPS  
2018 AVG EQUITY**

**310 kboed**



# Merakes plan of development

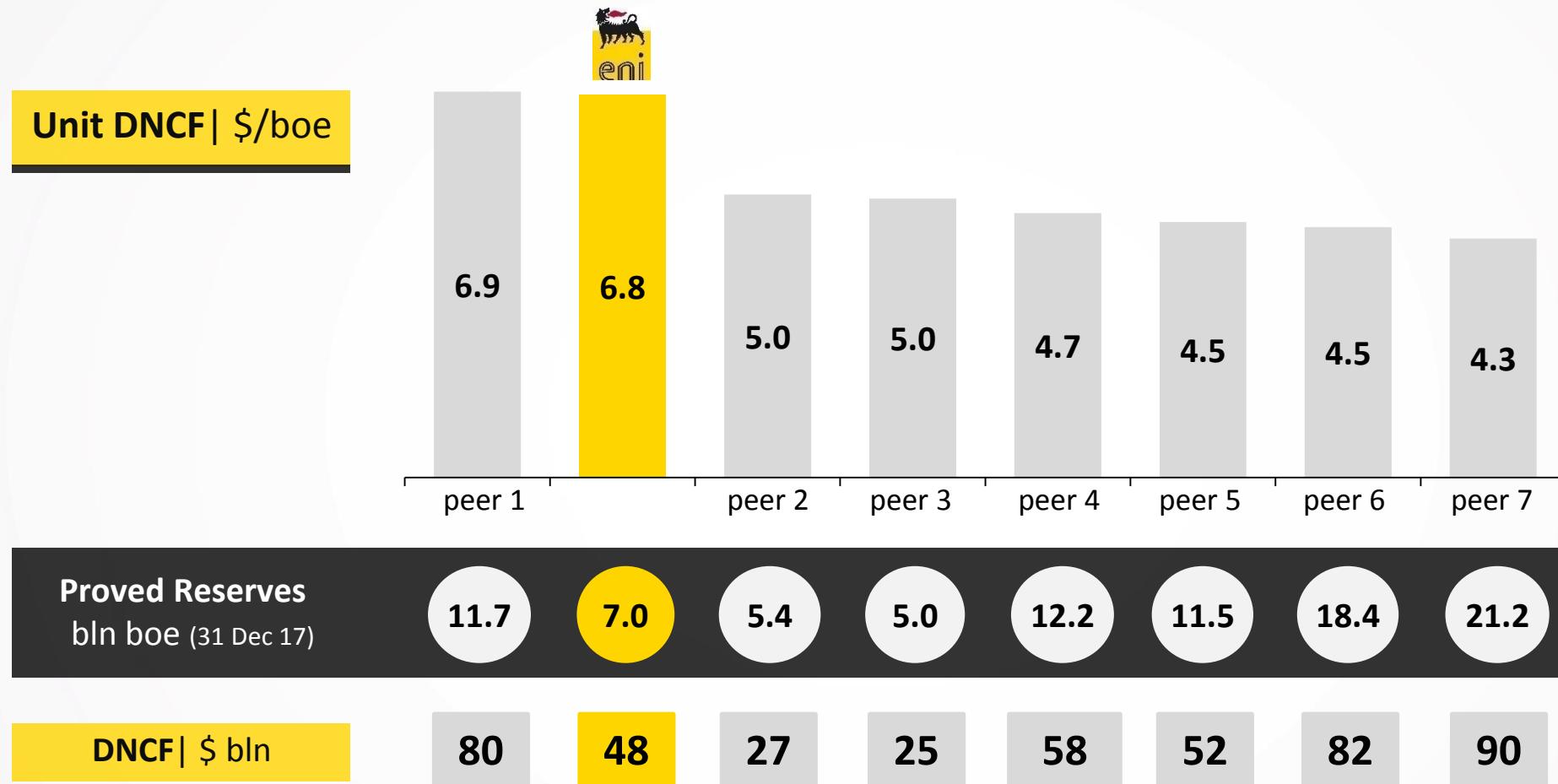


Eni 85% operator  
First Gas 2H 2020  
Plateau equity 60 kboed at 2023

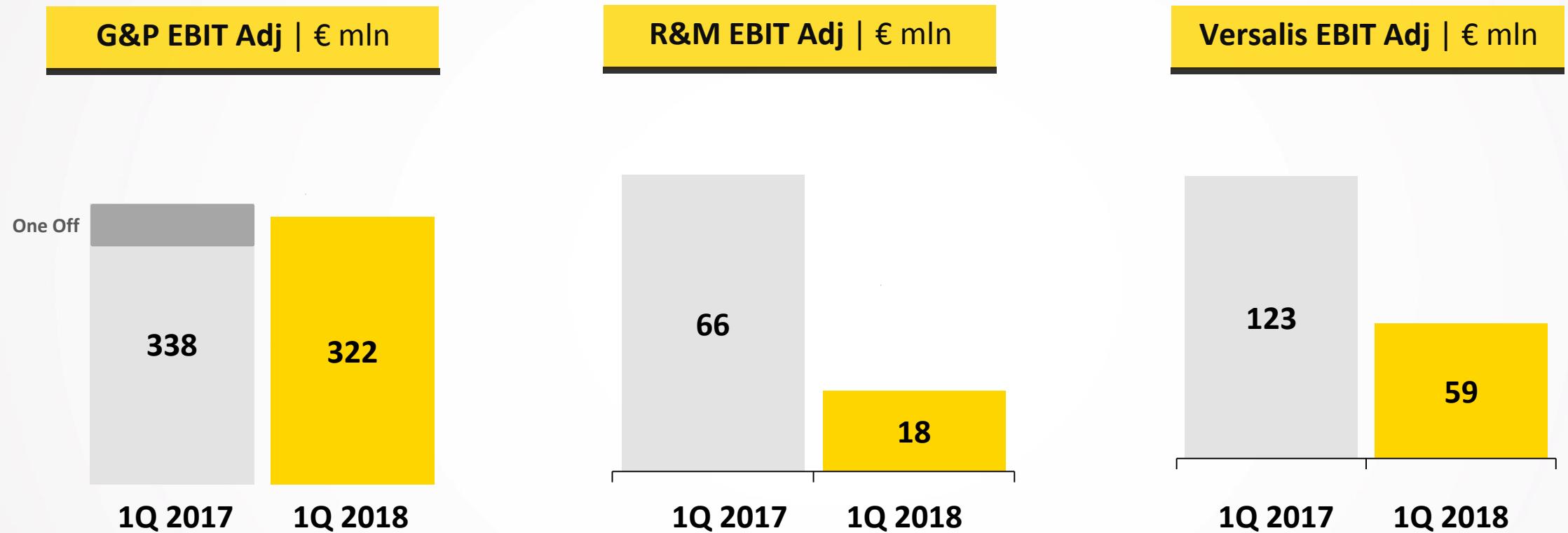
Water depth 1500 m  
Appraisal Jan 2017  
POD approved April 2018



# Discounted Net Cash Flow vs Peers



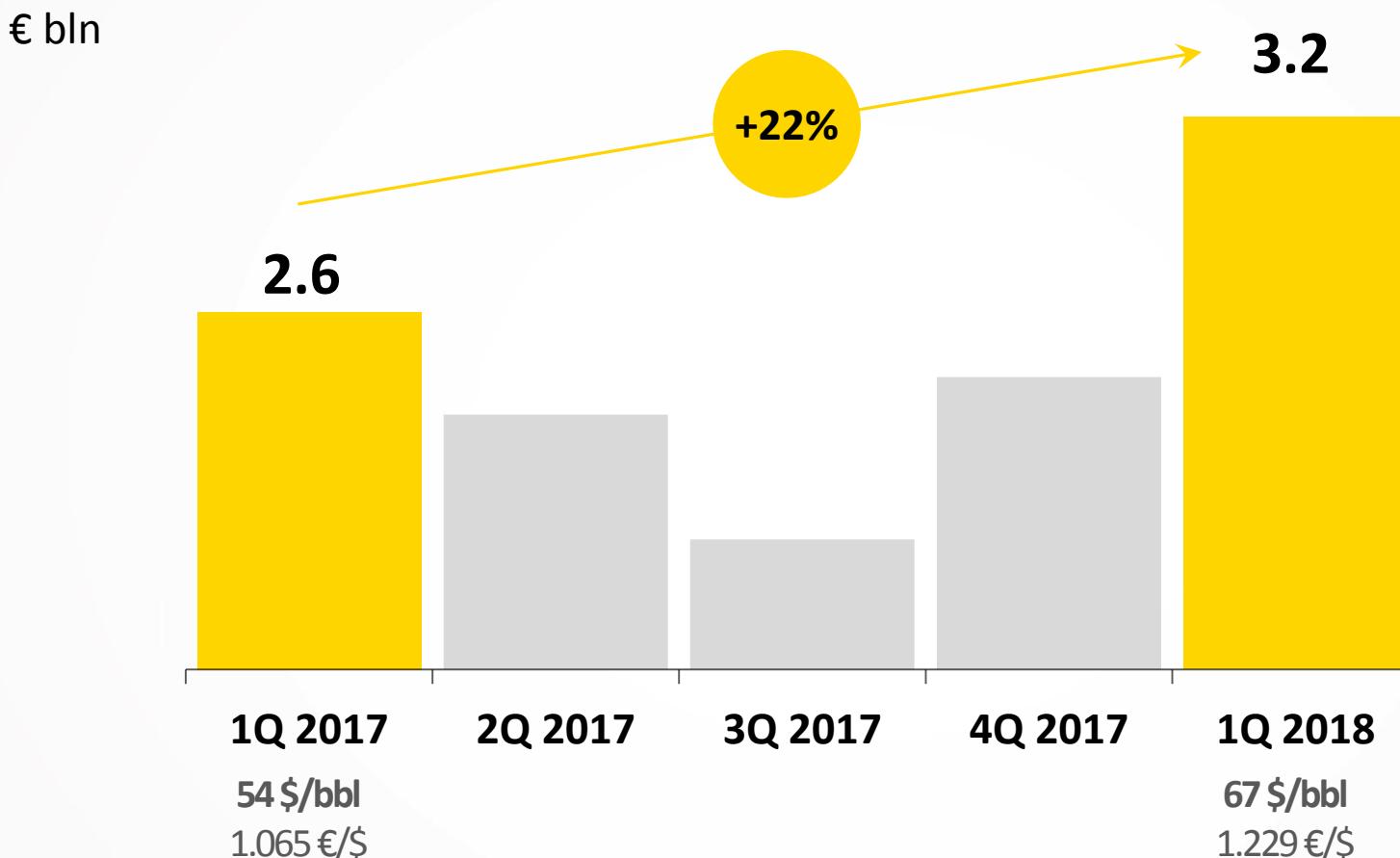
# Mid-Downstream



MID-DOWNSTREAM

in line with plan

# CFFO pre working capital at replacement cost



CONFIRMED  
2018 DIVIDEND CASH NEUTRALITY

\$ 55/BBL

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**Back up**

# Market scenario

